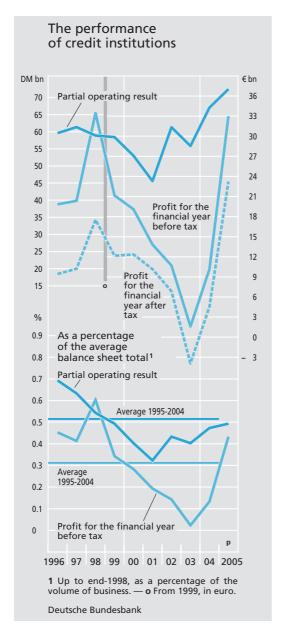
# The performance of German credit institutions in 2005

The recovery in German banks' performance continued in 2005. Even more than in 2004, however, profit growth was concentrated on individual categories of banks and the big banks in particular. While the improvements in 2004 derived mainly from the cost side, there were supporting factors on both sides of the profit and loss account in the year under review. On the cost side, there was a further decline in risk provisioning, while administrative spending was again on the increase. On the income side, profit growth in interest business remained subdued. By contrast, substantial increases were achieved in net commissions received and particularly in ownaccount trading, which was, however, partly influenced by exceptional effects.

The published individual accounts drawn up in accordance with the German Commercial Code (Handelsgesetzbuch) indicate a marked increase in the operating result of German credit institutions. Owing to the declining burden from the balance of the "extraordinary account", the profit for the financial year before tax grew even more strongly, in fact. Even after tax, profit growth was substantial. Finally, it was notable that, unlike in previous years, German banks built up sizeable reserves in 2005. For the current financial year, a stabilisation in the level of income achieved has been emerging so far.



### Income from interest business

Subdued growth in net interest received After significantly adjusting their balance sheets and reducing their risk assets in previous years, German banks increased their stocks of risk assets again somewhat in 2005. Owing to the higher remuneration of these riskier assets, the net interest received by German credit institutions, at €88.2 billion, was €3.2 billion up on the year. Nevertheless, the

share of net interest received in income from overall operating business – which combines net interest and net commissions received, income from own-account trading, and net other operating income or charges - fell to 68.3%. This was due primarily to the significantly sharper increase in the net profit on financial operations. 1 The interest margin – net interest received in relation to banks' balance sheet total - also narrowed to 1.17% as the slight rise in net interest received was more than offset by a somewhat sharper expansion of the balance sheet total. The same also applies to the balance sheet total adjusted for interbank business. In this context, the interest margin likewise narrowed to 1.62%, compared with 1.63% in 2004.

As in 2004, an analysis of the result from interest business by category of banks shows that the increase was generated largely by commercial banks. Among the commercial banks, the big banks again managed to achieve a sharp increase in their net interest received to €19.4 billion after already recording a very positive result in the previous year (€17.3 billion). This was due primarily to the increase in interest received from lending and money market transactions. The expansion of interbank business, mainly with foreign banks, is likely to be have been the main reason for this. Furthermore, there was an increase in big banks' earnings arising from

Improved result from interest business, primarily at commercial banks

<sup>1</sup> When interpreting this figure – and, incidentally, all other data involving the net profit from financial operations – it should be noted that, partly owing to an increased fair-value measurement of trading positions, the trading result of the German banks for 2005 is comparable only to a very limited extent with the previous years' figures. This affected the big banks and the Landesbanken in particular.

their markedly higher securitised lending, especially to non-residents. Owing to the positive interest rate result, the big banks' interest margin went up to 1.00%. Besides the big banks, it was mainly the regional banks that noticeably improved their interest rate result, their interest margin increasing by 0.12 percentage point to 2.17%. The recorded growth was, however, due, first and foremost, to a sharp rise in individual credit institutions' profits transferred under profit pooling and profit transfer agreements and not the result of a general expansion of lending business.

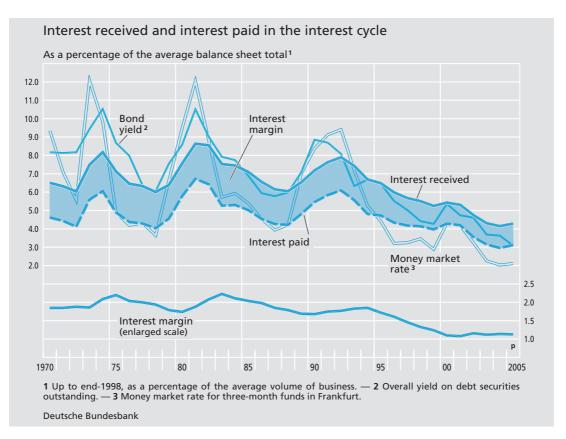
Slight
narrowing of
interest margin
at savings
banks and
credit cooperatives, however

By contrast, in the case of savings banks there was a slight narrowing of the interest margin. This fell by 0.05 percentage point to 2.30% – a decline which was reinforced by the slight expansion of the balance sheet total. This is particularly notable as the share of net interest received in operating income, at 79.0%, is greater for savings banks than for all other categories of banks. Net interest received remained almost unchanged in the case of credit cooperatives, with its share of operating income falling slightly to 74.7%. Nevertheless, owing to the slight increase in the balance sheet total, the interest margin for this category of banks likewise went down, to 2.46%, during the reporting period. In the case of Landesbanken and regional institutions of credit cooperatives, which structurally have quite a small interest margin anyway owing to their focus on wholesale and interbank business, the margin fell slightly from 0.65% to 0.63% and from 0.49% to 0.47% respectively.

# Interest received by credit institutions \*

Item	2003	2004	2005
	€ billion		
Interest received (total)	308.7	303.6	329.1
from lending and money market transactions	243.6	235.9	252.6
from debt securities and Debt Register claims	50.7	49.9	54.1
Current income (total)	11.0	14.7	17.0
from shares and other			17.0
variable-rate securities	6.5	9.6	12.4
from participating	,,	1.2	4.3
interests 1 from shares in affiliated	1.2	1.2	1.3
enterprises	3.3	3.8	3.4
Profits transferred under			
profit pooling and profit			
transfer agreements	3.5	3.2	5.3
		year chan	ge,
Interest received (total)	as a perc – 10.4	entage 2 I – 1.7	+ 8.4
from lending and money	- 10.4	- 1.7	+ 0.4
market transactions	- 8.4	- 3.2	+ 7.2
from debt securities and	12.5	1.0	. 0.6
Debt Register claims Current income (total)	- 12.5 - 37.1	- 1.6 + 33.6	+ 8.6 + 15.9
from shares and other	- 37.1	+ 33.0	+ 13.3
variable-rate securities	- 10.0	+ 48.1	+ 28.4
from participating			
interests 1	- 33.5	- 0.7	+ 3.2
from shares in affiliated enterprises	-61.2	+ 17.6	- 11.5
Profits transferred under	"	,	
profit pooling and profit			
transfer agreements	+ 14.5	- 8.7	+ 66.0
		entage of	
	average	balance sh	neet
Interest received (total)	4.39	4.23	4.37
from lending and money		25	
market transactions	3.46	3.28	3.36
from debt securities and Debt Register claims	0.72	0.69	0.72
Current income (total)	0.72	0.03	0.72
from shares and other	0.10	0.20	0.23
variable-rate securities	0.09	0.13	0.16
from participating		0.00	0.00
interests 1	0.02	0.02	0.02
from shares in affiliated enterprises	0.05	0.05	0.04
Profits transferred under			
profit pooling and profit	0.05	0.01	0.67
transfer agreements	0.05	0.04	0.07

<sup>\*</sup> The figures for the most recent date should be regarded as provisional in all cases. — 1 Including amounts paid up on cooperative society shares. — 2 Statistical changes have been eliminated.



### Net commissions received

Perceptible increase in net commissions received ...

Net commissions received by German credit institutions rose by 10.0% during the period under review and, at €27.8 billion, attained a level comparable to that of the record year 2000. In relation to the balance sheet total, which likewise showed an overall increase, net commissions received went up by 0.02 percentage point to 0.37%. The sharp rise in share turnover and the greater number of IPOs primarily contributed to this development. Compared with 2000, however, net commissions received as a ratio of the balance sheet total failed to match the importance this item had for the German banking industry during the stock market boom.

Broken down by category of banks, it was mainly commercial banks, which already generate well over half of net commissions received by German banks as a whole, which recorded a marked growth in their commissions result. In the case of big banks, this line of business has accounted for just under onethird of operating income on an average of the past ten years, and in 2005 they increased their net commissions received by 14% to €10.1 billion. This was due to quite a marked rise in commissions received combined with a simultaneous reduction in commissions paid. The regional banks and other commercial banks, too, clearly improved their result in this area. Credit cooperatives also recorded an increase, whereas net commissions received by savings banks remained nearly unchanged after a successful 2004.

... particularly at commercial banks

### Performance of the various categories of banks in 2004/2005 \*

€ millioi
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			Operating before val		Operating	result 3	Profit for the finan- cial year before tax 4	
Category of banks	2004	2005	2004	2005	2004	2005	2004	2005
All categories of banks	34,499	37,261	39,908	50,391	22,626	36,335	10,372	33,237
Commercial banks	(0.48) 9,515	(0.50) 12,721	(0.56) 12,046	(0.67)	(0.31) 6,744	(0.48) 19,756	(0.14)	(0.44) 17,892
Big banks 5	(0.40) 3,794	(0.50) 5,649	(0.51) 5,320	(0.93) 15,578	(0.29) 2,373	(0.77) 13,865	(- 0.01) - 2,067	(0.70) 14,867
Regional banks and other	(0.22)	(0.29)	(0.30)	(0.80)	(0.13)	(0.71)	(- 0.12)	(0.77)
commercial banks 5	5,603 (0.98)	6,970 (1.16)	6,591 (1.15)	8,034 (1.33)	4,271 (0.74)	5,755 (0.96)	1,646 (0.29)	2,894 (0.48)
Branches of foreign banks	118 (0.48)	102	135	132 (0.62)	100	136	79 (0.32)	131 (0.62)
Landesbanken 6	4,944	4,812	5,787	4,905	4,988	4,123	472	3,030
Savings banks	(0.33) 9,847 (1.00)	(0.30) 9,419 (0.95)	(0.38) 10,212 (1.04)	(0.31) 9,878 (0.99)	(0.33) 4,329 (0.44)	(0.26) 4,954 (0.50)	(0.03) 4,400 (0.45)	(0.19) 4,950 (0.50)
Regional institutions of	(1.00)	(0.95)	(1.04)	(0.99)	(0.44)	(0.50)	(0.43)	(0.50)
credit cooperatives	259 (0.13)	422 (0.19)	692 (0.36)	834 (0.38)	371 (0.19)	654 (0.30)	220 (0.11)	406 (0.18)
Credit cooperatives	4,971	4,798	5,915	5,740	2,873	2,752	2,977	4,183
Mortgage banks	(0.88) 2,420 (0.28)	(0.83) 2,471 (0.28)	(1.04) 2,590 (0.30)	(0.99) 2,539 (0.29)	(0.51) 965 (0.11)	(0.48) 1,411 (0.16)	(0.52) 566 (0.06)	(0.72) 161 (0.02)

\* The figures for the most recent date should be regarded as provisional in all cases. Values in brackets are percentages of the average balance sheet total. — 1 Net interest and net commissions received less general administrative spending. — 2 Partial operating result plus net profit or net loss on financial operations, and net other operating income or charges. — 3 Partial operating result plus net profit or net loss on financial operations, net other

operating income or charges and net income or net charges from the valuation of assets (other than financial fixed assets). — 4 Operating result plus net other and extraordinary income or charges. — 5 From 2004, Deutsche Postbank AG allocated to the category of "Big banks". — 6 From 2004, NRW.BANK allocated to the category of "Special purpose banks".

