

## I. Open-end domestic mutual funds

### 2b) Stock and transaction data, by asset structure: Net sales receipts, sales receipts and distribution of earnings

Mio €

| Period                                       | Funds open to the general public |         |              |            |                                     |                    |   |        |        |                          |    |    |
|--|----------------------------------|---------|--------------|------------|-------------------------------------|--------------------|---|--------|--------|--------------------------|----|----|
|  | Insgesamt                        | Total   | of which:    |            |                                     |                    |   |        |        | Pension investment funds |    |    |
|  |                                  |         | Equity funds | Bond funds | Mixed securities funds <sup>1</sup> | Money market funds | Open end real estate funds <sup>2</sup> |        |        |                          |    |    |
| <b>Net sales receipts</b>                    |                                  |         |              |            |                                     |                    |   |        |        |                          |    |    |
| 2019   | 122,546                          | 17,032  | -            | 1,150      | 586                                 | 5,661              | -                                       | 447    | 10,580 | -                        | 25 |    |
| 2020   | 116,028                          | 19,193  |              | 6,819      | 1,461                               | 3,064              | -                                       | 42     | 8,795  | -                        | 21 |    |
| 2021   | 157,861                          | 41,016  |              | 13,691     | 2,829                               | 14,504             |   | 482    | 7,841  | -                        | 5  |    |
| 2022 Dec.                                    | 11,942                           | 431     |              | 1,180      | -                                   | 929                |   | 268    | 108    | 322                      | -  | 1  |
| 2023 Jan.                                    | 8,014                            | 2,506   |              | 1,734      |                                     | 421                |   | 30     | 218    | 557                      | -  | 1  |
| Feb.   | 10,533                           | 2,090   |              | 2,076      |                                     | 107                |   | 107    | 167    | 137                      | -  | 1  |
| Mar.   | 2,204                            | 1,226   |              | 1,021      |                                     | 493                |   | 700    | 300    | 164                      | -  | 1  |
| Apr.   | 1,130                            | 297     |              | 173        |                                     | 22                 |   | 255    | 146    | 235                      | -  | 1  |
| May  | 6,261                            | 1,228   |              | 799        |                                     | 522                |   | 20     | 144    | 21                       | -  | 1  |
| June   | -                                | 2,213   | -            | 312        | -                                   | 193                | -                                       | 200    | 31     | 271                      | -  | 1  |
| July   | 6,405                            | 433     |              | 223        |                                     | 152                |   | 307    | 280    | 90                       | -  | 2  |
| Aug.   | 4,731                            | 13      |              | 144        |                                     | 87                 |   | 339    | 115    | 40                       | -  | 1  |
| Sep.   | 2,115                            | 702     |              | 1,274      |                                     | 236                |   | 252    | 61     | 115                      | -  | 1  |
| Oct.   | -                                | 2,394   | -            | 1,269      | -                                   | 46                 | -                                       | 279    | 611    | 130                      | -  | 2  |
| Nov.   | -                                | 3,273   | -            | 592        | -                                   | 1,441              | -                                       | 143    | 491    | 93                       | -  | 2  |
| Dec.   | 10,971                           | -       | 1,536        | -          | 594                                 | -                  | 10                                      | -      | 843    | 156                      | -  | 4  |
| 2024 Jan.                                    | 10,382                           | -       | 457          | -          | 177                                 | -                  | 205                                     | -      | 24     | 141                      | -  | 2  |
| Feb.   | -                                | 1,458   | -            | 1,095      | -                                   | 351                | -                                       | 145    | -      | 23                       | -  | 2  |
| Mar.   | -                                | 2,329   | -            | 1,070      | -                                   | 36                 | -                                       | 19     | -      | 627                      | -  | 3  |
| <b>Sales receipts</b>                        |                                  |         |              |            |                                     |                    |   |        |        |                          |    |    |
