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## Global value chain participation and exchange rate pass-through

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# Non-technical summary

## Research Question

A salient feature of the past two decades has been the decline in the exchange rate pass-through to prices of imported goods. It is important to understand the drivers of this decline as exchange rate pass-through is a key determinant of the international propagation of shocks, with implications for the movements of relative prices, external imbalances, international business cycle co-movements and the effectiveness of monetary policy.

## Contribution

We consider the rise of global value chains as an explanation for the secular decline in exchange rate pass-through to import prices. The fraction of value-added exports in gross exports has declined continuously on account of the international fragmentation of production chains and the increased use of imported intermediates in domestic production. In a two-country model, we illustrate that a larger share of imported intermediates used in the production of exports implies a greater sensitivity of export prices to exchange rate changes. In turn, the sensitivity of import prices abroad will then be lower. We test the predictions of the model for a panel of advanced economies for the period 1995 to 2014.

## Results

In keeping with the predictions of the model, the empirical results suggest (1) that exchange rate pass-through to export prices is larger for economies with higher global value chain participation, and (2) that exchange rate pass-through to import prices is lower when the global value chain participation of economies' trading partners is relatively high. A back-of-the-envelope calculation based on our estimates implies that the rise in global value chain participation led to a decline in exchange rate pass-through to import prices of around 20 percentage points since the early 2000s.

# Nichttechnische Zusammenfassung

## Fragestellung

Eine Besonderheit der letzten beiden Jahrzehnte ist die rückläufige Transmission von Wechselkursveränderungen (exchange rate pass-through) auf die Preise importierter Waren. Die Ursachen dieses Rückgangs zu verstehen ist wichtig, da die Wechselkurstransmission ein wesentlicher Bestimmungsfaktor für die weltweite Verbreitung von Schocks ist und sich auf die Entwicklung der relativen Preise, außenwirtschaftliche Ungleichgewichte, den internationalen Gleichlauf von Konjunkturzyklen und die Wirksamkeit geldpolitischer Maßnahmen auswirkt.

## Beitrag

Wir betrachten die Zunahme der globalen Wertschöpfungsketten als mögliche Erklärung für den langfristigen Rückgang der Wechselkurstransmission auf die Einfuhrpreise. Durch die weltweite Fragmentierung der Produktionsketten und die Zunahme des Einsatzes importierter Vorleistungen in der Produktion ist der Anteil der Wertschöpfungsexporte an den Bruttoexporten kontinuierlich gefallen. In einem Zwei-Länder-Modell wird gezeigt, dass ein verstärkter Einsatz importierter Vorleistungsgüter bei der Herstellung von Exporterzeugnissen die Reaktion der Ausfuhrpreise gegenüber Wechselkursveränderungen erhöht. Demgegenüber reagieren Einfuhrpreise im Ausland weniger stark auf Wechselkursschwankungen. Die Vorhersagen des Modells werden durch Betrachtung einer Gruppe von Industrieländern im Zeitraum von 1995 bis 2014 überprüft.

## Ergebnisse

Die empirischen Ergebnisse stehen mit den Prognosen des Modells im Einklang und lassen darauf schließen, dass 1) die Transmission auf die Ausfuhrpreise in Ländern mit einer stärkeren Beteiligung an globalen Wertschöpfungsketten höher ist und 2) die Transmission auf die Einfuhrpreise bei einer höheren Beteiligung der Handelspartner der Volkswirtschaften an globalen Wertschöpfungsketten zurückgeht. Die Schätzungen legen nahe, dass seit Anfang der 2000er Jahre die Zunahme der globalen Wertschöpfungsketten zu einer Verringerung des exchange rate pass-through auf die Importpreise um 20 Prozentpunkte geführt hat.

# Global Value Chain Participation and Exchange Rate Pass-through\*

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## Abstract

This paper draws a causal link between the rise of global value chain participation (GVCP) and the decline of exchange rate pass-through (ERPT) to import prices over the last decades. We first illustrate in a structural two-country model how greater GVCP can reduce ERPT to import prices. In the model, the sensitivity of an economy's home-currency production costs to exchange rate changes rises as it exhibits greater GVCP by importing a larger share of its intermediate inputs. The increased sensitivity of the economy's home-currency production costs to exchange rate changes translates into a higher sensitivity of its home-currency export prices. The latter implies a reduction of the sensitivity of the economy's *foreign*-currency export prices—i.e. its trading partner's home-currency import prices—to exchange rate changes. Hence, an increase in the economy's GVCP implies a fall in its trading partner's ERPT to import prices. We then estimate instrumental variable regressions using adopted trade agreements as instruments for economies' GVCP in a cross-country panel dataset for the time period from 1995 to 2014. Consistent with the mechanism spelled out in the theoretical model, we find that ERPT to export prices has been higher in economies which exhibit greater GVCP, and that ERPT to import prices has been lower in economies whose trading partners exhibit greater GVCP.

**Keywords:** Global value chain participation, exchange rate pass-through.

**JEL classification:** F32, F41, F62.

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# 1 Introduction

A salient feature of the last two decades has been the decline in the pass-through of exchange rate changes to the price of imported goods (see Figure 1 and [Campa, Goldberg, and González Mínguez, 2005](#); [Marazzi, Sheets, Vigfusson, Faust, Gagnon, Marquez, Martin, Reeve, and Rogers, 2005](#); [Ihrig, Marazzi, and Rothenberg, 2006](#); [Sekine, 2006](#); [ECB, 2016](#); [Ortega and Osbat, 2020](#)). Understanding the drivers of this decline is important as exchange rate pass-through (ERPT) is a key determinant of the domestic and international propagation of shocks, with implications for the movements of relative prices, the adjustment of external imbalances, business cycle co-movement and the effectiveness of monetary policy. The degree of ERPT is particularly relevant for central banks pursuing inflation targeting. For example, a lower ERPT to import prices weakens the exchange rate channel of domestic monetary policy. At the same time, a lower ERPT to import prices insulates at least in part the domestic economy from foreign monetary policy.

In this paper, we consider the rise of global value chain participation (GVCP) as one possible explanation for the decline in ERPT to import prices documented in the literature. Spurred by the decline in transportation costs, the adoption of trade-liberalising policies as well as advances in information and communication technologies, firms increasingly disperse stages of production across countries (see, for example, [Baldwin, 2013](#); [UNCTAD, 2013](#)). By fragmenting production chains internationally, the share of intermediate goods in total trade has risen continuously relative to that of final goods. For example, based on information recorded in the World-Input-Output Database ([Timmer, Los, Stehrer, and de Vries, 2013](#); [Stehrer, de Vries, Los, Dietzenbacher, and Timmer, 2014](#)) the share of intermediate goods imports in total imports accounted for around 62% in the 1990s, and even increased to around 68% in 2014. Importantly for this paper, imported intermediates are not only used for the production of goods that are then absorbed domestically in final demand, but also in the production of exports. For example, [Amiti, Itskhoki, and Konings \(2014\)](#) document that the largest importers at the same time also account for the largest share of an economy’s exports. And [Tintelnot, Kikkawa, Mogstad, and Dhyne \(2018\)](#) document that even if exporters do not use imported intermediates in their production, they are still strongly exposed to imported inputs through their domestic suppliers which use imported intermediates. In the context of ERPT, in this paper we argue that a larger share of imported intermediates in total inputs used in the production of an economy’s exports implies a larger ERPT to *export* prices. In turn, the larger sensitivity of export prices to exchange rate changes implies a smaller sensitivity of *import* prices to exchange rate changes *abroad*.<sup>1</sup>

For example, assume the euro area imports intermediate inputs for the production of its exports from the US. Moreover, assume that—for the sake of simplicity—changes in the euro area’s nominal exchange rate against the US dollar transmit fully and instantaneously into euro area import prices, and that US and euro area exporters keep their mark-ups constant. Now suppose the euro depreciates against the US dollar. Given the assumptions above, the costs of imported intermediates for euro area exporters will increase in response

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<sup>1</sup>That variation in ERPT to export prices can cause variation in ERPT to import prices in the opposite direction abroad has also been discussed by [Vigfusson, Sheets, and Gagnon \(2009\)](#). However, neither do [Vigfusson et al. \(2009\)](#) study the role of GVCP for shaping ERPT to export prices nor the variation in ERPT to import prices over time.

to the depreciation of the euro. Moreover, euro area exporters will increase their prices commensurately with the rise in their marginal costs stemming from the depreciation of the euro and the associated rise of the costs of imported intermediates. For the other side of the trade, the rise in the euro area's euro export prices is at least partly offset by the depreciation of the euro, resulting in a dampened increase of US dollar import prices in the US. Thus, for a greater GVCP of the euro area, US importers will experience a dampened variation of US dollar import prices in response to variations of the exchange rate between the euro and the US dollar. Figure 1 shows that since 2000 GVCP—measured by the ratio of domestic value-added in gross exports with lower values indicating stronger GVCP—has risen while ERPT to import prices has fallen.