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# Net profit or net loss on financial operations

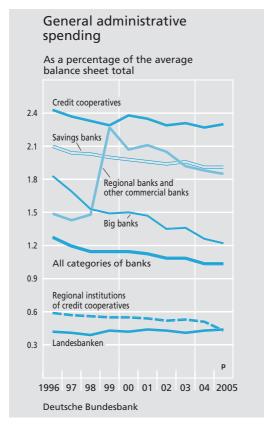
Exceptionally strong growth in profits from own-account trading also due to one-off effect Following the guite sharp decline in 2004, the German credit institutions improved their trading result considerably in 2005, not least as a result of the recovery in the financial markets. In addition, there was also an exceptional effect in connection with the increased fair-value measurement of trading positions in some cases. The sharp rise of €10.2 billion to €11.4 billion in the net profit on financial operations was confined mainly to the big banks and - as the published individual accounts show - to no more than a small number of institutions within this category of banks. Not only the big banks, but also others, notably the credit cooperatives, increased their profits from own-account trading. In addition, the savings banks recorded perceptible growth in this line of business, whereas the net result from financial operations posed a strain on the regional banks' net result for the year. However, own-account trading is of comparatively minor importance for those institutions primarily active in retail banking.

### Administrative spending

Across all credit institutions, administrative spending in 2005 showed a slight increase for the first time in three years. It rose by  $\in$ 3.0 billion to  $\in$ 78.8 billion. Staff costs, which still account for just over half of general administrative spending, went up by  $\in$ 2.2 billion to  $\in$ 43.4 billion in the reporting period, even

Increase in administrative spending





though the number of persons employed in the banking industry fell by 6,300 to 672,500 in the reporting year. As well as wage and salary increases, the increase in expenditure on retirement pensions as a result of the change in the calculation method is likely to have been the reason for this. Total other administrative spending, which essentially comprises operating expenditure, expenditure on thirdparty services, and write-offs and writedowns of tangible fixed assets, was also up slightly in the financial year 2005. In this area, greater savings had been possible in 2004. During the period under review, general administrative spending as a ratio of the likewise slightly higher balance sheet total was stagnating at 1.05%.

As a mirror image of the income side, here, too, it was primarily the commercial banks whose general administrative spending showed a marked increase in the year under review. Staff costs went up by €1.3 billion, or 8.9%, for these institutions, despite the continued reduction in staff levels by 1,850 employees. Especially in the case of the big banks, this is likely to be the result of performance-related salary components as well as the negotiated pay rise and increasing spending on retirement pensions. Other administrative spending also went up somewhat for the category of commercial banks, too.

Marked rise in administrative spending of commercial banks ...

The increase in general administrative spending was not guite as marked in the case of credit cooperatives and savings banks, for which the share of administrative spending in the business volume plays a more significant role than for commercial banks. The Landesbanken also recorded a slight increase in their general administrative spending. Despite a rise in the number of employees, however, this was still below the average for the German credit institutions as a whole. Among the categories of banks considered here, only the regional institutions of credit cooperatives managed to reduce their general administrative costs slightly by making considerable savings in other administrative spending.

... but only moderate increase at savings banks and credit cooperatives

### Net other operating income or charges

The balance of other operating income or charges was down €2.4 billion on the year in 2005 and, at €1.7 billion, was clearly below the average of the past ten years. This decline

Weak development of net other operating income or charges ...

### Structural data on German credit institutions \*

	Number of i	nstitutions 1		Number of b	ranches 1		Number of employees 2			
Category of banks	2003	2004	2005	2003	2004	2005	2003 2004		2005	
All categories of										
banks 3	2,294	2,229	2,169	33,753	42,659	41,394	690,350		672,500	
Commercial banks 3	356	357	357	5,105	14,750	14,044	4 192,900	4 192,550	4 190,700	
Big banks 3	4	5	5	2,221	11,962	11,446				
Regional banks	231	224	217	2,861	2,705	2,526				
Branches of foreign										
banks	121	128	135	23	83	72				
Landesbanken 5	13	12	12	571	549	580	40,500	38,550	40,200	
Savings banks	489	477	463	14,757	14,292	13,950	271,900	265,400	260,800	
Regional institutions of	_	_	_		l					
credit cooperatives	2	2	2	12	11	11	5,400	5,050	4,950	
Credit cooperatives	1,394	1,338	1,293	13,201	12,967	12,722	6 168,250	6 164,200	6 162,550	
Mortgage banks	25	25	24	76	59	56				
Special purpose										
banks 5	15	18	18	31	31	31	7 11,400	7 13,050	7 13,300	
Memo item										
Building and loan associations	27	27	26	2,822	2,784	2,682	8 20,600	8 20,100	8 19,750	
Deutsche Postbank	21	21	20	2,822	2,784	2,082	0 20,600	20,100	19,750	
AG 3	1			10,645						

\* The figures for the most recent date should be regarded as provisional in all cases. — 1 Source: Bank office statistics, in Deutsche Bundesbank, Banking statistics, Statistical Supplement to the Monthly Report 1, p 104 (German edition). The term "credit institution" is used as in the Banking Act, resulting in divergences from data in "Balance sheet statistics" and "Statistics on the profit and loss account". — 2 Excluding Deutsche Bundesbank and Deutsche Postbank AG. Sources: Data provided by associations. Part-time employees are counted on a per capita basis. — 3 From 2004, Deutsche

Postbank AG allocated to the category of "Big banks". — 4 Employees in private banking, including mortgage banks established under private law. — 5 From 2004, NRW.BANK allocated to the category of "Special purpose banks". — 6 Only employees whose primary occupation is in banking. — 7 Employees in public mortgage banks (mortgage banks established under public law) and special purpose banks established under public law. — 8 Only office-based employees.

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was due mainly to the sharp rise in other operating charges along with a slight decline in income. ings banks which showed an increase in this item.

... particularly at big banks

# Big banks, in particular, were unable to match the positive result of the previous two years and, owing to the perceptible decline in other income along with a sudden sharp rise in other charges, they recorded a negative balance of -€0.8 billion. There were very heterogeneous reasons for this development among the affected credit institutions, however. Furthermore, net other operating income or charges did not contribute as strongly as before to the profit of the Landesbanken and the regional institutions of credit cooperatives, whereas it remained virtually unchanged in the case of the credit cooperatives. It was only the regional banks and sav-

# Operating result before the valuation of assets

Besides the slight improvement in the partial operating result in 2005, which ensued from the increase in net interest and net commissions received less the slight increase in general administrative spending, there was a marked growth in the net profit on financial operations. Both of these developments together easily outweighed the decline in net other operating income or charges. Consequently, the operating result before the valuation of assets increased by €10.5 billion to €50.4 billion. However, this positive develop-

Clear increase in operating result before valuation of assets, particularly at big banks



## Cost/income ratios, by category of banks \*

As a percentage						
	General administrative spending in relation to					
Category of banks	2003	2004	2005			
	gross ea	arnings 1				
All categories of banks	72.9	68.7	67.9			
Commercial banks	87.0	77.8	73.5			
Big banks <sup>2</sup>	98.7	85.5	80.8			
Regional banks and other commercial banks <sup>2</sup>	73.7	65.9	61.7			
Branches of foreign banks	58.6	60.3	63.6			
Landesbanken 3	57.4	57.4	59.7			
Savings banks	67.5	65.8	67.0			
Regional institutions of credit cooperatives	86.2	79.5	69.8			
Credit cooperatives	74.3	72.3	73.6			
Mortgage banks	37.6	36.6	37.1			
Special purpose banks 3	34.7	36.5	36.4			
	income business 4	from oper	ating			
All categories of banks	66.5	65.5	61.0			
Commercial banks	74.0	73.5	59.7			
Big banks 2	79.5	80.8	60.5			
Regional banks and other commercial banks <sup>2</sup>	66.9	62.2	58.3			
Branches of foreign banks	53.6	57.0	57.4			
Landesbanken 3	53.1	53.5	59.3			
Savings banks	66.4	64.9	65.9			
Regional institutions of credit cooperatives	63.1	59.2	53.9			
Credit cooperatives	69.6	68.7	69.9			
Mortgage banks	37.8	35.0	36.5			
Special purpose banks 3	32.8	35.4	35.2			

<sup>\*</sup> The figures for the most recent date should be regarded as provisional in all cases. — 1 Aggregate net interest and net commissions received. — 2 From 2004, Deutsche Postbank AG allocated to the category of "Big banks". — 3 From 2004, NRW.BANK allocated to the category of "Special purpose banks". — 4 Gross earnings plus net profit or net loss on financial operations and net other operating income or charges.

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ment in the operating result before the valuation of assets was primarily attributable to the big banks and their trading result. For nearly all other categories of banks, the operating result before the valuation of assets deteriorated slightly in the reporting year.

This meant that, on balance, domestic banks – as in previous years - were able to reduce their cost/income ratio in the broader sense which is defined as the ratio of administrative spending to the sum of net interest and net commissions received, net profit or net loss on financial operations, and net other operating income or charges. With a reduction of 4.5 percentage points, there was, in fact, again a substantial improvement on the year in 2005. Similarly, in relation to gross income - the sum of net interest and net commissions received – the cost/income ratio in the narrower sense improved slightly by 0.8 percentage point. However, for both measures of cost efficiency, it was the big banks, in particular, as well as regional banks and regional institutions of credit cooperatives that were able to achieve a significant reduction in this area. For Landesbanken and savings banks, as well as for credit cooperatives, the cost/income ratio increased slightly according to both measures, however.