| 2019   | 357,152                          | 106,058 |              | 37,716     |                                     | 21,964             |   | 23,813 | 1,516  | 12,215                   |    | 23 |
| 2020   | 438,287                          | 128,774 |              | 51,350     |                                     | 27,227             |   | 22,725 | 2,589  | 10,859                   |    | 25 |
| 2021   | 412,769                          | 128,084 |              | 55,898     |                                     | 21,758             |   | 29,559 | 2,283  | 10,157                   |    | 29 |
| 2022 Dec.                                    | 42,516                           | 10,384  |              | 4,310      |                                     | 1,899              |   | 1,382  | 314    | 695                      |    | 2  |
| 2023 Jan.                                    | 25,483                           | 9,933   |              | 4,581      |                                     | 1,956              |   | 1,287  | 158    | 874                      |    | 2  |
| Feb.   | 30,951                           | 9,092   |              | 4,893      |                                     | 1,550              |   | 1,197  | 308    | 413                      |    | 1  |
| Mar.   | 32,948                           | 9,043   |              | 4,160      |                                     | 1,937              |   | 1,096  | 491    | 436                      |    | 1  |
| Apr.   | 19,067                           | 7,177   |              | 3,071      |                                     | 1,115              |   | 1,296  | 523    | 454                      |    | 1  |
| May  | 33,297                           | 8,612   |              | 3,934      |                                     | 1,804              |   | 1,422  | 343    | 272                      |    | 1  |
| June   | 33,260                           | 6,659   |              | 3,002      |                                     | 728                |   | 1,234  | 459    | 571                      |    | 1  |
| July   | 22,397                           | 7,265   |              | 2,851      |                                     | 1,165              |   | 1,216  | 435    | 520                      |    | 1  |
| Aug.   | 23,972                           | 7,072   |              | 3,077      |                                     | 1,167              |   | 1,063  | 249    | 278                      |    | 1  |
| Sep.   | 16,895                           | 7,355   |              | 3,898      |                                     | 1,063              |   | 987    | 251    | 240                      |    | 1  |
| Oct.   | 16,041                           | 6,868   |              | 2,929      |                                     | 1,142              |   | 983    | 306    | 272                      |    | 1  |
| Nov.   | 23,487                           | 8,928   |              | 4,316      |                                     | 1,494              |   | 1,159  | 315    | 242                      |    | 1  |
| Dec.   | 39,578                           | 9,878   |              | 4,622      |                                     | 1,628              |   | 1,162  | 381    | 394                      |    | 2  |
| 2024 Jan.                                    | 25,553                           | 9,172   |              | 4,640      |                                     | 1,090              |   | 1,428  | 378    | 620                      |    | 2  |
| Feb.   | 17,026                           | 7,647   |              | 3,543      |                                     | 1,235              |   | 1,438  | 273    | 250                      |    | 1  |
| Mar.   | 14,873                           | 8,485   |              | 4,123      |                                     | 1,524              |   | 1,511  | 387    | 196                      |    | 1  |
| <b>Distribution of earnings <sup>4</sup></b> |                                  |         |              |            |                                     |                    |   |        |        |                          |    |    |
| 2019   | 45,838                           | 6,646   |              | 2,664      |                                     | 900                |   | 806    | 4      | 2,105                    |    | -  |
| 2020   | 42,803                           | 5,766   |              | 1,956      |                                     | 849                |   | 887    | 2      | 1,871                    |    | -  |
| 2021   | 44,894                           | 5,671   |              | 2,238      |                                     | 761                |   | 821    | 2      | 1,594                    |    | 0  |
| 2022 Dec.                                    | 16,636                           | 819     |              | 110        |                                     | 26                 |   | 80     | 0      | 598                      |    | 0  |
| 2023 Jan.                                    | 4,487                            | 598     |              | 83         |                                     | 17                 |   | 14     | 0      | 484                      |    | 0  |
| Feb.   | 1,899                            | 616     |              | 338        |                                     | 72                 |   | 158    | 0      | 21                       |    | 0  |
| Mar.   | 2,355                            | 687     |              | 312        |                                     | 128                |   | 202    | 5      | 13                       |    | 0  |