In this paper we first explore this mechanism in more detail in a structural two-country model that allows us to account for (international) general equilibrium effects. Specifically, in the example above the impact of GVCP on ERPT to import prices in the US was laid out assuming complete ERPT to import prices in the euro area. However, as the US also exhibits GVCP, by the same logic ERPT to import prices would also decline in the euro area, potentially undoing the mechanism that produces a decline in ERPT to import prices in the US. Accounting for such general equilibrium effects may thus be key to work out the mechanisms through which GVCP affects ERPT across economies. In the model we lay out, GVCP is reflected by trade in intermediate goods which are used as inputs to production along with domestically produced goods. In this setting, economies' GVCP varies with the steady-state share of imported intermediates in the intermediate input goods bundle. As in the stylised example discussed above, the model predicts that ERPT to export prices rises as the Home economy's value chain integration with the Foreign economy increases in terms of the share of imported intermediates in total intermediates. Moreover, the model predicts that due to the increase in ERPT to export prices in the Home economy induced by greater value chain integration with the Foreign economy, in the Foreign economy ERPT to import prices falls. In the baseline specification of the model we assume either flexible prices or sticky prices with producer-currency pricing (PCP), but we also explore alternative versions of the model in which prices are sticky and exporters are subject to local and dominant-currency pricing (LCP and DCP).

Against the background of these predictions from the structural model we explore the relationship between GVCP and ERPT to export and import prices in cross-country panel data for the time period from 1995 to 2014. In particular, we first estimate ERPT to export prices for up to 22 advanced economies. We then assess to what extent differences in economies' GVCP—measured by the VAX ratio—can account for differences in the estimates of their ERPT to export prices. In order to account for the possible endogeneity of GVCP, we employ a two-stage least squares approach using adopted trade agreements as instruments. In particular, we exploit the findings of [Johnson and Noguera \(2017\)](#) and [Laget, Osnago, Rocha, and Ruta \(2020\)](#) and assume that the adoption of bilateral and regional trade agreements induces a rise in GVCP over time. Consistent with the predictions from the model, the results suggest that ERPT to export prices is higher for economies which experienced greater exogenous increases in their GVCP. Second, and analogously to ERPT to export prices, we estimate ERPT to import prices and assess to what extent differences in the GVCP of economies' *trading partners* can account for variation in ERPT to import prices. Again consistent with the predictions from the model, we find that ERPT to import prices is lower for economies' whose trading partners

experienced greater exogenous increases in GVCP. Quantitatively, a back-of-the-envelope calculation based on our estimates implies that the rise in global value chain participation led to a decline in exchange rate pass-through to import prices of around 20 percentage points since 2000.

Earlier literature has put forth alternative explanations for the decline in ERPT to import prices. In particular, first, [Campa et al. \(2005\)](#) find that for 23 OECD economies over the time period from 1975 to 2003 a larger share of imports has been accounted for by non-energy goods which exhibit lower ERPT to import prices. Second, [Gust, Leduc, and Vigfusson \(2010\)](#) set up a structural model with strategic complementarities in price setting in which Foreign exporters competing with Home firms prefer to let their mark-ups and thereby their Foreign-currency export price vary rather than adjusting their Home-currency export price in response to exchange rate changes. In the model, reductions in trade costs that lead to a deepening of trade integration as well as a corresponding increase in exporters' productivity accentuate these strategic complementarities in price setting, and strengthen the willingness of exporters to vary their mark-ups in order to stabilise their prices in the importer's currency. In our empirical analysis on the role of GVCP for ERPT to import prices, we control for these alternative explanations by including in the regression changes in the composition of import bundles towards goods with lower ERPT as well as changes in the productivity of economies' trading partners measuring the strength of strategic complementarities.

Moreover, our paper contributes and is related to existing literature on the implications of GVCP for ERPT. [Campa and Goldberg \(2008\)](#) use a structural model to show that greater use of imported intermediates raises ERPT to export prices, but do not relate the latter to a fall in ERPT to import prices abroad. [Auer \(2015\)](#) documents that ERPT to US producer prices in the case of the government-controlled appreciation of the renminbi vis-à-vis the US dollar between 2005 and 2008 was higher in sectors that rely more on imported inputs. Similarly, [Auer and Mehrotra \(2014\)](#) find that producer prices in the Asia-Pacific region respond more strongly to exchange rate changes in sectors in which the cost share of imported intermediates is higher. Finally, [Casas \(2019\)](#) examines Colombian micro-data and finds a positive correlation between ERPT to export prices and sectors' GVCP. However, neither [Auer \(2015\)](#), [Auer and Mehrotra \(2014\)](#) nor [Casas \(2019\)](#) are concerned with the evolution of ERPT over time, and do not relate the increase in ERPT to producer prices in the case of higher GVCP to a decrease in ERPT to import prices abroad.<sup>2</sup>

More closely related to our joint analysis of ERPT to export prices at home and import prices abroad, [Amiti et al. \(2014\)](#) document that firms with higher imported input intensity exhibit lower ERPT to destination-currency export prices. Additionally, [Amiti,](#)

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<sup>2</sup>In the small open economy model introduced in [Gopinath, Boz, Casas, Diez, Gourinchas, and Plagborg-Moller \(2020\)](#) the relationship between ERPT to import prices and an economy's *own*—rather than that of its trading partners as in our paper—GVCP is predicted to be *positive* due to the presence of strategic complementarities between the pricing of imported final goods and domestic final goods that are produced using imported intermediates. [Casas \(2019\)](#) explores this relationship between an economy's *own*—in contrast to our paper focused on trading-partners'—GVCP and ERPT to import prices empirically, but does not find clear evidence. In the context of our paper that is concerned with the time variation in ERPT, it is worthwhile noting that a positive relationship between an economy's own GVCP and ERPT to import prices as established in the model of [Gopinath et al. \(2020\)](#) can in any case not rationalise the secular decline of the latter observed in the data.

Itskhoki, and Konings (2018) show that cross-sectional heterogeneity in imported input intensity and mark-up elasticity at the firm level imply muted ERPT to destination-currency export prices in the aggregate. However, due to their use of microeconomic models neither Amiti et al. (2014) nor Amiti et al. (2018) take into account international general equilibrium effects; also, they are not concerned with the secular decline in ERPT to import prices documented in the literature. Ahmed, Maximiliano, and Michele (2017) study whether GVCP has affected the elasticity of manufacturing exports to the real effective exchange rate through a mechanism similar to the one we explore in this paper. Consistent with our findings for ERPT, Ahmed et al. (2017) find that GVCP has reduced the exchange rate elasticity of manufacturing exports in the late 1990s and 2000s. In contrast to Ahmed et al. (2017), we focus on the impact of GVCP on ERPT to export and import prices rather than on export quantities. Rodnyansky (2018) builds a New Keynesian dynamic general equilibrium model to rationalise his empirical finding that depreciations do not benefit exporters, especially when they use a lot of imported intermediates. Again, in contrast to our paper Rodnyansky (2018) is not concerned with the role of GVCP for ERPT and its decline over time.