Marked reduction in cost/income

# Net income or net charges from the valuation of assets

Following the record high of €31.2 billion in 2002, German banks reduced their risk provisioning in 2005 for the third successive year. Net charges from the valuation of loans,

Continued decline in risk provisioning

# Relative significance of major income and cost items for individual categories of banks in 2005 \*

As a percentage of total surplus in operating business

ltem	All categories of banks	Big banks	Regional banks	Landes- banken	Savings banks	Regional institutions of credit cooperatives	Credit cooperatives	Mortgage banks
Net interest received	68.4	49.2	67.9	83.2	79.0	57.3	74.6	98.4
Net commissions received	21.5	25.6	26.6	16.0	19.4	19.9	20.4	- 0.1
Net profit or net loss on financial operations  Net other operating income or	8.8	27.3	- 1.3	2.0	0.6	22.4	0.3	0.1
charges	1.3	- 2.1	6.8	- 1.2	1.0	0.4	4.7	1.6
Total surplus in operating business	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
General administrative spending of which	- 61.0	- 60.5	- 58.3	- 59.3	- 65.9	- 53.9	- 69.9	- 36.5
Staff costs	- 33.6	- 31.9	- 27.2	- 29.9	- 40.8	- 30.0	- 42.0	- 17.4
Other administrative spending	- 27.4	- 28.6	-31.0	- 29.3	- 25.2	- 23.8	- 27.9	- 19.0
Net income or net charges from the valuation of assets Net other and extraordinary	- 10.9	- 4.3	- 11.8	- 6.5	- 17.0	- 10.0	- 15.7	- 28.2
income or charges	- 2.4	2.5	- 14.9	- 9.1	0.0	- 13.7	7.5	- 31.3
Memo item Profit for the financial year before tax Taxes on income and earnings	25.7 - 7.6	37.7 – 10.2	15.0 - 5.7	25.2 - 3.4	17.1 - 7.9	22.5 – 0.6	21.9 - 7.6	4.0 - 7.8
Profit for the financial year after tax	18.2	27.5	9.3	21.7	9.1	21.9	14.3	- 3.8

<sup>\*</sup> The figures for the most recent date should be regarded as provisional in all cases

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claims and securities were down 181/2% on the year to €14.1 billion. In the case of banks showing net write-offs and write-downs, these fell by €1.5 billion to €17.9 billion. This was accompanied by an increase in the writeups and the release of provisions booked by other banks to €3.9 billion.2 As a ratio of the balance sheet total, the net valuation charges of all German banks amounted to 0.19% in the year under review, compared with 0.24% in 2004. The risk provisioning quota was therefore less than half its 2002 figure. Furthermore, €7.4 billion net was transferred to the fund for general banking risks (pursuant to section 340 (g) of the German Commercial Code) in 2005. However, in the performance analysis presented here, this amount is allocated to the appropriation of profit (accumulation of reserves) and is not reflected in a lower profit for the financial year.

At banking group level, the percentage decline in the net valuation result was particularly marked in the case of the big banks, the regional institutions of credit cooperatives and the savings banks, which, against the general trend, had recorded an increase in the previous year. The risk provisioning of most of the other categories of banks under consideration here went down marginally. In 2005, there was also little change in the typical split trend of the burden of risk provisions in relation to the average balance sheet total. Thus, once again, savings banks (0.49%),

Net valuation result by category of banks

<sup>2</sup> Within these items, use had already been made of the cross-offsetting option permissible under section 340 (f) (3) of the German Commercial Code.



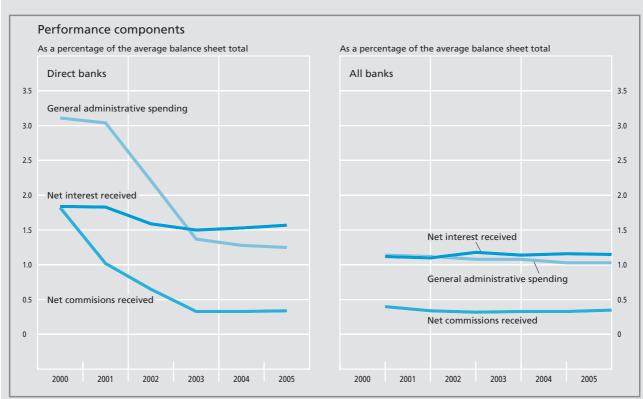
### The performance of direct banks in Germany

In recent years, Germany has seen an increase in the significance of a new type of bank – the direct bank – which does not principally sell its banking services through branches but rather, mainly, via the internet (direct banking). The business development of these banks was outlined in the May 2006 Monthly Report. This box now gives an overview of the banks' performance in the past few years based on their published individual accounts drawn up in accordance with the German Commercial Code (Handelsgesetzbuch).1

The performance of German direct banks is closely linked to the (re)orientation of their business model: for instance, the share of net interest received in total

operating income rose from 49% in 2000 to 80% in 2005. At the same time, the share of net commissions received – which in 2000 contributed to operating income on roughly the same scale as interest business (49%) – fell to 18% by the end of the period under review. This reflects the marked growth in German direct banks' on-balance-sheet business, which was stepped up by the banks analysed here in the wake of the developments on the stock markets in 2001.

Specifically, the German direct banks' interest margin was noticeably higher than that of the banking industry as a whole throughout the observation period from 2000 to 2005. In this regard, the direct banks' ratio of



1 For a definition of the banks analysed here and information on their business development, see Deutsche Bundesbank, Development

of direct banks in Germany, Monthly Report, May 2006, pp 28-29. All of the ratios examined here are considered in relation to the balance

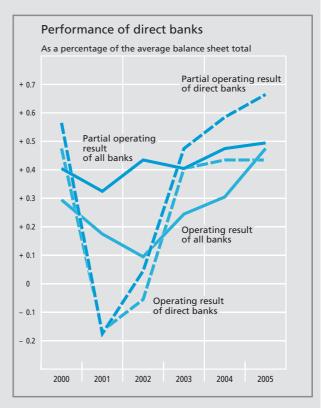
interest income to the balance sheet total differs only marginally from that of all German banks, while their interest expenditure is significantly lower than the average level for all institutions. Although a number of the direct banks under consideration here pay interest rates which are noticeably higher than the market rates for some types of deposits, the fact that these are mainly short-term and thus comparatively modestly remunerated deposits is likely to be of significance. At the start of the observation period, the direct banks' net commissions received were still distinctly higher in relation to the balance sheet total than the figure reported for all German banks. In the wake of the stock market developments in 2001, there was a sharp decline in the contribution to income from this business line, which was attributable almost entirely to losses in income. By contrast, the direct banks managed to reduce their relevant expenditure only gradually. The net commissions received by direct banks have now reached a level similar to the average for all German banks, although both income and expenditure - measured in relation to the balance sheet total - are higher in the case of the direct banks.

In the past five years, the direct banks have managed to reduce their (initially significantly higher) general administrative spending in relation to their (strongly increased) balance sheet total. Such spending has gone down to a level which is only slightly higher than the average for German credit institutions as a whole. This decline has affected not only staff costs but also, first and foremost, other administrative spending. In the years up to 2002, the latter was far higher than the corresponding figures for all banks. Apart from the equipment – above all, IT – costs associated with setting up new banks, marketing costs are also likely to have played a major role to begin with. As in previous years, the direct banks were again

sheet total in order to enable a comparison with all other German banks.  $% \label{eq:comparison} % \$ 

able to reduce their net expenditure in relation to earnings from operating business in the financial year 2005. Nevertheless, at the end of the period under review, their cost/income ratio was still 63.8% compared with the average of 61.0% for all German banks.

In summary, the direct banks' partial operating result (net interest received plus net commissions received less general administrative spending) shows that they were much more affected by the stock market developments in 2001 than the German banking industry as a whole. At present, however, their partial operating result is again higher than the average for all banks. The direct banks' operating result presents a similar development.





credit cooperatives (0.52%) and regional and other commercial banks (0.38%) – ie those institutions which are primarily engaged in retail banking – recorded comparatively high net charges from the valuation of assets. By contrast, the corresponding figures of those banks primarily engaged in wholesale banking showed a perceptibly lower level. In relation to the average balance sheet total, the big banks, regional institutions of credit cooperatives and Landesbanken allocated 0.09%, 0.08% and 0.05% respectively to their risk provisioning. They therefore clearly undershot the long-term average calculated for the years prior to 2002.

At €2.2 billion, write-downs on fixed-interest securities, which are partly recorded under the net income or net charges from the valu-

ation of assets, were clearly up on the 2004 figure of €0.6 billion. Apart from this, it is likely that the German banking industry's risk provisioning derived largely from domestic lending business in 2005, too. As in the previous year, German banks encountered a declining number of corporate insolvencies; the figure fell by 6% to just under 37,000.3 At the same time, however, there was an increase of 401/2% in the number of consumer insolvencies to just under 69,000. Nevertheless, since there was a continuation of the trend towards a lower loss per case of both corporate and customer insolvency – a development that had already become apparent in previous years - the level of receivables affected was 8% down on the year, despite the overall increase in the number of insolvencies in Germany. This meant that banks' profitability was much less affected by insolvencies than in 2004.

provisions, the operating result of the German banking industry as a whole improved by €13.7 billion to €36.3 billion in the year under review. The category of big banks, which benefited from the marked improvement in the trading result, accounted for by far the greatest part of the increase. Regional banks, savings banks and regional institutions of credit cooperatives also improved their operating result. By contrast, credit cooperatives

Supported by the declining burden of risk

Risk provisioning in domestic lending business shaped by insolvency trend

Higher operating result, especially at commercial banks

recorded a slight fall and the Landesbanken a

larger decline in their operating result.

**<sup>3</sup>** For more information on this and insolvencies in 2005 generally, see J Angele and S von Karmainsky, Insolvenzen 2005, Statistisches Bundesamt, Wirtschaft und Statistik, 4/2006, pp 351-359.

### Breakdown of other and extraordinary income or charges \*

### € million

Item	2003	2004	2005
Net other and extraordinary income or charges	- 15,452	- 12,254	- 3,098
Income (total)	3,845	3,320	8,243
from value adjustments in respect of participating interests, shares in affiliated enterprises and securities treated as fixed assets	2,188	1,070	4,967
from the release of special reserves	450	49	82
from loss transfers	96	485	53
Extraordinary income	1,111	1,716	3,141
Charges (total)	- 19,297	- 15,574	- 11,341
Write-offs and write-downs in respect of participating interests, shares in affiliated enterprises and securities treated as fixed assets	- 7,480	- 1,352	- 709
Charges incurred through loss transfers	- 2,861	- 1,427	- 1,397
Transfers to special reserves	- 63	- 37	- 36
Extraordinary charges	- 5,264	- 8,893	- 4,540
Profits transferred under profit pooling and profit transfer agreements	- 3,629	- 3,865	- 4,659

<sup>\*</sup> The figures for the most recent date should be regarded as provisional in all cases.