| Apr.   | 597                              | 189     |              | 62         |                                     | 13                 |   | 75     | 0      | 0                        |    | 0  |
| May  | 2,083                            | 1,104   |              | 238        |                                     | 246                |   | 508    | 24     | 75                       |    | 0  |
| June   | 2,309                            | 1,026   |              | 295        |                                     | 23                 |   | 47     | 0      | 653                      |    | 0  |
| July   | 2,013                            | 528     |              | 282        |                                     | 28                 |   | 9      | 0      | 194                      |    | 0  |
| Aug.   | 1,676                            | 238     |              | 73         |                                     | 29                 |   | 106    | 0      | 12                       |    | 0  |
| Sep.   | 1,596                            | 559     |              | 263        |                                     | 86                 |   | 167    | 0      | 20                       |    | 0  |
| Oct.   | 2,169                            | 440     |              | 177        |                                     | 48                 |   | 49     | 0      | 152                      |    | 0  |
| Nov.   | 8,167                            | 2,531   |              | 1,829      |                                     | 388                |   | 156    | 3      | 41                       |    | 0  |
| Dec.   | 19,841                           | 1,016   |              | 148        |                                     | 61                 |   | 202    | 0      | 556                      |    | 0  |
| 2024 Jan.                                    | 3,699                            | 761     |              | 89         |                                     | 13                 |   | 13     | 0      | 645                      |    | 0  |
| Feb.   | 2,362                            | 635     |              | 374        |                                     | 71                 |   | 153    | 0      | 29                       |    | 0  |
| Mar.   | 1,947                            | 620     |              | 285        |                                     | 142                |   | 166    | 6      | 15                       |    | 0  |

<sup>1</sup> Funds without a particular focus in shares or bonds. <sup>2</sup> Funds in liquidation not comprised. <sup>3</sup> Receipts from sales of mutual fund shares less outflows from share fund repurchases. <sup>4</sup> Total distribution, i.e. distribution in cash plus taxes paid.

I. Open-end domestic mutual funds

|                                   |                | Specialised funds |              |            |                          |                              |             |        |             |                | Period    |
|-----------------------------------|----------------|-------------------|--------------|------------|--------------------------|------------------------------|-------------|--------|-------------|----------------|-----------|
|                                   |                | Total             | of which:    |            |                          |                              |             |        | Other funds | Funds of funds |           |
| Other funds                       | Funds of funds |                   | Equity funds | Bond funds | Mixed securities funds 1 | Open-end real estate funds 2 | Hedge funds |        |             |                |           |
| <b>Net sales receipts</b>         |                |                   |              |            |                          |                              |             |        |             |                |           |
| 660                               | 1,167          | 105,514           | –            | 1,376      | 18,473                   | 51,155                       | 12,410      | 40     | 7,822       | 16,976         | 2019      |
| 363                               | –              | 1,245             |              | 1,015      | 24,784                   | 49,962                       | 10,525      | 115    | 6,704       | 2,940          | 2020      |
| 1,318                             | 357            | 116,845           |              | 9,558      | 2,552                    | 62,296                       | 14,106      | 8      | 10,890      | 17,376         | 2021      |
| 42                                | –              | 23                | 11,513       | –          | 200                      | 7                            | 7,574       | 1,313  | 2           | –              | 2022 Dec. |
| 71                                | –              | 88                | 5,508        | –          | 815                      | 1,206                        | 2,090       | 1,345  | 4           | –              | 2023 Jan. |
| 70                                | –              | 27                | 8,444        | –          | 1,237                    | 1,795                        | 3,926       | 455    | 0           | –              | 2023 Feb. |
| 32                                | –              | 85                | 984          | –          | 866                      | 604                          | 907         | 493    | 0           | –              | 2023 Mar. |
| –                                 | 44             | 21                | 833          | –          | 472                      | –                            | 221         | 1,418  | 2           | –              | 2023 Apr. |