Finally, our paper also contributes to a wider literature that analyses the role of intermediates for aggregate fluctuations in closed and open-economy dynamic stochastic general equilibrium models. For instance, Nakamura and Steinsson (2010) and Carvalho, Lee, and Park (2020) discuss how intermediates and sectoral networks can amplify monetary non-neutrality. Moreover, recent contributions in the open-economy literature emphasise the importance of intermediates for international co-movement (cf., inter alia, Bergholt, 2015; Eyquem and Kamber, 2014).

The remainder of the paper is organised as follows. Section 2 puts forth a structural model of international trade in intermediate and final goods to examine the impact of GVCP on ERPT to export prices as well as the consequences for trading partner's ERPT to import prices. In Section 3 we test the predictions of our theoretical model empirically. Finally, Section 4 concludes.

## 2 A structural two-country model with trade in intermediate goods

We first explore how changes in GVCP reflected in the varying use of imported intermediate inputs in production generate variations in ERPT to domestic-currency export and import prices. We consider a two-country instead of a multi-country framework that would incorporate indirect production linkages for simplicity of exposition. However, for our empirical analysis we derive a multilateral representation of the predictions for the role of GVCP for ERPT obtained from the two-country model that accounts for the presence of multi-country, indirect production linkages in the data.

More specifically, the structural model we consider builds on the New Open Economy Macroeconomics literature (see, inter alia, Benigno and Thoenissen, 2003; Corsetti and Pesenti, 2005), but we additionally assume that economies engage in trade in intermediate inputs. Our benchmark model consists of two symmetric economies Home and Foreign of in general different size ( $n_H$  and  $n_F$ , with  $n_H + n_F = 1$ ). Each economy consists of a continuum of firms that utilise labour and intermediate inputs to produce a differentiated,

tradeable, country-specific good. The produced good is either consumed in the domestic economy, re-used as intermediate input in domestic production, or exported to the other economy, where it is again either consumed by households or used as input in production. We moreover assume incomplete financial markets at the international level and nominal rigidities in wages and prices.

We explore the cases of both flexible and sticky prices. While in the latter case we focus on PCP for simplicity of exposition and to save space in the main text of the paper, we document in Appendix F that the model predictions which we bring to the data in Section 3 are qualitatively identical in the cases of LCP (Betts and Devereux, 2000; Devereux and Engel, 2003) and DCP (Gopinath et al., 2020).

For brevity, we only describe the supply side of the model, i.e. the production structure as well as the optimisation problem of the firm. These parts of the model are the most relevant for understanding the key mechanism in the model. We provide a more detailed description of the structural model in Appendix C. Moreover, for expositional convenience and given that the structures of the two economies are symmetric, we present only the equations for Home. Also, we abstract from shocks in the description of the model, but comment on their role for the impact of GVCP on ERPT in Section 2.5. Log-linearised variables are denoted by hats and lowercase letters.

## 2.1 Production

We abstract from the use of capital and assume that production uses only labour and an intermediate good bundle as inputs. Specifically, production of an individual firm  $f$  in period  $t$  is given by

$$Y_t(f) = \left[ \alpha_N N_t(f)^{\frac{\tau-1}{\tau}} + \alpha_M M_t(f)^{\frac{\tau-1}{\tau}} \right]^{\frac{\tau}{\tau-1}}, \quad (1)$$

where  $N_t(f)$  denotes firm-specific labour demand, and  $M_t(f)$  firm-specific demand for the intermediate input good bundle; the parameters  $\alpha_N$  and  $\alpha_M$  indicate the relative importance of labour and the intermediate input good bundle in production, and  $\tau$  the elasticity of substitution between intermediate goods and labour. In turn, the intermediate input good bundle consists of Home intermediates,  $M_{H,t}(f)$ , and intermediates imported from Foreign,  $M_{F,t}(f)$ , aggregated according to

$$M_t(f) = \left[ (1 - \omega)^{1/\phi} M_{H,t}(f)^{\frac{\phi-1}{\phi}} + \omega^{1/\phi} M_{F,t}(f)^{\frac{\phi-1}{\phi}} \right]^{\frac{\phi}{\phi-1}}, \quad (2)$$

where the parameter  $\omega \in [0, 1]$  represents the steady-state share of imported intermediate inputs in Home production, and  $\phi$  the elasticity of substitution between domestically produced and imported intermediate inputs.

## 2.2 Price setting

We assume that in every period only a fraction  $1 - \varphi \in (0, 1)$  of firms can adjust prices. Moreover, in order to explore ERPT under different assumptions regarding the export-pricing currency paradigm, we choose a setup that nests PCP, LCP and—with some modifications—DCP. In particular, as in Corsetti and Pesenti (2005) we assume that each

firm  $f$  sets a price for the Home and the Foreign market: Given the nominal exchange rate  $S_t$ , a firm  $f$  in Home sets a price  $\tilde{P}_{H,t}(f)$  for the Foreign market, which implies a Foreign-currency Home export price

$$P_{H,t}^*(f) = \tilde{P}_{H,t}(f) \cdot S_t^{-\zeta^*}, \quad (3)$$

for  $\zeta^* \in \{0, 1\}$ . This specification nests the case in which prices are set in the currency of the producer with  $\zeta^* = 1$  (PCP), as well as the case in which prices are set in the currency of the importer with  $\zeta^* = 0$  (LCP). The price for goods consumed in Home is pre-set in Home currency  $P_{H,t}(f)$ . An individual firm chooses  $P_{H,t}(f)$  and  $\tilde{P}_{H,t}(f)$  so as to maximize the sum of current and expected future discounted profits

$$E_0 \sum_{j=0}^{\infty} (\varphi\beta)^j \Lambda_{t,t+j} \times \left\{ \frac{P_{H,t}(f)}{P_{t+j}} Y_{H,t+j}(f) + \frac{S_{t+j} P_{H,t+j}^*(f)}{P_{t+j}} Y_{H,t+j}^*(f) - (1 - \eta) MC_{t+j} [Y_{H,t+j}(f) + Y_{H,t+j}^*(f)] \right\}, \quad (4)$$

subject to the endogenous discount factor  $\Lambda_{t,t+j}$  implied by the household optimization problem, the consumer price level  $P_t$ , real marginal costs measured in terms of the aggregate consumption good,  $MC_t$ , a fiscal subsidy to all factors of production  $\eta$ , as well as Home and Foreign demand for goods of firm  $f$  given by  $Y_{H,t}(f) = C_{H,t}(f) + M_{H,t}(f)$  and  $Y_{H,t}^*(f) = C_{H,t}^*(f) + M_{H,t}^*(f)$ .

## 2.3 Measuring GVCP in the model

In order to reflect economies' GVCP consistently across the model and the empirical analysis below, we consider the share of domestic value added in an economy's gross exports (i.e. the VAX ratio; see [Johnson and Noguera, 2012](#)). In [Appendix D](#) we show that given the assumptions of symmetric production structures in Home and Foreign as well as balanced trade in the steady state, the steady-state VAX ratio of the Home economy is given by

$$VAX \equiv \frac{\tilde{\alpha}}{1 - (1 - \tilde{\alpha})(1 - \omega) + (1 - \tilde{\alpha})\omega^*}, \quad (5)$$

where  $\tilde{\alpha} \equiv [(\bar{W}/\bar{P})/(\bar{MC})]^{1-\tau} \alpha_N^\tau$  denotes the steady-state labour share in firms' total expenditure and  $(1 - \tilde{\alpha})\omega$  the corresponding share of imported intermediates. Note that the assumption of balanced trade in the steady state implies  $\tilde{\alpha} = \tilde{\alpha}^*$ . Moreover, the assumptions of balanced steady-state trade and symmetric production structures imply that for a given steady-state share of imported intermediates in total intermediates in Home,  $\omega$ , the corresponding steady-state share in Foreign is given by  $\omega^* = \omega \frac{n_H}{n_F}$ , that is that also intermediates goods trade is balanced. Thus, assuming  $\omega > 0$  in general implies and requires assuming  $\omega^* > 0$  and vice versa. The VAX ratio equals unity when the Home (and Foreign) economy does not use any imported intermediates, i.e. when  $\omega = 0$  (and  $\omega^* = 0$ ). In turn, the VAX ratio ranges between  $\frac{\tilde{\alpha}}{2 - \tilde{\alpha}}$  and  $\tilde{\alpha}$  when all intermediates used in Home production are imported, i.e. when  $\omega = 1$ ; as  $\tilde{\alpha} \in [0, 1]$ , this implies a range for

the VAX ratio of  $[0, 1]$  as well.