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# Other and extraordinary income or charges

Significant improvement in balance of "extraordinary account" The balance of other and extraordinary income or charges was again negative, but, in the year under review, showed a noticeable improvement from -€12.3 billion in 2004 to -€3.1 billion. This development was, however, confined to only a few categories of banks. Firstly, these were those groups of institutions whose "extraordinary account" had been having a particularly negative impact in the past few years. The balance of the "extraordinary account" at big banks (+€1.0 billion) bolstered the earnings situation again for the first time since 2001, with the published individual accounts showing that some of the institutions in this category earned considerable income from sales of participating interests.

In the case of the Landesbanken, which, in 2004, were still having to cope with the repayment obligations resulting from the EU investigations into the granting of state aid, there was a marked reduction in the negative balance of the "extraordinary account" (-€1.1 billion, compared with -€4.5 billion in the previous year), even though this item was still in deficit. Secondly, the credit cooperatives – for which this item does not, typically, play a major role – achieved a considerable net profit (+€1.4 billion) in connection with the transfer of shareholdings to a holding company. By contrast, the balance of the "extraordinary account" changed very little for the other categories of banks under consideration here.



### Return on capital of individual categories of banks \*

As a percentage

Category of banks	2001		2002		2003		2004		2005	
All categories of banks	6.19	(4.57)	4.49	(2.91)	0.72	(- 1.45)	4.19	(1.93)	12.68	(8.95)
Commercial banks	4.74	(4.24)	0.97	(0.04)	- 6.24	(- 6.57)	- 0.42	(- 1.42)	21.75	(15.46)
of which										
Big banks 1	4.96	(5.69)	- 3.14	(-3.30)	- 12.85	(- 11.99)	- 3.97	(- 3.56)	31.72	(23.12)
Regional banks and other commercial banks 1	4.13	(1.26)	8.99	(6.62)	4.53	(2.25)	5.66	(2.16)	8.44	(5.25)
Landesbanken 2	4.78	(4.01)	2.80	(1.94)	- 4.25	(- 5.17)	1.07	(- 0.83)	6.44	(5.56)
Savings banks	9.16	(5.06)	8.15	(4.65)	10.89	(4.00)	9.72	(5.03)	10.47	(5.61)
Regional institutions of credit cooperatives	4.43	(2.74)	4.56	(4.95)	0.66	(2.30)	2.91	(3.97)	2.91	(2.84)
Credit cooperatives	7.46	(4.41)	9.68	(6.60)	10.64	(5.24)	10.32	(5.26)	13.88	(9.04)
Mortgage banks	8.92	(6.48)	9.12	(7.36)	5.34	(3.70)	3.32	(1.39)	0.91	(-0.86)

<sup>\*</sup> The figures for the most recent date should be regarded as provisional in all cases. Profit for the financial year before tax (in brackets: after tax) as a percentage of the average capital as shown in the balance sheet (including the fund for general banking risks, but excluding partici-

pation rights capital). — 1 From 2004, Deutsche Postbank AG allocated to the category of "Big banks". — 2 From 2004, NRW.BANK allocated to the category of "Special purpose banks".

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Result from financial investment business positive again Specifically, the result from German banks' financial investment business, at +€4.3 billion during the reporting year, made a significant positive contribution to the "extraordinary account" for the first time since the sharp fall in 2003. For those institutions which showed net charges from value adjustments in respect of participating interests, shares in affiliated enterprises, and securities treated as fixed assets, these halved to €0.7 billion. The sharp increase in net income recorded by the other banks to €5.0 billion, compared with €1.1 billion in the previous year, had a similar effect.4 In 2005, this positive development in financial investment business was accompanied by an improvement in net extraordinary income and charges in the narrower sense (-€1.4 billion, compared with -€7.2 billion in the previous year), which had been largely affected by

the EU investigations into the granting of state aid in 2004. Furthermore, net income from the release of special reserves went up slightly to  $\in$ 46 million in 2005, compared with  $\in$ 12 million in 2004. All in all, these components did not, however, fully offset the other extraordinary sub-items, which typically show a negative balance. Thus, loss transfers totalled  $\in$ 1.3 billion in 2005 (compared with  $\in$ 0.9 billion in 2004) and profits had a greater overall impact than in the previous year;  $\in$ 4.7 billion compared with  $\in$ 3.9 billion.

<sup>4</sup> In the case of income or charges on financial investment business, the credit institutions made use, as usual, of the option of offsetting these two items (pursuant to section 340 (c) (2) of the German Commercial Code).

# Profit for the financial year, taxes on income and earnings

Profit again for all categories of banks for financial year before tax Given the considerably weaker adverse impact of the "extraordinary account", the German banking industry's recorded profit for the year before tax rose considerably in the financial year 2005 to €33.2 billion, compared with €10.4 billion in 2004 and €1.8 billion in 2003. This increase was therefore significantly larger than the increase in the operating result. Looking at the individual banking categories, it was again the institutions which had had to cope with a very marked deterioration in profitability over the past few years which recorded substantial profit increases for the financial year before tax, ie the big banks (€14.9 billion, compared with -€2.1 billion in 2004) and the Landesbanken (€3.0 billion, compared with €0.5 billion). Owing to the balance of the "extraordinary account", credit cooperatives also achieved a perceptibly higher increase in their net profit for the year before tax. Most of the other categories of banks under consideration in this article also increased their pre-tax profit in the year under review. Mortgage banks were the only category of banks to record a drop in profit for 2005 (by €0.4 billion to €0.2 billion). Thus, all of the categories of banks considered here recorded a positive pre-tax result for the first time again.

Further increase in return on equity

In line with this, the German banking industry's average return on equity before tax went up to 12.68% in 2005, compared with 4.19% in 2004 and 0.72% in 2003. It therefore exceeded the average level of the period 1997-2001 prior to the sharp decline in earn-



ings. Although most of the categories of banks under consideration in this article increased their return on equity, this did not match their earlier levels in all cases.

There was a sharp rise in taxes on income and earnings in 2005, which went up from €5.6 billion in 2004 to €9.8 billion. Although the tax expenses of most categories of banks changed only slightly on the year, they were up considerably for the big banks at €4.0 billion, compared with -€0.2 billion in 2004. After tax, the German banking industry's profit for the financial year 2005 totalled €23.5 billion, compared with €4.8 billion in the previous year.

Increase in taxes on income and earnings

As in previous years, substantial losses carried forward, totalling €2.7 billion for the German

Higher balance sheet profit



banking industry as a whole, reduced the profit for the financial year after tax in 2005 as well. In addition, considerably more resources were allocated to the fund for general banking risks than in 2004. The relevant balance from additions and deductions amounted to €7.4 billion, compared with €1.4 billion in the previous year. Finally, €4.2 billion flowed to the accumulation of reserves and participation rights capital after the German banks had drawn on these provisions in the previous year to stabilise their recorded profit. On balance, there was a sharp yearon-year rise in the recorded balance sheet profit for the German banking industry as a whole; it amounted to €9.2 billion in 2005, compared with €4.0 billion in 2004 and €3.6 billion in 2003.

### Outlook

Outlook for 2006 For the current financial year, a stabilisation in the achieved level of income is becoming apparent so far. German credit institutions' interest business is likely to benefit from the upturn in the German economy. Given the current interest rate environment, it is uncertain how far this will lead to an increase in net interest received. Much as in 2005, a perceptible growth in profit is far more likely to depend on net commissions received and on the trading result, the development of which is closely linked to the situation in the capital markets. According to the figures available to date, the rise in share prices in the first quarter made a more positive contribution to profit than in the previous year. Owing to greater uncertainty in the capital markets which occurred in the second guarter, it will probably be difficult to achieve as high a level of net income in the financial year 2006 as in 2005. On the cost side, it remains to be seen to what extent general administrative spending will be further contained by the restructuring measures implemented over the past few years. As things stand at present, owing to the continued decline in the number of corporate insolvencies in the first half of the year, it is unlikely that there will be a significant increase in the German banking industry's risk provisioning. However, it is also unlikely that there will be major scope for a further significant reduction in the burden of value adjustments as, on a longer-term comparison, the level now reached by some categories of banks is already rather low.

The tables accompanying this article are printed on pages 31-41.

# Major components of credit institutions' profit and loss accounts, by category of banks $\ensuremath{^{\star}}$

та а разовище		Commercia	al banks	<u> </u>						
		Commercia								
			of which							
				Regional			Regional			
				banks			institu-			
				and other			tions of			
	All cat-		D:	commer-	Landa	Caralia ara	credit co-	Credit co-		Special
Financial year	egories of banks	Total	Big banks 1	cial banks 1	Landes- banken 2	Savings banks	opera-	opera- tives	Mortgage banks	purpose banks 2
Financial year	OI Danks	Total	Danks	Danks	banken 2	banks	tives	tives	Danks	Danks 2
	Interest re	ceived (tota	l) 3							
1999	5.33	5.00	4.85	5.45	5.28	5.71	4.11	5.60	6.04	5.11
2000	5.51	5.32	5.24	5.58	5.63	5.72	5.04	5.69	5.81	5.03
2001	5.39	5.12	4.91	5.68	5.47	5.75	4.91	5.76	5.73	4.95
2002	4.83	4.41	4.09	5.18	4.67	5.53	4.15	5.47	5.36	4.59
2003	4.39	3.82	3.42	4.74	4.25	5.20	3.42	5.12	5.09	4.15
2004	4.23	3.60	3.30	4.57	4.39	4.92	3.28	4.88	4.85	3.97
2005	4.37	3.98	3.79	4.64	4.69	4.75	3.05	4.72	4.88	4.05
	Interest pa	id								
1999	4.05	3.57	3.69	3.30	4.66	3.23	3.51	3.10	5.51	4.49
2000	4.36	4.15	4.30	3.85	5.07	3.39	4.26	3.24	5.35	4.46
2001	4.28	3.97	4.02	3.85	4.88	3.47	4.29	3.36	5.30	4.43
2002	3.63	3.07	2.99	3.25	4.08	3.15	3.49	2.98	4.97	4.01
2003	3.23	2.65	2.57	2.83	3.63	2.80	2.96	2.61	4.66	3.60
2004	3.04	2.35	2.31	2.48	3.74	2.57	2.79	2.37	4.41	3.47
2005	3.20	2.71	2.79	2.47	4.05	2.45	2.57	2.26	4.44	3.56
	Excess of ir	nterest rece	ived over in	terest paid	= net intere	st received	(interest ma	argin)		
1999	1.28	1.43	1.15	2.15	0.62	2.48	0.60	2.49	0.52	0.62
2000	1.14	1.17	0.94	1.72	0.56	2.33	0.78	2.45	0.45	0.57
2001	1.12	1.15	0.89	1.83	0.60	2.28	0.62	2.41	0.43	0.53
2002	1.20	1.34	1.10	1.93	0.59	2.38	0.66	2.49	0.40	0.59
2003	1.16	1.17	0.85	1.91	0.63	2.40	0.46	2.51	0.43	0.55
2004	1.18	1.25	0.98	2.09	0.65	2.35	0.49	2.51	0.44	0.50
2005	1.17	1.27	1.00	2.17	0.63	2.30	0.47	2.46	0.45	0.49
	Excess of c	ommissions	received ov	er commiss	ions paid =	net commis	sions receiv	ved .		
1999	0.37	0.70	0.63	0.89	0.11	0.52	0.18	0.62	_ 0.01	0.05
2000	0.42	0.76	0.68	0.99	0.13	0.55	0.21	0.69	- 0.01	0.05
2001	0.36	0.64	0.57	0.85	0.11	0.50	0.15	0.58	- 0.01	0.05
2002	0.34	0.60	0.53	0.79	0.11	0.49	0.14	0.57	- 0.01	0.09
2003	0.35	0.59	0.54	0.71	0.11	0.53	0.17	0.61	- 0.01	0.09
2004	0.35	0.57	0.50	0.78	0.11	0.56	0.16	0.65	0.00	0.09
2005	0.37	0.60	0.52	0.85	0.12	0.56	0.16	0.67	0.00	0.09

<sup>\*</sup> The figures for the most recent date should be regarded as provisional in all cases. —  $^{\rm O}$  Excluding the balance sheet total of the foreign branches of savings banks. From 2004, excluding

the balance sheet total of the foreign branches of regional institutions of credit cooperatives. — For footnotes 1–3 see p 32.