| –                                 | 16             | –                 | 5,035        | –          | 73                       | –                            | 2,424       | 1,937  | 1           | –              | 2023 May  |
| 98                                | –              | 77                | 1,901        | –          | 387                      | –                            | 1,160       | 539    | 0           | –              | 2023 June |
| –                                 | 38             | –                 | 5,972        | –          | 1,580                    | –                            | 150         | 5,581  | 1,136       | –              | 2023 July |
| –                                 | 43             | –                 | 4,720        | –          | 1,057                    | –                            | 361         | 4,026  | 761         | –              | 2023 Aug. |
| –                                 | 25             | –                 | 1,411        | –          | 465                      | –                            | 351         | 735    | 698         | –              | 2023 Sep. |
| –                                 | 46             | –                 | 1,186        | –          | 624                      | –                            | 673         | 1,044  | 404         | –              | 2023 Oct. |
| –                                 | 30             | –                 | 3,865        | –          | 2,255                    | –                            | 242         | 1,807  | 369         | –              | 2023 Nov. |
| –                                 | 21             | –                 | 12,506       | –          | 387                      | –                            | 3,054       | 3,737  | 1,588       | –              | 2023 Dec. |
| –                                 | 56             | –                 | 10,839       | –          | 510                      | –                            | 5,922       | 4,116  | 688         | –              | 2024 Jan. |
| –                                 | 56             | –                 | 363          | –          | 836                      | –                            | 325         | 158    | 443         | –              | 2024 Feb. |
| –                                 | 20             | –                 | 1,259        | –          | 1,322                    | –                            | 586         | 1,652  | 388         | –              | 2024 Mar. |
| <b>Sales receipts</b>             |                |                   |              |            |                          |                              |             |        |             |                |           |
| 1,440                             | 7,372          | 7,372             | 16,627       | 43,731     | 137,952                  | 20,181                       | 110         | 13,793 | 18,685      | 2019           |           |
| 1,248                             | 12,751         | 12,751            | 19,549       | 85,521     | 155,154                  | 16,540                       | 254         | 13,254 | 18,300      | 2020           |           |
| 2,584                             | 5,817          | 5,817             | 18,771       | 47,891     | 153,799                  | 18,979                       | 238         | 22,390 | 22,459      | 2021           |           |
| 145                               | 1,638          | 1,638             | 1,993        | 6,117      | 16,798                   | 1,972                        | 2           | 1,352  | 3,884       | 2022 Dec.      |           |
| 175                               | 900            | 900               | 2,982        | 2,388      | 7,621                    | 1,475                        | 9           | 603    | 451         | 2023 Jan.      |           |
| 133                               | 595            | 595               | 178          | 3,424      | 10,471                   | 666                          | 0           | 3,122  | 3,927       | 2023 Feb.      |           |
| 91                                | 830            | 830               | 891          | 4,420      | 16,263                   | 796                          | 0           | 1,157  | 318         | 2023 Mar.      |           |
| 60                                | 654            | 654               | 801          | 2,318      | 7,372                    | 972                          | 3           | 204    | 216         | 2023 Apr.      |           |
| 33                                | 724            | 724               | 594          | 4,359      | 17,931                   | 772                          | 1           | 232    | 682         | 2023 May       |           |
| 143                               | 462            | 462               | 685          | 3,123      | 20,822                   | 616                          | 1           | 994    | 329         | 2023 June      |           |
| 63                                | 853            | 853               | 188          | 2,021      | 10,385                   | 1,353                        | 13          | 278    | 773         | 2023 July      |           |
| 56                                | 1,009          | 1,009             | 2,472        | 1,053      | 9,492                    | 1,035                        | 2           | 555    | 2,292       | 2023 Aug.      |           |
| 49                                | 802            | 802               | 410          | 2,393      | 5,121                    | 1,065                        | 2           | 166    | 355         | 2023 Sep.      |           |
| 77                                | 1,138          | 1,138             | 366          | 2,199      | 4,953                    | 666                          | 16          | 542    | 423         | 2023 Oct.      |           |