Intuitively, the VAX ratio of Home is declining in the steady-state share of imported intermediates in total intermediates in Home,  $\omega$ : A higher steady-state share of imported intermediates implies that only a lower share of Home gross exports also represents Home value added; hence, a *lower* Home VAX ratio indicates *greater* Home GVCP. The VAX ratio of Home is declining in the steady-state share of imported intermediates in total intermediates in Foreign,  $\omega^*$ : Home value added being exported to serve as intermediate good in producing Foreign goods that are ultimately absorbed back in Home is not counted as Home value added export; hence, also greater use of imported intermediates in Foreign implies greater GVCP of Home.

For future reference it is useful to also define the value added content (VAC) ratio given by

$$VAC \equiv \frac{\tilde{\alpha}}{1 - (1 - \tilde{\alpha})(1 - \omega)}. \quad (6)$$

The VAC ratio represents the Home value added content of output required to produce exports as a fraction of total exports (see, for example, [Hummels, Ishii, and Yi, 2001](#)). In comparison to the VAX ratio, it does not account for Home value added being exported but ultimately absorbed back in Home. As for the VAX ratio, the VAC ratio equals unity when the Home economy does not use any imported intermediates, i.e. when  $\omega = 0$ . In contrast to the VAX ratio, the VAC ratio equals  $\tilde{\alpha}$  when all intermediates used in Home production are imported, i.e. when  $\omega = 1$ . The VAX and VAC ratios hence differ in general. However, when Home is a small open economy as  $n_H \rightarrow 0$  such that the share of imported intermediates in total intermediates used in production in Foreign converges to zero  $\omega^* \rightarrow 0$ , the VAX ratio converges to the VAC ratio (see [Johnson and Noguera, 2012](#), for a discussion).

## 2.4 Definition of structural ERPT

As in [Corsetti, Dedola, and Leduc \(2008\)](#) and [Burlon, Notarpietro, and Pisani \(2018\)](#) we define *structural* ERPT to domestic-currency export (import) prices as the *ceteris paribus* contemporaneous effect of a change in the bilateral nominal exchange rate on domestic-currency export (import) prices, namely

$$ERPT^x \equiv \left. \frac{\partial(\hat{p}_{H,t}^* + \hat{s}_t)}{\partial \hat{s}_t} \right|_{\psi_t^x = const}, \quad (7)$$

and

$$ERPT^{m*} \equiv \left. \frac{\partial \hat{p}_{H,t}^*}{\partial(-\hat{s}_t)} \right|_{\psi_t^{m*} = const}, \quad (8)$$

where  $\hat{p}_{H,t}^*$  denotes Home export prices quoted in Foreign currency, and  $\psi_t^x$  ( $\psi_t^{m*}$ ) is a vector that collects all endogenous variables except for the contemporaneous exchange rate and Home export (Foreign import) prices; recall that the exchange rate is measured as the price of Home currency per unit of Foreign currency. The *ceteris paribus* assumption refers to the notion that the values of all endogenous variables except contemporaneous export and import prices as well as the exchange rate are held constant. These definitions

of structural ERPT are also consistent with the definitions of ERPT considered in a large empirical literature that we follow in our empirical analysis and which motivates this paper (see, for example, Campa et al., 2005; Vigfusson et al., 2009; Bussière, Delle Chiaie, and Peltonen, 2014; Burstein and Gopinath, 2014; Ortega and Osbat, 2020). We show below that this definition of structural ERPT boils down to the coefficient on the exchange rate in the Phillips curve for export prices. An interesting and appealing consequence of this is that this definition of structural ERPT is invariant to the shocks that induce variation in the exchange rate and the other endogenous variables.

## 2.5 Relationship between GVCP and ERPT

We next explore how ERPT to import and export prices varies as economies' GVCP changes. For expositional clarity, we start with the case in which there is no nominal rigidity in goods prices, i.e. the case in which the choice of export-pricing currency is inconsequential. After that we consider the case of sticky prices, where for simplicity we consider PCP; in Appendix F we discuss the cases of sticky prices with LCP and DCP, which imply predictions that are qualitatively identical to those under PCP.

### 2.5.1 Flexible prices

In Appendix E we show that the log-linearised price-setting relationship for Foreign-currency Home export prices is given by

$$\hat{p}_{H,t}^* = \frac{\Omega_{flex}^{-1}}{1 - (1 - \tilde{\alpha})(1 - \omega)} \cdot \left[ \tilde{\alpha} \hat{w}_t + \frac{(1 - \tilde{\alpha})\omega \tilde{\alpha}^*}{1 - (1 - \tilde{\alpha}^*)(1 - \omega^*)} \hat{w}_t^* - \tilde{\alpha} \hat{s}_t \right], \quad (9)$$

where

$$\begin{aligned} \Omega_{flex} &\equiv 1 - \frac{(1 - \tilde{\alpha})\omega}{1 - (1 - \tilde{\alpha})(1 - \omega)} \frac{(1 - \tilde{\alpha}^*)\omega^*}{1 - (1 - \tilde{\alpha}^*)(1 - \omega^*)} \\ &= 1 - (1 - VAC)(1 - VAC^*). \end{aligned} \quad (10)$$

Against the background of Equations (7) and (8), structural ERPT for Home-currency Home export prices—i.e. the response of  $\hat{p}_{H,t}^* + \hat{s}_t$  to changes in  $\hat{s}_t$  *holding constant* nominal wages  $\hat{w}_t$  and  $\hat{w}_t^*$ —is then given by

$$\begin{aligned} ERPT^x &= \Omega_{flex}^{-1} \left[ -\frac{\tilde{\alpha}}{1 - (1 - \tilde{\alpha})(1 - \omega)} \right] + 1 \\ &= 1 - \frac{VAC}{1 - (1 - VAC)(1 - VAC^*)}. \end{aligned} \quad (11)$$

Accordingly, structural ERPT to Foreign-currency Foreign import prices is given by

$$\begin{aligned} ERPT^{m*} &= \Omega_{flex}^{-1} \left[ \frac{\tilde{\alpha}}{1 - (1 - \tilde{\alpha})(1 - \omega)} \right] \\ &= \frac{VAC}{1 - (1 - VAC)(1 - VAC^*)}. \end{aligned} \quad (12)$$

Equations (11) and (12) indicate the standard result that in the case of flexible prices and in the absence of trade in intermediate inputs and hence GVCP, i.e. when  $VAC = VAC^* = 1$  as  $\omega = \omega^* = 0$ , there is complete ERPT to import prices and no ERPT to export prices, i.e.  $ERPT^x = 0$  and  $ERPT^{m*} = 1$ . In contrast, in the more general case with trade in intermediate inputs and hence GVCP both ERPT to import and export prices are positive but incomplete.<sup>3</sup> In particular, Equation (11) implies that stronger Home GVCP is associated with higher ERPT to export prices, which is summarised in following testable proposition.