# Major components of credit institutions' profit and loss accounts, by category of banks $^{\star}$ (cont'd)

		Commercia	al banks	<u> </u>						
		Commercia								
			of which							
				Regional			Regional			
				banks			institu-			
				and other			tions of			
	All cat-			commer-			credit co-	Credit co-		Special
	egories		Big	cial	Landes-	Savings	opera-	opera-	Mortgage	
Financial year	of banks	Total	banks 1	banks 1	banken 2	banks	tives	tives	banks	banks 2
	General ac	lministrativ	e spendina							
1000					0.44	2.01	. 0.50		. 015	0.10
1999 2000	1.16 1.16	1.71	1.50 1.51	2.28 2.08	0.44	2.01 1.99	0.56 0.56	2.30	0.15 0.15	0.19 0.19
2000	1.16	1.65	1.31	2.08	0.43	1.99	0.56	2.39	0.15	0.19
2002	1.10	1.55	1.46	2.12	0.43	1.95	0.53	2.30	0.13	0.18
2002	1.10	1.53	1.37	1.93	0.44	1.97	0.54	2.30	0.14	0.22
2004	1.05	1.41	1.27	1.89	0.44	1.92	0.52	2.28	0.16	0.22
2005	1.05					1.92	0.44	2.31		
	Partial ope	erating resu	lt							
1999	0.50	0.42	0.29	0.76	0.29	0.99	0.22	0.81	0.36	0.48
2000	0.41	0.26	0.11	0.64	0.26	0.89	0.43	0.75	0.30	0.43
2001	0.33	0.15	- 0.02	0.56	0.25	0.81	0.22	0.63	0.27	0.39
2002	0.44	0.38	0.27	0.65	0.26	0.92	0.27	0.76	0.25	0.47
2003	0.41	0.23	0.02	0.69	0.31	0.95	0.09	0.80	0.27	0.42
2004	0.48	0.40	0.22	0.98	0.33	1.00	0.13	0.88	0.28	0.37
2005	0.50	0.50	0.29	1.16	0.30	0.95	0.19	0.83	0.28	0.37
	Net profit	or net loss o	n financial	operations						
1999	0.06	0.15	0.17	0.07	0.03	0.03	0.12	0.01	0.00	0.00
2000	0.10	0.24	0.32	0.07	0.05	0.02	0.09	0.00	0.00	0.00
2001	0.08	0.20	0.30	- 0.03	0.04	0.00	0.06	- 0.01	0.00	0.00
2002	0.04	0.09	0.13	0.01	0.04	0.00	0.11	- 0.01	0.00	0.00
2003	0.09	0.24	0.32	0.07	0.02	0.02	0.18	0.02	0.00	0.00
2004	0.02	0.02	0.04	- 0.04	0.02	0.02	0.19	0.01	0.00	0.00
2005	0.15	0.41	0.56	-0.04	0.02	0.02	0.18	0.01	0.00	0.00
	Net incom	e or net cha	rges from t	he valuatio	n of assets					
1999	- 0.19	- 0.23	- 0.24	- 0.22	- 0.11	- 0.17	_ 0.17	_ 0.39	- 0.10	- 0.24
2000	- 0.24	- 0.18	- 0.16	- 0.25	- 0.12	- 0.46	- 0.47	- 0.47	- 0.19	- 0.15
2001	- 0.28	- 0.26	- 0.24	- 0.33	-0.20	- 0.52	- 0.32	- 0.50	-0.12	- 0.15
2002	- 0.44	- 0.39	- 0.38	- 0.42	- 0.47	- 0.71	- 0.42	- 0.67	- 0.20	- 0.21
2003	- 0.31	- 0.33	- 0.31	- 0.37	- 0.23	- 0.54	- 0.25	- 0.56	- 0.13	- 0.13
2004	- 0.24	- 0.22	- 0.17	- 0.40	- 0.05	- 0.60	- 0.17	- 0.54	- 0.19	- 0.05
2005	- 0.19	- 0.16	- 0.09	- 0.38	- 0.05	- 0.49	- 0.08	- 0.52	- 0.13	- 0.01

<sup>\*, °</sup> For footnotes, see p 31. — 1 From 2004, Deutsche Postbank AG allocated to the category of "Big banks". — 2 From 2004, NRW.BANK allocated to the category of "Special purpose

banks". — 3 Interest received plus current income and profits transferred under profit pooling and profit transfer agreements

# Major components of credit institutions' profit and loss accounts, by category of banks $^{\star}$ (cont'd)

		Commercia	al banks							
			of which							
	All cat-			Regional banks and other commer-			Regional institu- tions of credit co-	Credit co-		Special
	egories		Big	cial	Landes-	Savings	opera-	opera-	Mortgage	
Financial year	of banks	Total	banks 1	banks 1	banken 2	banks	tives	tives	banks	banks 2
	Operating	result								
1999	0.41	0.38	0.20	0.81	0.25	0.87	0.19	0.54	0.27	0.27
2000	0.30	0.36	0.24	0.63	0.22	0.44	0.05	0.35	0.14	0.30
2001	0.18	0.14	0.05	0.36	0.14	0.32	0.01	0.22	0.18	0.27
2002	0.10	0.15	0.00	0.50	- 0.13	0.27	0.06	0.17	0.06	0.26
2003	0.25	0.21	0.04	0.58	0.14	0.46	0.06	0.46	0.14	0.33
2004	0.31	0.29	0.13	0.74	0.33	0.44	0.19	0.51	0.11	0.35
2005	0.48	0.77	0.71	0.96	0.26	0.50	0.30	0.48	0.16	0.38
	Net other	and extraor	dinary inco	me or charg	jes					
1999	- 0.05	0.00	0.04	- 0.07	- 0.01	- 0.27	-0.04	- 0.06	- 0.03	- 0.02
2000	- 0.01	-0.07	- 0.03	- 0.16	- 0.03	0.11	0.30	0.05	- 0.05	0.00
2001	0.02	0.04	0.13	- 0.18	- 0.03	0.06	0.12	0.14	- 0.05	- 0.07
2002	0.06	-0.11	- 0.12	- 0.08	0.21	0.08	0.09	0.29	0.07	-0.03
2003 2004	-0.22	-0.47	- 0.52	-0.36	- 0.28	0.02	-0.04	0.07	- 0.04	-0.10
2004	- 0.17 - 0.04	- 0.30 - 0.07	- 0.25 0.05	- 0.46 - 0.47	- 0.30 - 0.07	0.01	- 0.08 - 0.11	0.02 0.25	- 0.05 - 0.14	- 0.04 - 0.01
2003	-0.04	-0.07	0.05	- 0.47	- 0.07	0.00	-0.11	0.23	- 0.14	- 0.01
	Profit for t	he financia	l year befor	e tax						
1999	0.35	0.38	0.23	0.74	0.24	0.60	0.16	0.48	0.24	0.25
2000	0.29	0.29	0.21	0.47	0.19	0.55	0.36	0.40	0.09	0.30
2001	0.20	0.18	0.18	0.18	0.11	0.38	0.13	0.35	0.13	0.20
2002 2003	0.15 0.03	0.04 - 0.25	- 0.12 - 0.48	0.41 0.22	0.08 - 0.14	0.35 0.48	0.14 0.02	0.46 0.52	0.14 0.09	0.23 0.22
2003	0.03	-0.23	- 0.48	0.22	0.03	0.46	0.02	0.52	0.09	0.22
2005	0.14	0.70			0.03		0.11			
		he financia								
1999	0.20	0.28	0.20	0.45	0.13	0.24	0.11	0.21	0.13	0.22
2000	0.19	0.26	0.24	0.30	0.10	0.25	0.24	0.19	0.04	0.28
2001	0.15	0.16	0.21	0.05	0.10	0.21	0.08	0.21	0.09	0.18
2002	0.10	0.00	- 0.13	0.30	0.05	0.20	0.16	0.31	0.11	0.21
2003	- 0.05	- 0.27	- 0.44	0.11	- 0.17	0.18	0.08	0.26	0.07	0.21
2004	0.07	- 0.05	- 0.10	0.11	- 0.02	0.23	0.15	0.27	0.03	0.29
2005	0.31	0.50	0.56	0.30	0.17	0.27	0.18	0.47	- 0.02	0.36
For footnotes, see p	31.									