| 33                                | 1,321          | 1,321             | 413          | 3,635      | 7,230                    | 696                          | 0           | 1,733  | 851         | 2023 Nov.      |           |
| 88                                | 1,520          | 1,520             | 1,182        | 6,348      | 14,901                   | 2,092                        | 0           | 833    | 4,309       | 2023 Dec.      |           |
| 68                                | 916            | 916               | 282          | 6,438      | 7,379                    | 762                          | 11          | 311    | 1,174       | 2024 Jan.      |           |
| 164                               | 714            | 714               | 691          | 2,775      | 4,618                    | 519                          | 1           | 303    | 465         | 2024 Feb.      |           |
| 175                               | 518            | 518               | 419          | 1,487      | 2,689                    | 538                          | 0           | 961    | 247         | 2024 Mar.      |           |
| <b>Distribution of earnings 4</b> |                |                   |              |            |                          |                              |             |        |             |                |           |
| 102                               | 63             | 39,192            | 2,785        | 10,699     | 17,246                   | 3,849                        | –           | 1,381  | 3,233       | 2019           |           |
| 173                               | 28             | 37,037            | 2,493        | 11,045     | 15,557                   | 3,640                        | –           | 1,620  | 2,682       | 2020           |           |
| 230                               | 23             | 39,223            | 4,084        | 8,939      | 16,679                   | 4,241                        | 0           | 1,863  | 3,418       | 2021           |           |
| 2                                 | 3              | 15,816            | 1,017        | 3,394      | 6,388                    | 1,611                        | 0           | 460    | 2,947       | 2022 Dec.      |           |
| 0                                 | 0              | 3,889             | 46           | 211        | 2,898                    | 608                          | 0           | 118    | 8           | 2023 Jan.      |           |
| 18                                | 10             | 1,283             | 4            | 135        | 1,004                    | 59                           | 0           | 67     | 14          | 2023 Feb.      |           |
| 26                                | 0              | 1,668             | 50           | 310        | 888                      | 308                          | 0           | 110    | 2           | 2023 Mar.      |           |
| 12                                | 27             | 408               | 1            | 34         | 145                      | 208                          | 0           | 21     | 0           | 2023 Apr.      |           |
| 0                                 | 14             | 979               | 9            | 37         | 600                      | 285                          | 0           | 48     | 0           | 2023 May       |           |
| 6                                 | 0              | 1,283             | 10           | 376        | 472                      | 243                          | 0           | 60     | 123         | 2023 June      |           |
| 12                                | 2              | 1,485             | 25           | 804        | 392                      | 217                          | 0           | 33     | 13          | 2023 July      |           |
| 10                                | 8              | 1,438             | 277          | 335        | 452                      | 82                           | 0           | 293    | 0           | 2023 Aug.      |           |
| 0                                 | 23             | 1,037             | 75           | 368        | 318                      | 159                          | 0           | 46     | 64          | 2023 Sep.      |           |
| 14                                | 1              | 1,729             | 106          | 120        | 993                      | 383                          | 0           | 31     | 81          | 2023 Oct.      |           |
| 6                                 | 109            | 5,635             | 281          | 1,783      | 2,395                    | 872                          | 0           | 224    | 81          | 2023 Nov.      |           |
| 30                                | 19             | 18,825            | 985          | 4,851      | 8,099                    | 975                          | 0           | 657    | 3,197       | 2023 Dec.      |           |
| 0                                 | 0              | 2,938             | 97           | 273        | 1,677                    | 606                          | 0           | 127    | 158         | 2024 Jan.      |           |
| 3                                 | 6              | 1,726             | 6            | 135        | 1,462                    | 54                           | 0           | 66     | 1           | 2024 Feb.      |           |
| 0                                 | 0              | 1,327             | 67           | 162        | 677                      | 255                          | 0           | 153    | 13          | 2024 Mar.      |           |