**Proposition 1.** *For any given labour share  $\tilde{\alpha}$  and country sizes of the Home and Foreign economy  $n_H$  and  $n_F$ , **structural ERPT to Home-currency Home export prices as defined in Equation (11) is decreasing in the Home VAX ratio as defined in Equation (5). In particular, greater Home GVCP—reflected by a lower Home VAX ratio—is associated with higher ERPT to Home-currency Home export prices. Proof: see Appendix.***

It is instructive for grasping the intuition underlying the relationship between GVCP and ERPT to export prices to consider the polar case in which Home is a small open economy ( $n_H \rightarrow 0$ ); this polar assumption is useful for laying out the intuition as it precludes international general equilibrium effects, i.e. analogous effects in Foreign that would feed back to import prices in Home, which would unnecessarily complicate grasping the intuition. In particular, when Home is a small open economy with  $n_H \rightarrow 0$  Foreign does not use any relevant amount of intermediates imported from Home as inputs in production as  $\omega^* \rightarrow 0$ , so that Foreign marginal costs are unaffected by the depreciation of the Foreign against the Home currency. As a result, when Home is a small open economy, ERPT to Home-currency Home import prices is complete. So in the case in which Home is a small open economy, taking Equation (11), noticing that  $VAC^* \rightarrow 1$  and that  $VAC \rightarrow VAX$  as  $n_H \rightarrow 0$  and therefore  $\omega^* \rightarrow 0$ , we get the following corollary to Proposition 1.

**Corollary 1.** *When Home is a small open economy ( $n_H \rightarrow 0$ ), ERPT to Home-currency Home export prices is inversely related to the Home VAX ratio according to*

$$ERPT^x = 1 - VAX. \quad (13)$$

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<sup>3</sup>It is interesting to point out that in the two-country model with fully flexible goods prices ( $\varphi \rightarrow 0$ ) and fixed nominal wages, structural ERPT as defined in Equations (7) and (8) coincides with the correlation between the general equilibrium impulse responses of local-currency import and export prices and the nominal exchange rate to standard shocks, such as preference, monetary policy, and uncovered interest rate parity (UIP) shocks; only technology shocks are an exception. Casas, Diez, Gopinath, and Gourinchas (2017) note this finding in the context of a small open economy model. Under more general parameterisations with sticky wages and prices, the correlation between the general equilibrium impulse responses of local-currency import and export prices and the nominal exchange rate depend on the shock (see Forbes, Hjortsoe, and Nenova, 2018). In the numerical solution of our model with a standard calibration, at least in the case of shocks to the UIP condition the correlation between the general equilibrium impulse responses of local-currency import and export prices and the nominal exchange rate is quantitatively similar to the structural ERPT measures in Equations (7) and (8). This similarity is a reassuring finding for our focus on structural ERPT as defined in Equations (7) and (8), as the evidence suggests that most of the variation in exchange rates in the data is due to UIP shocks (see, for instance, Itskhoki and Mukhin, 2017).

The intuition underlying this relationship is the following: As ERPT to Home-currency Home import prices is complete, when the Foreign currency depreciates the Home-currency price of goods imported by Home from Foreign falls. When Home firms use Foreign goods as intermediate inputs, their marginal costs decline, and so do Home-currency Home export prices, which are set as a constant mark-up over marginal costs. The drop in Home-currency Home export prices is stronger the larger the share of imported intermediate inputs in Home production, and hence the stronger Home GVCP.

Turning to ERPT to import prices, we can formulate the following testable proposition.

**Proposition 2.** *For any given labour share  $\tilde{\alpha}$  and country sizes of the Home and Foreign economy  $n_H$  and  $n_F$ , **structural ERPT to Foreign-currency Foreign import prices** as defined in Equation (12) **is increasing in the Home VAX ratio** as specified in Equation (5). In particular, greater Home GVCP—reflected by a lower Home VAX ratio—is associated with lower ERPT to Foreign-currency Foreign import prices. Proof: see Appendix.*

It is again instructive for grasping the intuition underlying the relationship between GVCP and ERPT to import prices to consider the case in which Home is a small open economy ( $n_H \rightarrow 0$ ). Specifically, noticing again that in this case  $VAC^* \rightarrow 1$  and that  $VAC \rightarrow VAX$  as  $\omega^* \rightarrow 0$ , we get the following corollary to proposition 2.

**Corollary 2.** *When Home is a small open economy ( $n_H \rightarrow 0$ ), ERPT to Foreign-currency Foreign import prices is related to the Home VAX ratio by*

$$ERPT^{m*} = VAX. \quad (14)$$

The intuition underlying this relationship is the following: When the Foreign currency depreciates against the Home currency, Foreign-currency Foreign import prices increase. However, the rise in Foreign-currency Foreign import prices is weaker the more Home-currency Home export prices fall in response to the depreciation of the Foreign currency against the Home currency, i.e. the larger ERPT to export prices in Home. And as explained above, Home-currency Home export prices fall more strongly the larger the share of imported intermediate inputs in Home production, and hence the stronger Home GVCP.<sup>4</sup>

While useful to explain the basic mechanisms, it is important to note that the relationships between ERPT and GVCP in Propositions 1 and 2 do not rely on a particular relative country size configuration. Specifically, when the small open economy assumption is relaxed Home producers are also exposed to price setting of Foreign producers that respond themselves to exchange rate movements in addition to prices of Home-produced goods, giving rise to complex international general equilibrium effects. The solid black

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<sup>4</sup>The relationships in Equations (11) and (12) implicitly capture that the producer price set by a particular firm in the economy is not only directly exposed to nominal exchange rates via imported intermediates measured by the amount of imported intermediates relative to a firm's expenditure  $(1-\tilde{\alpha})\omega$ . Due to domestic input-output linkages, characterised by the share of domestically sourced intermediates in production  $(1-\tilde{\alpha})(1-\omega)$ , producers are also exposed to price changes of other domestic firms in response to exchange rate movements. Such an amplification mechanism arising in the presence of intermediates in production has been studied in the context of monetary non-neutrality within closed-economy models incorporating a multi-sector structure (cf., inter alia, Nakamura and Steinsson, 2010; Carvalho et al., 2020). In the empirical literature, this has been studied for example by Tintelnot et al. (2018).

lines in Figure 2 plot the relationship between ERPT to Home-currency Home export prices and the Home VAX ratio as implied by Equation (11) as well as between ERPT to Foreign-currency Foreign import prices and the Home VAX ratio as implied by Equation (12) for the case in which Home and Foreign are of identical size.<sup>5</sup>

Finally, it is also worthwhile to contrast the mechanisms that link GVCP and ERPT to import prices we highlight to those explored in Casas et al. (2017). In particular, Casas et al. (2017) consider a small open economy model with strategic complementarities and trade in intermediate goods. They show that in the small open economy there is a *rise* in Home ERPT to import prices as Home GVCP rises. The intuition is that as the Home currency depreciates and Home producers' marginal costs and hence prices rise due to the rise in the Home-currency price of imported intermediates, Foreign exporters of final goods raise their prices because they are reluctant to let their prices deviate from those of Home final goods producers. Hence, Home-currency prices of Foreign exporters rise along with those of Home producers in response to a Home-currency depreciation, implying a *rise* in Home ERPT to import prices as Home GVCP rises. Notice that this mechanism grounded in strategic complementarities is different from the one we explore in this paper and which implies a *decline* in Home ERPT to import prices as Foreign GVCP rises. A disadvantage of the two-country model we consider relative to a multi-country model is that due to the requirement of balanced bilateral trade in the steady state, a rise in Foreign GVCP *mechanically* implies a rise in Home GVCP (see Section 2.3). Therefore, in a two-country model with strategic complementarities a rise in Foreign GVCP that mechanically implies a rise in Home GVCP may thus eventually be associated with a rise in Home ERPT to import prices. In order to preclude this mechanical effect we abstract from strategic complementarities in our model. In the empirical analysis below we do however explore a robustness check in which we also control for Home GVCP when testing for the role of trading-partner GVCP for Home ERPT to import prices. In any case, notice that at least for advanced economies ERPT to import prices has fallen in the data, which is inconsistent with the effects that would result from a strengthening of strategic complementarities under GVCP.