### Credit institutions' profit and loss accounts \*

	Interest busi	ness		Non-interest	business		General adm	ninistrative sp	ending	
	N-4			Nat						Partial
	Net interest			Net com- missions					Total other	operating result
	received	Interest		received	Commis-		Total		adminis-	(col 1 plus
	(col 2 less	received	Interest	(col 5 less	sions	Commis-	(col 8 plus		trative	col 4 less
	col 3)	(total) 1	paid	col 6)	received	sions paid	col 9)	Staff costs	spending 2	col 7)
Financial										
year	1	2	3	4	5	6	7	8	9	10
<i>y</i>									-	
	DM billion									
1998	147.5	602.9	455.3	37.0	43.6	6.6	125.2	70.1	55.1	59.3
1999	152.2	631.5	479.3	43.9	52.3	8.4	137.3	75.2	62.1	58.9
	€ billion									
1999	77.8	322.9	245.0	22.5	26.8	4.3	70.2	38.4	31.8	30.1
2000	76.9	369.9	293.1	28.1	33.8	5.7	77.7	42.0	35.7	27.3
2001 2002	79.2 85.6	382.4 344.5	303.2 258.9	25.3 24.3	31.2 30.2	5.9 5.9	81.0 78.3	43.0 41.6	38.0 36.7	23.5 31.6
2002	81.7	308.7	258.9	24.3	30.2	6.3	77.3	41.6	35.7	28.8
2003	85.0	303.6	218.6	25.3	32.0	6.8	75.8	41.2	34.6	34.5
2005	88.2	329.1	240.9	27.8	35.4	7.6	78.8	43.4	35.3	37.3
	V		-b							
	Year-on-yea	r percentage	cnange >							
1999	3.0	4.7	5.2	18.7	19.9	26.4	9.6	7.2	12.8	- 1.1
2000	- 1.2	14.6	19.6	25.1	26.3	32.5	10.6	9.3	12.3	- 9.2
2001	3.0	3.4	3.5	- 9.8	- 7.6	3.3	4.3	2.5	6.6	- 13.8
2002 2003	8.0 - 4.5	- 9.9 - 10.4	– 14.6 – 12.3	- 4.0 0.4	- 3.2 1.7	0.0 7.2	- 3.3 - 1.2	- 3.4 0.1	- 3.3 - 2.5	34.2 - 9.1
2003	4.0	- 10.4	- 3.7	3.8	4.5	7.2	- 1.2	- 0.9	-3.2	19.9
2005	3.9	8.5	10.2	10.0	10.4	12.0	4.0	5.4	2.3	8.1
	As a percent	age of the av	erage balanc	e sheet total						
1998	1.37	5.59	4.22	0.34	0.40	0.06	1.16	0.65	0.51	0.55
1999	1.28	5.33	4.05	0.37	0.44	0.07	1.16	0.63	0.52	0.50
2000	1.14	5.51	4.36	0.42	0.50	0.08	1.16	0.63	0.53	0.41
2001	1.12	5.39	4.28	0.36	0.44	0.08	1.14	0.61	0.54	0.33
2002 2003	1.20	4.83 4.39	3.63 3.23	0.34 0.35	0.42 0.44	0.08	1.10	0.58 0.59	0.52	0.44
2003	1.16	4.39	3.23	0.35	0.44	0.09	1.10 1.05	0.59	0.51 0.48	0.41
2004	1.10	4.23	3.04	0.35	0.43	0.09	1.05	0.57	0.46	0.48
2005	/	, <del>,</del> ,	. 5.20	. 0.57	0.47	0.10	1.05	0.50	. 0.47	. 0.30

<sup>\*</sup> The figures for the most recent date should be regarded as provisional in all cases. — 1 Interest received plus current income and profits transferred under profit pooling and profit transfer agreements. — 2 Including depreciation of and adjustments for tangible and intan-

gible assets, but excluding depreciation of and adjustments for assets leased ("broad" definition). — 3 Up to end-1998, volume of business; from 1999, balance sheet total. — 4 Excluding the volume of business/

Net profit or net loss on financial operations	Net other operating income or charges	Net income or net charges from the valuation of assets (other than tangible or financial fixed assets)	Operating result (col 10 to col 13)	Net other and extra- ordinary income or charges	Profit for the financial year before tax (col 14 plus col 15)	Taxes on income and earnings	Profit or loss (-) for the financial year after tax (col 16 less col 17)	Memo item Balance sheet total 3,4	Financial
11	12	13	14	15	16	17	18	19	year
								DM billion	
7.1	5.2	- 27.2	44.4			31.1	34.7	10,778.2	1998
7.0	4.8	– 22.5	48.1	- 6.3	41.8	17.6	24.2	11,845.3	1999
								€ billion	
3.6	2.4	– 11.5	24.6	- 3.2	21.4	9.0	12.4	6,056.4	
6.4	2.0	– 15.9	19.9	- 0.6	19.3	6.7	12.6	6,716.3	
5.4	3.5	- 19.6	12.8	1.2	14.1	3.7	10.4	7,090.8	
3.0	3.7	- 31.2	7.0	3.9	10.9	3.9	7.1	7,129.1	
6.4 1.3	3.8 4.1	– 21.8 – 17.3	17.3 22.6	– 15.5 – 12.3	1.8 10.4	5.5 5.6	- 3.7 4.8	7,038.2 7,183.7	
11.4	1.7	– 17.3 – 14.1	36.3			9.8	23.5	7,183.7	2004
11.4	1.7	- 14.1	30.3	- 5.1	33.2		on-year percen	·	2003
							•		
1.7	- 7.7	17.1	8.3		- 36.5	- 43.6	- 30.2	9.9	
79.8 – 16.7	16.4 73.0	- 38.0 23.5	– 19.1 – 35.6	81.4	- 9.6 - 27.3	– 24.9 – 45.6	1.5 – 17.5	10.9 5.6	2000
– 16.7 – 45.1	4.4	– 59.1	- 35.6 - 45.4	220.2	- 27.3 - 22.2	45.6	- 17.5 - 31.8		2001
118.6	3.1	30.3	146.1	220.2	- 84.7	42.9	31.0		2002
- 80.5	9.0	20.5	31.0	20.7	469.0	1.4		2.1	2004
807.0	<b>– 57.7</b>	18.6	60.9	74.7	221.1	75.4	391.0	4.8	2005
					As a per	centage of the	average balan	ice sheet total	
0.07	0.05	- 0.25	0.41	0.20	0.61	0.29	0.32		1998
0.06	0.04	- 0.19	0.41	- 0.05	0.35	0.15	0.20		1999
0.10	0.03	- 0.24	0.30	- 0.01	0.29	0.10	0.19		2000
0.08	0.05	- 0.28	0.18	0.02	0.20	0.05	0.15		2001
0.04	0.05	- 0.44	0.10	0.06	0.15	0.05	0.10		2002
0.09	0.05	- 0.31	0.25	- 0.22	0.03	0.08	- 0.05		2003
0.02	0.06	- 0.24	0.31	- 0.17	0.14	0.08	0.07		2004
0.15	0.02	- 0.19	0.48	- 0.04	0.44	0.13	0.31		2005

balance sheet total of the foreign branches of savings banks. From 2004, excluding the balance sheet total of the foreign branches of regional institutions of credit cooperatives. Statistical increase in the

volume of business due to the inclusion of the foreign branches: in 1998, mortgage banks + DM1.3 billion. —  $\bf 5$  Statistical changes have been eliminated.



### Credit institutions' profit and loss accounts \*

_		
€.	mıl	lion

€ IIIIIIOII	Τ	Interest bus	iness		Non-interes	t business		General adn	ninistrative sp	pending	
											1 1
											Partial
		Net			Net com-						operating
	Number of	interest	Interest		missions	Ci-		Total		Total other	result
	Number of reporting	received (col 3 less	Interest received	Interest	received (col 6 less	Commis- sions	Commis-	Total (col 9 plus		adminis- trative	(col 2 plus col 5 less
	institutions	col 4)	(total) 1	paid	col 7)	received	sions paid	col10)	Staff costs	spending 2	col 8)
Financial											
year	1	2	3	4	5	6	7	8	9	10	11
	All categori										
2000	2,636	76,894	369,946	293,052	28,095	33,793	5,698	77,673	41,997	35,676	27,316
2001 2002	2,423 2,268	79,229 85,568	382,414 344,472	303,185 258,904	25,349 24,327	31,236 30,212	5,887 5,885	81,045 78,324	43,031 41,578	38,014 36,746	23,533 31,571
2002	2,208	81,709	308,742	227,033	24,327	30,645	6,289	77,296	41,585	35,711	28,769
2004	2,055	84,998	303,615	218,617	25,282	32,039	6,757	75,781	41,223	34,558	34,499
2005	1,988	88,245	329,128	240,883				78,787			37,261
	Commercial	banks									
2000	224	25,731	117,211	91,480	16,822	19,617	2,795	36,806	18,562	18,244	5,747
2001	213	27,230	120,978	93,748	15,227	18,588	3,361	38,909	19,155	19,754	3,548
2002	206	30,850	101,741	70,891	13,894	17,145	3,251	35,897	17,414	18,483	8,847
2003	193	26,334	85,993	59,659	13,250	16,612	3,362	34,451	17,024	17,427	5,133
2004 2005	187 179	29,471 32,595	85,000 102,085	55,529 69,490	13,430 15,368	17,143 19,374	3,713 4,006	33,386 35,242	16,606 17,890	16,780 17,352	9,515 12,721
2003		·	102,003	05,450	15,500	15,574	4,000	33,242	17,030	17,552	12,7211
	Big banks										
2000	4	14,174	79,073 81,187	64,899	10,205	11,251	1,046	22,770	12,182	10,588	1,609 - 324
2001 2002	4 4	14,727 17,615	65,553	66,460 47,938	9,454 8,481	11,134 10,073	1,680 1,592	24,505 21,768	12,688 11,107	11,817 10,661	4,328
2003	4	13,035	52,461	39,426	8,223	10,191	1,968	20,992	10,957	10,035	266
2004	5	17,340	58,161	40,821	8,836	11,087	2,251	22,382	11,473	10,909	3,794
2005	5	19,419	73,595	54,176	10,076	12,189	2,113	23,846	12,564	11,282	5,649
	Regional	banks and otl	her commerci	ial banks 6							
2000	193	11,377	36,799	25,422	6,550	8,291	1,741	13,696	6,296	7,400	4,231
2001	188	12,341	38,240	25,899	5,701	7,376	1,675	14,248	6,399	7,849	3,794
2002	183	13,060	35,015	21,955	5,317	6,969	1,652	13,954	6,229	7,725	4,423
2003 2004	170 163	13,134 11,967	32,665 26,211	19,531 14,244	4,885 4,461	6,272 5,917	1,387 1,456	13,279 10,825	5,990 5,057	7,289 5,768	4,740 5,603
2005	155		27,936	14,875	5,127	7,015	1,888	11,218	5,241	5,977	6,970
	Branches	of foreign ba	nks								
2000	27	180	1,339	1,159	l 67	l 75	l 8	l 340	l 84	256	- 93
2000	21	162	1,551	1,139	72	78	6	156	68	88	78
2002	19	175	1,173	998	96	103	7	175	78	97	96
2003	19	165	867	702	142	149	7	180	77	103	127
2004	19	164	628	464	133	139	6 5	179	76	103	118
2005	19		554	439	165	170	1 5	178	85	93	102
	Landesbank										
2000	13	8,386	84,761	76,375	1,943	3,185	1,242	6,479	3,364		3,850
2001	13 14	9,519	87,500	77,981	1,745	2,831	1,086	7,255	3,613	3,642	4,009
2002 2003	13	9,743 10,260	76,744 69,740	67,001 59,480	1,794 1,748	2,963 3,016	1,169 1,268	7,210 6,898	3,579 3,378	3,631 3,520	4,327 5,110
2004	12	9,886	66,634	56,748	1,718	3,010	1,292	6,660	3,342	3,318	4,944
2005	12										

For footnotes, see p 38.