### 2.5.2 Sticky prices

In Appendix E we show that under sticky prices and PCP structural ERPT to Home-currency Home export prices is given by<sup>6</sup>

$$ERPT^x = \Omega_{sticky}^{-1} \left[ \frac{\kappa(1 - \tilde{\alpha})\omega}{(1 + \beta) + \kappa(1 - (1 - \tilde{\alpha})(1 - \omega))} - 1 \right] + 1, \quad (15)$$

<sup>5</sup>For the country sample we consider in Section 3, the cross-country median of the median across trading partners of countries' size relative to their trading partners is 1.2. For the sample excluding the US the ratio is 0.6.

<sup>6</sup>Consistent with the definition of ERPT in Equations (7) and (8), for the purpose of measuring the *ceteris paribus* contemporaneous effect of a change in the exchange rate on export and import prices, the values of past and expected future export and import prices and exchange rates that appear in the Phillips curves are held constant as well.

where

$$\Omega_{sticky} \equiv \left[ 1 - \frac{\kappa(1 - \tilde{\alpha})\omega}{(1 + \beta) + \kappa(1 - (1 - \tilde{\alpha})(1 - \omega))} \frac{\kappa^*(1 - \tilde{\alpha}^*)\omega^*}{(1 + \beta^*) + \kappa^*(1 - (1 - \tilde{\alpha}^*)(1 - \omega^*))} \right],$$

with  $\kappa \equiv (1 - \beta\varphi)(1 - \varphi)/\varphi$  and  $\kappa^* \equiv (1 - \beta^*\varphi^*)(1 - \varphi^*)/\varphi^*$ , and, accordingly, ERPT to Foreign-currency Foreign import prices is given by

$$ERPT^{m*} = -\Omega_{sticky}^{-1} \left[ \frac{\kappa(1 - \tilde{\alpha})\omega}{(1 + \beta) + \kappa(1 - (1 - \tilde{\alpha})(1 - \omega))} - 1 \right]. \quad (16)$$

Analogous to the case of flexible prices, the black dashed lines in Figure 2 plot the relationship between Home GVCP and ERPT to Home-currency Home export as well as Foreign-currency Foreign import prices for the case of PCP.<sup>7</sup> Figure 2 shows that the relationships between GVCP and ERPT to export and import prices are qualitatively identical under sticky prices with PCP and flexible prices. Also, the mechanisms underlying the relationship between ERPT and GVCP are identical under flexible prices and sticky prices with PCP. Quantitatively, however, stronger GVCP is associated only with smaller changes in ERPT in the case of sticky prices with PCP relative to the case of flexible prices. The reason for this is that under sticky prices in every period only a fraction  $(1 - \varphi) < 1$  of exporters can adjust prices.

Although in these two cases the mechanisms are slightly different, in Appendix F we explain that the relationships between GVCP and ERPT to export and import prices are also qualitatively identical under sticky prices with LCP or DCP instead of PCP. Specifically, Figure 2 shows that under LCP and DCP Home ERPT to Home-currency export prices also rises with Home GVCP and that Foreign ERPT to Foreign-currency import prices falls with Home GVCP. In the case of DCP we introduce the US a third economy; there are two versions of the relationship between ERPT and GVCP because we consider the cases of (1) a multilateral change in the value of the Foreign currency against the currency of Home and the US dollar as well as (2) a multilateral change in the value of the Home currency against the currency of Foreign and the US dollar.<sup>8</sup>

Finally, it is interesting to discuss the level differences in ERPT across pricing paradigms for given values of GVCP. For example, ERPT to import prices is lower under LCP than PCP for all values of GVCP. This is intuitive as import prices are by assumption sticky in the currency of the importer under LCP. Notice that this also suggests another possible reason for the secular decline in ERPT to import prices in the data, namely a transition from PCP to in particular LCP. In fact, Chung (2016) sets up a structural model which predicts that exporters which depend more on imported intermediates prefer LCP over PCP. In particular, firms prefer LCP when using foreign-currency denominated imported intermediates because it is a natural hedge against nominal exchange rate risk. Hence, the analysis in Chung (2016) suggests that as GVCP rises, economies may switch from PCP

<sup>7</sup>We set the discount factor to  $\beta = 0.96$ —which matches annual frequency—and assume firms can adjust prices within 14 months, i.e.  $\varphi = 0.1428$ . Based on the average share of value added in total output in the World Input Output Database, the labour share is calibrated to  $\tilde{\alpha} = 0.51$ .

<sup>8</sup>In Appendix F we also explore the case of asymmetric pricing regimes in Home and Foreign, in particular LCP in one country and PCP in the other country, potentially arising in the case of country pairs that include the issuer of the dominant currency as a trading partner. The predictions for such a configuration are the same as in the DCP (2) case.

to LCP, inducing a commensurate decline (increase) in global ERPT to import (export) prices. However, we think this alternative explanation for the decline of ERPT to import prices documented in the literature is unlikely to be empirically relevant. In particular, the evidence suggests that the pricing currency of exports is rather stable, at least over the time horizons we consider (Boz, Casas, Georgiadis, Gopinath, Le Mezo, Mehl, and Nguyen, 2020). Moreover, the data in Boz et al. (2020) and the analysis in Gopinath et al. (2020) as well as in Georgiadis and Schumann (2019) suggests that DCP rather than PCP has been the best description of export pricing in the data since at least the mid-1990s. And the analysis in Mukhin (2018) suggests that it is implausible for a switch from DCP to LCP to occur in a dynamic general equilibrium model of the international price system.<sup>9</sup>

### 3 Empirical analysis

#### 3.1 Bringing the model predictions to the data

While the conceptual framework in the preceding section is based on a two-country model that only accounts for bilateral cross-country production linkages, in the data multi-country, indirect production linkages are pervasive. Therefore, we first derive a multilateral representation of the predictions for the role of GVCP for ERPT obtained from the two-country model that accounts for multi-country, indirect production linkages in the data. Intuitively, we account for the role of such multi-country, indirect production linkages for ERPT in our empirical strategy by focusing on instances in which the Home economy's exchange rate changes *multilaterally* against all other currencies. For example, suppose that Germany exports intermediate goods to China, which in turn uses these to produce intermediate goods which are exported to Japan, where these are used to produce exports destined to Germany. In a multilateral empirical framework which exploits changes in the value of the effective euro exchange rate, it is irrelevant whether the mechanisms we described in the previous section play out bilaterally between Germany and one trading partner or indirectly through value chains in which Germany is the starting and end point after involving several trading partners.

Against this background, recall first that our theoretical analysis predicts that economy  $i$ 's ERPT to the price of its exports to economy  $j$  depends on economy  $i$ 's bilateral value chain integration with economy  $j$ , which implies that when estimating ERPT in an empirical analogue of Equation (9) from

$$p_{ijt}^x = \beta_{ij}^x \cdot s_{ijt} + \mathbf{w}'_{ijt} \boldsymbol{\gamma}_{ij}^x + u_{ijt}^x, \quad (17)$$

where  $\mathbf{w}_{ijt}$  is a vector of controls, we expect  $\beta_{ij}^x$  to be an increasing function of economy  $i$ 's bilateral value chain integration with economy  $j$ .<sup>10</sup> In other words, a first-order

<sup>9</sup>Similar arguments apply to the predictions of Enders, Enders, and Hoffmann (2018). Specifically, Enders et al. (2018) set up a structural model in which agents use cross-border equity in addition to bond holdings in order to hedge against shocks as international financial integration deepens. The resulting optimal portfolio includes a higher share of bonds denominated in foreign currency, and impacts the correlation structure of costs and sales in a way such that producers move from PCP towards LCP.

<sup>10</sup>In order to operationalise the *ceteris paribus* structural ERPT in Equations (7) and (8) in the case of sticky prices we need to control with  $\mathbf{w}_{ijt}$  for expected future values of some variables in the Phillips

approximation of  $\beta_{ij}^x = \beta_{ij}^x(VAX_{ij}, \mathbf{x}_{ij})$  that reflects the relationship shown in Figure 2 implies

$$\beta_{ij}^x = \beta^x + \alpha^x \cdot VAX_{ij} + \mathbf{x}'_{ij} \boldsymbol{\delta}^x + \nu_{ij}^x, \quad (18)$$

where we expect  $\alpha^x < 0$ . In order to generalise Equation (18) to a framework that accounts for multi-country, indirect production linkages, we first transform Equation (17) to a multilateral ERPT regression. Specifically, taking trade-weighted averages over economy  $i$ 's trading partners  $j$  in Equation (17) yields

$$\sum_j \omega_{ij} \cdot p_{ijt}^x = \sum_j \omega_{ij} \cdot \beta_{ij}^x \cdot s_{ijt} + \sum_j \omega_{ij} \cdot \mathbf{w}'_{ijt} \boldsymbol{\gamma}_{ij}^x + \sum_j \omega_{ij} \cdot u_{ijt}^x. \quad (19)$$

Exploiting the implication from the model in Section 2 that the slope coefficients  $\beta_{ij}^x$  and  $\boldsymbol{\gamma}_{ij}^x$  in Equations (18) and (19) are determined by deep structural parameters that are uncorrelated with the variation of endogenous variables during their adjustment to temporary shocks implies that asymptotically we can write Equation (19) as

$$p_{it}^x = \vartheta^x + \beta_i^x \cdot s_{it} + \mathbf{w}'_{it} \boldsymbol{\gamma}_i^x + u_{it}^x. \quad (20)$$

where  $p_{it}^x$  represents economy  $i$ 's aggregate rather than bilateral export prices, and  $s_{it}$  its effective, trade-weighted exchange rate. Notice that this multilateral ERPT regression corresponds to those explored in a large empirical literature on ERPT (Campa et al., 2005; Vigfusson et al., 2009; Bussière et al., 2014; Burstein and Gopinath, 2014; Ortega and Osbat, 2020). Similarly, applying the same rationale and taking a weighted average across economy  $i$ 's trading partners in Equation (18) we obtain

$$\beta_i^x = \beta^x + \alpha^x \cdot \overline{VAX}_i + \overline{\mathbf{x}}'_i \boldsymbol{\delta}^x + \overline{\nu}_i^x, \quad (21)$$

where overlined variables represent trade-weighted averages of bilateral variables.

Since we are particularly interested in the time variation in ERPT, we cast Equations (20) and (21) into a time-varying framework

$$p_{it}^x = \theta_t^x + \beta_{it}^x \cdot s_{it} + \mathbf{w}'_{it} \boldsymbol{\gamma}_{it}^x + u_{it}^x, \quad (22)$$

$$\beta_{it}^x = \beta_t^x + \alpha^x \cdot \overline{VAX}_{it} + \overline{\mathbf{x}}'_{it} \boldsymbol{\delta}^x + \overline{\nu}_{it}^x. \quad (23)$$

Analogous regression equations for ERPT to import prices are given by

$$p_{it}^m = \vartheta_t^m + \beta_{it}^m \cdot s_{it} + \mathbf{h}'_{it} \boldsymbol{\gamma}_{it}^m + u_{it}^m, \quad (24)$$

$$\beta_{it}^m = \beta_t^m + \alpha^m \cdot \overline{VAX}_{it}^* + \overline{\mathbf{z}}'_{it} \boldsymbol{\delta}^m + \overline{\nu}_{it}^m, \quad (25)$$

where  $\overline{VAX}_{it}^*$  is the trade-weighted average of economy  $i$ 's trading-partners' bilateral VAX ratio with economy  $i$ , i.e.  $\overline{VAX}_{it}^* \equiv \sum_j \omega_{ij} VAX_{ji,t}$ , and where we expect  $\alpha^m > 0$ .

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curves. This can be achieved by replacing them by their linear projections on variables dated  $t$ —and the exchange rate dated  $t - 1$ —and earlier.

## 3.2 Estimating ERPT to export and import prices

As common in the literature on ERPT (Campa et al., 2005; Vigfusson et al., 2009; Bussière et al., 2014; Burstein and Gopinath, 2014; Gopinath et al., 2020), we estimate ERPT to export and import prices in Equations (22) and (24) in first differences. In the vector of control variables  $\Delta \mathbf{w}_{it}$  in the regression for ERPT to export prices in Equation (22) we include the contemporaneous value and lags of the quarter-on-quarter log-change of unit labour costs of economy  $i$  and the (trade-weighted) average of economy  $i$ 's trading partners' GDP growth, as well as lags of the exchange rate and the dependent variable. The latter is measured by the quarter-on-quarter log-change of the export price unit value of economy  $i$ , and the exchange rate variable on the right-hand side by the quarter-on-quarter log-change of economy  $i$ 's nominal effective exchange rate. In the vector of control variables  $\Delta \mathbf{h}_{it}$  in the regression for ERPT to import prices in Equation (24) we include the contemporaneous value and lags of the quarter-on-quarter log-change of the (trade-weighted) average of trading partners' export prices as a proxy for trading partners' production costs and the quarter-on-quarter real GDP growth of economy  $i$ , as well as lags of the exchange rate and the dependent variable. The latter is measured by the quarter-on-quarter log-change of the import price unit value of economy  $i$ . We estimate Equations (22) and (24) on ten-year rolling windows  $\tau = 1, 2, \dots, \mathcal{T}_i$  for the time period from 1986 to 2014 to obtain a sample of time-varying, country-specific estimates of ERPT to export and import prices. The first window spans the time period from 1986 to 1995, and the last the time period from 2005 to 2014. We thus have (at most)  $\mathcal{T}_i = 20$  estimates of ERPT to export and import prices per economy. These are given by  $\widehat{\beta}_{i\tau}^\ell$ ,  $\ell \in \{x, m\}$ ,  $\tau = 1, 2, \dots, \mathcal{T}_i$ .

### 3.2.1 Data and sample for the estimation of ERPT

Table 1 reports the set of advanced economies and the corresponding sample periods for which we estimate ERPT to export and import prices. The sample period spans at most 1986 to 2014. We only include advanced economies in our sample for which we also have data on GVCP in the World-Input-Output Database (WIOD; see below). We obtain quarterly data on import and export price indices as well as unit labour costs from the OECD. Data on nominal effective exchange rates, domestic GDP growth are taken from the IMF's International Financial Statistics. Consistent with the model in Section 2, we define the exchange rate in terms of domestic currency per unit of foreign currency. Thus, an increase in the nominal effective exchange rate index represents a depreciation of the domestic currency.<sup>11</sup>

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<sup>11</sup>It is worthwhile to note that our empirical analysis is unlikely to be unduly affected by cross-border intra-firm pricing. Specifically, it is sometimes argued that intra-firm transfer prices are not allocative. In other words, the presumption that intra-firm prices are primarily accounting constructs carries with it the notion that transfer prices change less frequently and are less tied to fundamentals such as the exchange rate. However, Neiman (2010) documents that these two common presumptions about intra-firm transactions are at odds with the data, at least for the US. Specifically, Neiman (2010) provides evidence that is inconsistent with the hypothesis that intra-firm price changes are primarily driven by the desire to shift a firm's taxable income to countries with lower tax rates, and that patterns in duration and exchange rate pass-through do not meaningfully differ when imports are sourced from countries with tax rates similar to the US compared with countries with highly dissimilar tax rates.

### 3.2.2 Estimates of ERPT to export and import prices

Figure 3 presents time-averages of the estimates of ERPT to export and import prices for the economies in our sample obtained from the rolling regressions of Equations (22) and (24). Consistent with the findings in the literature, our estimates of ERPT to export and import prices exhibit notable cross-country heterogeneity (see Campa and Goldberg, 2005; Ihrig et al., 2006; Vigfusson et al., 2009; Frankel, Parsley, and Wei, 2012; Bussière et al., 2014; Ortega and Osbat, 2020). The cross-country average of ERPT to import and export prices is around 0.3, implying that a nominal effective depreciation of the domestic currency by one percent has on average been followed by an increase of import (export) prices by 0.3 percent in the sample period we study (see Table 2). Figure 4 presents the results for the cross-country average of the time-varying estimates of ERPT to export and import prices based on the rolling regressions of Equations (22) and (24). Both ERPT to export and import prices have undergone noticeable changes, with the latter falling and the former increasing over time.