Net profit or net loss on financial operations	Net other operating income or charges	Net income or net charges from the valuation of assets (other than tangible or financial fixed as- sets)	Operating result (col 11 to col 14)	Net other and extra- ordinary income or charges	Profit for the finan- cial year before tax (col 15 plus col 16)	Taxes on income and earnings 3	Profit or loss (–) for the finan- cial year after tax (col 17 less col 18)	With- drawals from or transfers to (–) reserves and parti- cipation rights capital 4	Balance sheet profit or loss (–) (col 19 plus col 20)	Memo item Average annual balance sheet total 5	Financia
12	13	14	15	16	17	18	19	20	21	22	Financia year
									All categor	ries of banks	
6,449 5,370 2,950 6,449 1,260 11,429	2,046 3,540 3,693 3,808 4,149 1,701	- 15,886 - 19,616 - 31,217 - 21,751 - 17,282 - 14,056	19,925 12,827 6,997 17,275 22,626 36,335	- 601 1,225 3,923 - 15,452 - 12,254 - 3,098	19,324 14,052 10,920 1,823 10,372 33,237	6,747 3,672 3,850 5,505 5,583 9,768	12,577 10,380 7,070 - 3,682 4,789 23,469	- 3,975 - 3,797 - 2,267 7,270 - 831 - 14,301	8,602 6,583 4,803 3,588 3,958	6,716,341 7,090,826 7,129,090 7,038,224 7,183,653	2000 2001 2002 2003 2004 2005
11,123	,,,,,	11,050	. 30,333	3,030	33,237	3,700	23,103	11,501		ercial banks	2003
5,371 4,719 2,144 5,363 414 10,549	868 1,245 1,515 1,633 2,117 474	- 4,012 - 6,166 - 9,034 - 7,345 - 5,302 - 3,988	7,974 3,346 3,472 4,784 6,744 19,756	- 1,563 905 - 2,563 - 10,472 - 7,086 - 1,864	6,411 4,251 909 – 5,688 – 342 17,892	695 446 869 302 825 5,177	5,716 3,805 40 – 5,990 – 1,167 12,715	- 1,147 - 2,040 769 5,661 615 - 8,488	4,569 1,765 809 – 329 – 552	2,201,783 2,362,423 2,309,650 2,251,587 2,361,952	2000 2001 2002 2003 2004 2005
		,	·	·	,	·	·	•		ig banks 6	
4,761 4,882 2,074 4,901 619 10,775	- 327 195 - 225 233 907 - 846	- 2,352 - 3,900 - 6,119 - 4,751 - 2,947 - 1,713	3,691 853 58 649 2,373 13,865	- 510 2,098 - 1,989 - 7,964 - 4,440 1,002	3,181 2,951 - 1,931 - 7,315 - 2,067 14,867	- 443 - 438 96 - 490 - 218 4,030	3,624 3,389 - 2,027 - 6,825 - 1,849 10,837	- 1,325 - 1,154 2,889 7,698 3,337 - 7,941	2,299 2,235 862 873 1,488 2,896	1,508,019 1,653,158 1,601,526 1,533,976 1,764,080 1,939,373	2000 2001 2002 2003 2004 2005
							Regional b	oanks and oth	ner commerci	al banks 6	
442 - 192 59 451 - 210 - 248	1,151 1,035 1,719 1,382 1,198 1,312	- 1,651 - 2,231 - 2,844 - 2,566 - 2,320 - 2,279	4,173 2,406 3,357 4,007 4,271 5,755	- 1,052 - 1,197 - 568 - 2,506 - 2,625 - 2,861	3,121 1,209 2,789 1,501 1,646 2,894	1,125 840 735 754 1,017 1,094	1,996 369 2,054 747 629 1,800	186 - 883 - 2,120 - 2,035 - 2,722 - 547	2,182 - 514 - 66 - 1,288 - 2,093 1,253	676,254 689,268 573,493	2000 2001 2002 2003 2004 2005
								Bran	ches of foreig	gn banksn	
168 29 11 11 5 22	44 15 21 18 12 8	- 9 - 35 - 71 - 28 - 35 4	110 87 57 128 100 136	- 1 4 - 6 - 2 - 21 - 5	109 91 51 126 79 131	13 44 38 38 26 53	96 47 13 88 53 78	- 8 - 3 0 - 2 0		36,462 31,870 28,343 24,379 21,152	2003 2004
690	I 572	1 750	ר מני ב	F04	1 2042	1 271	1 472	620		desbanken 7	2000
680 573 644 345 262 241	573 859 677 639 581 – 148	- 1,756 - 3,181 - 7,746 - 3,754 - 799 - 782	3,347 2,260 - 2,098 2,340 4,988 4,123	- 504 - 423 3,400 - 4,573 - 4,516 - 1,093	2,843 1,837 1,302 - 2,233 472 3,030	1,371 296 399 482 835 413	1,472 1,541 903 – 2,715 – 363 2,617	- 629 - 637 - 129 3,619 1,161 - 1,715	843 904 774 904 798 902	1,506,853 1,599,330 1,644,026 1,639,615 1,519,005 1,581,453	2001 2002 2003 2004

### Credit institutions' profit and loss accounts \* (cont'd)

### € million

2002	_												€ million
Number of received interest received (col 3 less institutions col 4)   Interest paid   Interest received (col 3 less institutions col 4)   Interest paid   Interest (col 6 less col 7)   Interest paid   Interest col 7)   Interes			ending	inistrative sp	General adm		t business	Non-interest		iness	Interest busi		
year 1 2 3 4 5 6 7 8 9 10 11  Savings banks  2000 561 21,526 52,774 31,248 5,052 5,355 303 18,335 10,993 7,342 8,2 2001 536 21,606 54,522 32,916 4,743 5,019 276 18,688 11,076 7,612 7,6 2002 519 23,234 53,932 30,698 4,784 5,065 281 19,022 11,324 7,698 8,9 2003 489 23,504 50,962 27,458 5,180 5,495 315 19,349 11,725 7,624 9,3 2004 477 23,192 48,524 25,332 5,562 5,912 350 18,907 11,587 7,320 9,8 2005 463 22,929 47,330 24,401 5,620 5,996 376 19,130 11,829 7,301 9,4  Regional institutions of credit cooperatives	us	operation result (col 2 pl col 5 les	other adminis- trative	Staff costs	(col 9 plus		sions	missions received (col 6 less		received	interest received (col 3 less	reporting	
2000	$\neg$	11	10	9	8	7	6	5	4	3	2	1	
2000											le c	Cavings han	
2001	2/12		I 72/12	10.002	10 225	1 202 1	I 5.255 I	5.052	I 21.2/10 ∣	I 52 77 <i>1</i>		1	2000
2002	661		, -	.,	.,		- ,						
2004 477 23,192 48,524 25,332 5,562 5,912 350 18,907 11,587 7,320 9,8 2005 463 22,929 47,330 24,401 5,620 5,996 376 19,130 11,829 7,301 9,4 Regional institutions of credit cooperatives  2000 3   1,821   11,800   9,979   499   979   480   1,323   621   702   9	996							, -					
2005   463   22,929   47,330   24,401   5,620   5,996   376   19,130   11,829   7,301   9,4  Regional institutions of credit cooperatives  2000   3   1,821   11,800   9,979   499   979   480   1,323   621   702   9	335												
Regional institutions of credit cooperatives   2000   3   1,821   11,800   9,979   499   979   480   1,323   621   702   9	847												
2000 3   1,821   11,800   9,979   499   979   480   1,323   621   702   9	419	1 9,	I /,301 I	11,829	19,130	3/6	5,996	5,620			,		2005
									atives	redit coopera	stitutions of c	Regional ins	
	997												
	518											2	
	582 176												
	259												
	422												
Credit cooperatives											eratives	Credit coop	
	941	I 3	J 5.295	7.252	12.547	l 387 l	3.988	3.601	17.033	29.920			2000
	370												
	,157												
	473												
	,971 ,798												
	7 30 1	, 7,	1 3,323 1	0,022	13,547	0151	4,300	3,055	15,070	27,320			2003
Mortgage banks	C11			C00	1 1 227		107	47	II 47 100 I	I 54.005		"	2000
	611 528												
	293												
	332												
	420												
	471	I 2,	I 761 I	697	1,458	336	I 331 I	l – 5 l	38,996	42,930	.,		2005
Special purpose banks 7	007.			F. 6	0.0		400		40.007			1	2000
	,927 ,899												
	369												
	210												
	543												
2005   16   3,481   28,663   25,182   633   900   267   1,496   855   641   2,6	618	2,	641	855	1,496	267	900	633	25,182	28,663	3,481	16	2005
Memo item: Banks majority-owned by foreign banks 8								(S 8	foreign bank	ity-owned by	Banks major	Memo item.	
	939												
	,229												
	,235 ,621												
	121												
	338					857							2005

<sup>\*</sup> The figures for the most recent date should be regarded as provisional in all cases. Excluding building and loan associations, institutions in liquidation and institutions with a truncated financial year. — 1 Interest received plus current income and profits transferred under profit pooling and profit transfer agreements. — 2 Including depre-

ciation of and adjustments for tangible and intangible assets, but excluding depreciation of and adjustments for assets leased ("broad" definition). — 3 In part, including taxes paid by legally dependent building and loan associations affiliated to Landesbanken. — 4 Including profit or loss brought forward and withdrawals from or transfers to the fund for general

	Net profit or net loss on finan- cial op- erations	Net other operating income or charges	Net income or net charges from the valuation of assets (other than tangible or financial fixed assets)	Operating result (col 11 to col 14)	Net other and extra- ordinary income or charges	Profit for the finan- cial year before tax (col 15 plus col 16)	Taxes on income and earnings 3	Profit or loss (-) for the finan- cial year after tax (col 17 less col 18)	With- drawals from or transfers to (-) reserves and parti- cipation rights capital 4	Balance sheet profit or loss (–) (col 19 plus col 20)	Memo item: Average annual balance sheet total 5	
	12	13	14	15	16	17	18	19	20	21	22	Financial vear
L	12	13	14	13	10	17	10	13	20	21	22	year
											avings banks	
	150 - 11 - 43 215 159	- 109 408 615 256 206	- 4,229 - 4,980 - 6,927 - 5,247 - 5.883	4,055 3,078 2,641 4,559 4,329	977 571 786 197 71	5,032 3,649 3,427 4,756 4,400	2,770 1,633 1,471 3,011 2,122	2,262 2,016 1,956 1,745 2,278	- 976 - 829 - 676 - 580 - 885	1,286 1,187 1,280 1,165 1,393	922,381 948,723 975,490 980,622 985,944	2000 2001 2002 2003 2004
	181	278	- 3,863 - 4,924	4,954	- 4	4,950	2,122	2,652		1,519		2005
								Regio	onal institution	ons of credit o	cooperatives	
1	219	17	- 1,108	125	710	835	265	570	- 465	105	234,249	2000
1	132	138	- 772	16	286	302	115	187	- 108	79	239,709	2001
1	234 370	209 98	- 905 - 514	120 130	189 – 81	309 49	- 27 - 123	336 172	- 259 - 93	77 79	213,520 203,899	2002 2003
1	376	57	- 321	371	- 151	220	- 80	300	- 202	98	194,244	2004
1	405	7	– 180 l	654	- 248	406	l 10	l 396	- 223	173	219,881	2005
											cooperatives	
1	23 - 41	325 495	– 2,445 – 2,671	1,844 1,153	250 735	2,094 1,888	1,096 772	998 1,116	85 - 182	1,083 934	525,687 534,337	2000 2001
1	- 28	503	- 3,687	945	1,572	2,517	801	1,716	- 768	948	548,026	2002
1	138	1,027	- 3,095	2,543	380	2,923	1,484	1,439	- 440	999	556,946	2003
1	40 51	904 891	- 3,042 - 2,988	2,873 2,752	104 1,431	2,977 4,183	1,458 1,458	1,519 2,725	- 437 - 1,521	1,082 1,204	567,674 578,641	2004 2005
	31	0511	2,500	2,732	1,451	4,105	1,430	. 2,723	1,321	•	tgage banks	2003
1	1	305	_ 1,681	1,236	- 462	l 774	463	l 311	l 188	l 499	880,137	2000
1	- 1	273	- 1,121	1,679	- 495	1,184	324	860	680	1,540	924,683	2001
1	5	138	- 1,843	593	692 - 368	1,285 830	247	1,038 575	- 331	707 589	929,571	2002 2003
1	2	- 26 169	– 1,110 – 1,625	1,198 965	- 368 - 399	566	255 328	238	14 587	825	877,381 875,035	2003
-	3	65	- 1,128	1,411	- 1,250	161	313	- 152	906	754	879,136	2005
										Special purp	oose banks 7	
1	5	67	- 655	1,344	- 9	1,335	87	1,248	- 1,031	217	445,251	2000
	- 1 - 6	122 36	- 725 - 1.075	1,295 1,324	- 354 - 153	941 1,171	86 90	855 1,081	- 681 - 873	174 208	481,621 508,807	2001 2002
	- 6 16	181	- 1,075 - 686	1,324	- 153	1,171	90	1,081	- 873 - 911	181	508,807	2002
1	8	115	- 310	2,356	- 277	2,079	95	1,984	- 1,670	314	679,799	2004
	- 1	134	– 66 l	2,685	l – 70	2,615	99	2,516	_ 2,127	389	·	2005
								emo item: Bar		-	_	
	– 116 – 143	454 327	- 324 - 422	953 991	21 - 266	974 725	251 349	723 376	229 134	952 510	126,022 168,517	2000 2001
	108	561	- 422 - 632	1,272	- 200	1,254	449	805	- 310	495	284,168	2001
	287	292	- 799	1,401	- 837	564	274	290	390	680	291,782	2003
	- 85 345	262 163	- 612 - 2,041	1,686 2,805	- 874 - 786	812 2,019	494 720	318 1,299	206 - 481	524 818	313,299 649,191	2004
	343	103	- 2,041	2,003	- /00	2,019	720	1,233	- 401	010	u43,131	12003

banking risks. — 5 Excluding the balance sheet total of the foreign branches of savings banks. From 2004, excluding the balance sheet total of the foreign branches of regional institutions of credit cooperatives. — 6 From 2004, Deutsche Postbank AG allocated to the category of "Big banks". — 7 From 2004, NRW.BANK, allocated to the category of "Special purpose

banks". — 8 Separate presentation of the (legally independent) credit institutions majority-owned by foreign banks and included in the categories "Big banks", "Regional banks and other commercial banks" and "Mortgage banks".

### Credit institutions' charge and income items \*

		Charges										
							General a	dministrativ	e spendin	g		
								Staff costs				
						Gross loss on				Social section and costs to pension other ben	relating ns and	
Financial year	Number of re- porting institu- tions	Total	Interest paid	Commis- sions paid	Net loss on finan- cial oper- ations	trans- actions in goods and sub- sidiary trans- actions	Total	Total	Wages and salaries	Total	of which Pensions	Other adminis- trative spend- ing 1
Tillalicial year	CIOIIS			para	ations	actions	Total	Total	Salaries	Total	1 (11310113	ilig .
1997 1998 1999	3,359 3,167 2,897	DM million 597,592 666,066 696,747	1 409,914 455,339 479,259	4,960 6,593 8,408	625 289 1,048	0 0	106,781 114,367 126,396	67,097 70,123 75,174	52,182 53,679 58,217	14,915 16,444 16,957	5,563 6,524 6,902	39,684 44,244 51,221
1999	2,897	€ million 356,241	245,041	4,299	536	0	64,625	38,436	29,766	8,670	3,529	26,189
2000 2001	2,636 2,423	412,264 430,361	293,052 303,185	5,698 5,887	370 831	0	71,853 75,237	41,997 43,031	32,772 33,766	9,225 9,265	3,843 3,899	29,856 32,206
2002 2003	2,268 2,128	400,045 364,797	258,904 227,033	5,885 6,289	884 354	0 0	72,472 71,901	41,578 41,585	32,514 32,088	9,064 9,497	3,489 3,946	30,894 30,316
2004 2005	2,055 1,988	346,700 373,002	218,617 240,883	6,757 7,556	898 637	0 0	70,989 74,439	41,223 43,443	31,626 33,290	9,597 10,153	4,028 4,524	29,766 30,996

<sup>\*</sup> The figures for the most recent date should be regarded as provisional in all cases. — 1 Spending item does not include depreciation of and adjustments for tangible and intangible assets, shown net of

depreciation of assets leased ("narrow" definition). All other tables are based on a broad definition of "other administrative spending". —

	Income									
		Interest rece	ived		Current inco	me				
Financial year	Total	Total	from lending and money market trans- actions	from debt securities and Debt Register claims	Total	from shares and other vari- able yield securities	from participating interests 1	from shares in affiliated enterprises	Profits transferred under profit pooling and profit transfer agree- ments	Commis- sions received
	DM million									
1997	617,995	535,553	452,798	82,755	16,737	8,301	2,900	5,536	2,184	39,056
1998	700,804	578,663	488,258	90,405	22,551	10,627	3,628	8,296	1,640	43,603
1999	720,993	604,647	505,191	99,456	24,546	12,969	2,789	8,788	2,275	52,338
	€ million									
1999	368,638	309,151	258,300	50,851	12,550	6,631	1,426	4,493		26,760
2000	424,841	351,570	290,904	60,666	16,994	7,951	2,219	6,824	1,382	33,793
2001	440,741	363,138	298,110	65,028	17,379	9,849	2,169	5,361	1,897	31,236
2002	407,115	323,949	266,031	57,918	17,446	7,226	1,835	8,385	3,077	30,212
2003	361,115	294,244	243,578	50,666	10,975	6,503	1,220	3,252	3,523	30,645
2004	351,489	285,732	235,855	49,877	14,666	9,631	1,212	3,823	3,217	32,039
2005	396,471	306,791	252,643	54,148	16,998	12,364	1,251	3,383	5,339	35,359

<sup>1</sup> Including amounts paid up on cooperative society shares.

			Value ad-	Value ad-							
Value adjus	tments in		justments	justments							
respect of t	angible		in respect	in respect							
and intang	ible assets		of loans	of parti-						Profits	
		1	and	cipating						trans-	
			advances,	interests,						ferred	
			and pro-	shares in						under	
			visions	affiliated						profit	
			for con-	enter-						pooling	
			tingent	prises and	Charges					and	
			liabilities	securities	incurred			Taxes on		profit	
	of which	Other	and for	treated	through	Transfers	Extra-	income		transfer	
	Assets	operating	commit-	as fixed	loss	to special	ordinary	and earn-	Other	agree-	
Total	leased	charges	ments	assets	transfers	reserves	charges	ings 2	taxes	ments	Financial year
										DM million	
10,564	478	6,022	28,655	596	909	609	4,258	19,838	2,016	1,845	1997
11,328	494	6,362	30,059	545	1,294	358	6,395	31,148	243	1,746	1998
11,680	792	6,122	30,339	1,078	1,013	8,479	3,237	17,579	376	1,735	1999
										€ million	
5,972	405	3,130	15,512	551	518	4,335	1,655	8,988	192	887	1999
6,243	423	4,280	17,902	1,747	751	59	2,271	6,747	179	1,112	2000
5,975	167	4,237	22,327	1,827	2,785	113	2,221	3,672	215	1,849	2001
5,995	143	4,288	34,213	3,412	4,550	64	2,102	3,850	185	3,241	2002
5,520	125	5,404	23,325	7,480	2,861	63	5,264	5,505	169	3,629	2003
4,904	112	3,763	19,439	1,352	1,427	37	8,893	5,583	176	3,865	2004
4,348	0	5,905	17,923	709	1,397	36	4,540	9,768	202	4,659	2005

**<sup>2</sup>** In part, including taxes paid by legally dependent building and loan associations affiliated to Landesbanken.

		Value re-	Value re-	Other operati	ng income				
		adjustments	adjustments						
		in respect	in respect of						
		of loans and	participating						
		advances,	interests,						
		and provi-	shares in						
	Gross profit	sions for	affiliated						
	on trans-	contingent	enterprises			l. ,			
N . C.	actions in	liabilities	and			Income from			
Net profit	goods and	and for	securities		of which	the release	Forture a malifier		
on financial	subsidiary	commit-	treated as	Tatal	from leasing business	of special	Extraordin-	Income from	Financial was
operations	transactions	ments	fixed assets	Total	business	reserves	ary income	loss transfers	Financial year
								DM million	
5,931	507	3,564	2,264	10,246	1,841	822	820	311	1997
7,368	457	2,895	15,740	11,826	988	298	15,087	676	1998
8,064	432	7,825	6,083	11,645	1,021	319	2,607	213	1999
								€ million	
4,123	221	4,001	3,110	5,954	522	163	1,333	109	1999
6,819	201	2,016	2,329	6,727	536	1,840	1,025	145	2000
6,201	183	2,711	5,787	7,976	247	1,502	2,378	353	2001
3,834	170	2,996	12,040	8,139	243	889	3,586	777	2002
6,803	165	1,574	2,188	9,341	220	450	1,111	96	2003
2,158	160	2,157	1,070	8,040	239	49	1,716	485	2004
12,066	163	3,867	4,967	7,645	46	82	3,141	53	2005