## 3.3 The role of the rise in GVCP for variation in ERPT over time

### 3.3.1 Instrumental variable approach

In Equations (23) and (25) the right-hand side variables of interest  $\overline{VAX}_{it}$  and  $\overline{VAX}_{it}^*$  may be endogenous. In particular, there may have been shocks that have simultaneously reduced ERPT and at the same time driven the expansion of GVCP. For example, deepening trade integration as a consequence of production outsourcing might have altered the composition of the import bundle underlying a country’s aggregate import price. In order to establish empirical evidence for a causal effect of GVCP on ERPT, we employ a two-stage least squares approach using adopted trade agreements as instruments for  $\overline{VAX}_{it}$  in Equations (23) and (25).

In more detail, we build on the finding of Johnson and Noguera (2017) that the adoption of bilateral and regional trade agreements has at least contributed to the strengthening of GVCP over time: Both the signing of new and the deepening of existing trade agreements stretching beyond traditional trade policies have promoted and facilitated the operation of global value chains. Following Laget et al. (2020) our instruments consist of the number and depth of bilateral trade agreements. In particular, we consider the subset of 18 “core” trade agreement provisions that relate to the functioning of cross-border value chains (see Hofmann, Osnago, and Ruta, 2019).<sup>12</sup>

The second-stage regression are given by Equations (23) and (25), and the first-stage regressions by

$$\overline{VAX}_{it} = \delta_t^x + \gamma_1^x CORE_{i,t-1} + \gamma_2^x CORE_{i,t-2} + \overline{\mathbf{x}}_{it}' \boldsymbol{\kappa}^x + \epsilon_{it}^x. \quad (26)$$

<sup>12</sup>Following Laget et al. (2020), the 18 “core” measures include tariff liberalisation for industrial and agriculture goods, technical barriers to trade and sanitary and phytosanitary measures, export taxes and anti-dumping and countervailing measures, trade related intellectual property and trade related investment measures, movement of capital, state owned enterprises, state aid, competition policies, intellectual property rights, investment, public procurement and services.

and

$$\overline{VAX}_{it}^* = \delta_t^m + \gamma_1^m CORE_{i,t-1}^* + \gamma_2^m CORE_{i,t-2}^* + \bar{z}_{it}' \boldsymbol{\kappa}^m + \epsilon_{it}^m. \quad (27)$$

where,  $CORE_{it}$  is the trade-weighted average of a country's bilateral trade agreement depth,  $BilateralDepth_{ijt}$ . We define bilateral depth  $BilateralDepth_{ijt}$  as the first principal component of core provisions  $CoreProv_{ijt}^k$ ,  $k = 1, 2, \dots, 18$ , that are included in an agreement between country  $i$  and its trading partner  $j$ . In turn,  $CORE_{it}^*$  is the trade-weighted average of country  $i$ 's trading-partners'  $j = 1, 2, \dots, N$  trade-weighted average bilateral trade agreement depth, i.e.  $CORE_{it}^* \equiv \sum_j^N \omega_{ij} CORE_{jt}$ .

Our identifying assumptions are that the instruments for the degree of GVCP in Equations (23) and (25)—own and trading-partners' trade agreement depth  $CORE_{i,t-j}$  and  $CORE_{i,t-j}^*$ , respectively—are: (i) uncorrelated with the error terms in Equations (23) and (25), i.e. with contemporaneous and future non-GVCP structural shocks; and (ii) correlated with countries' or their trading-partners' GVCP. In the estimations we test the validity of these assumptions by means of the Hansen  $J$ -test of over-identification (a test for the exogeneity/validity of the instruments) and the Kleibergen and Paap (2006) test of under-identification (a test for instrument relevance). We also report the results of tests for weak instruments by Montiel Olea and Pflueger (2013) based on the effective  $F$ -statistic as implemented in Stata by Pflueger and Wang (2015).

### 3.3.2 Export prices

In order to test the prediction from the model in Section 2 regarding the role of GVCP for ERPT to export prices, we estimate Equation (23) with the time-series dimension given by the rolling windows  $\tau$ . In the vector of variables  $\bar{x}_{it}$  we include the volatility in domestic inflation and the nominal effective exchange rate (see Taylor, 2000; Devereux, Engel, and Storgaard, 2004; Campa and Goldberg, 2005; Campa and Gonzalez Minguez, 2006). Moreover, we also include country and period fixed effects, which capture the effects of time-invariant, country specific as well as common, time-varying factors on economies' ERPT to export prices.<sup>13</sup>

To the extent possible, the right-hand side variables in Equation (23) (and Equation (25) for ERPT to import prices below) are constructed as time-averages over the time period spanned by the corresponding rolling window over which ERPT on the left-hand side is estimated. For the variables that are derived from the WIOD, which provides

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<sup>13</sup>One variable that is likely to be captured to a large degree by country fixed effects is the share of value chain integration that occurs within a currency area (De Soyres, Frohm, Gunnella, and Pavlova, 2018). Specifically, when considering the role of imported intermediate inputs used in production for ERPT, only intermediate inputs imported from a country which has a different currency would be relevant. For example, for a German producer, using inputs imported from the Netherlands would not have any effect on the ERPT, whereas inputs from China would instead dampen it. We consider a robustness check in which we consider only extra-euro area value chain integration for euro area economies. Another aspect that may be captured by country fixed effects is cross-country differences in the structure of invoicing currency of exports and imports as these do not change much over the time period horizons we consider in this paper (Gopinath et al., 2020). Nevertheless, we also consider a robustness check in which we control for ERPT to import prices at home as a proxy for incomplete ERPT due to local-currency invoicing when analysing ERPT to export prices, or for ERPT to import prices in economies' trading partners when analysing ERPT to import prices.

data at annual frequency for the period from 1995 to 2014, the variables are measured as time averages over the longest possible time period spanned by the corresponding rolling window. In particular, for the first rolling window over which we estimate ERPT—which spans the time period from 1986 to 1995—the value of the VAX ratio we consider in the regression is the value for 1995 in the WIOD; for the second rolling window—which spans the time period from 1987 to 1996—the value of the VAX ratio we consider in the regression is the average for 1995 and 1996, and so on. For  $\tau \geq 10$ , i.e. from 2004 onwards, the time-averages of the VAX ratio are measured over precisely the same time windows as all other variables in the regression.

### 3.3.3 Import prices

Analogous to ERPT to export prices, for ERPT to import prices we estimate Equation (25). In the vector of variables  $\mathbf{z}_{it}$  we again include inflation and exchange rate volatility. Moreover, we also include variables reflecting alternative explanations for time-variation in ERPT to import prices put forth in the literature, namely the share of fuel imports in economies’ total imports,  $fuel_{i\tau}^m$ , as well as domestic firms’ productivity relative to their trading-partners’ average,  $\Delta_{tp} t f p_{i\tau}^*$ , measured by the economy-wide total factor productivity (see Campa et al., 2005; Gust et al., 2010).<sup>14</sup>

### 3.3.4 GVCP data

Consistent with the discussion in Section 2, we measure economy  $i$ ’s bilateral GVCP with economy  $j$  by the corresponding bilateral VAX ratio defined as the ratio of domestic value added in economy  $i$ ’s gross exports to economy  $j$  (Johnson and Noguera, 2012). In order to construct the VAX ratio for a broad panel of economies, we exploit the WIOD (Timmer et al., 2013; Stehrer et al., 2014). The WIOD provides global input-output tables at annual frequency for a large number of countries and sectors. The latest release from 2016 covers the time period from 2000 to 2014, while the previous release from 2013 covers the time period 1995 to 2011. In the baseline specification we confine the analysis to the latest WIOD edition. For robustness checks we merge the data from the two releases to maximise the sample period.<sup>15</sup>

### 3.3.5 Data sources and sample period

The bilateral trade weights for the construction of variables which correspond to averages of an economy’s trading partners are taken from the Bank for International Settlements.

<sup>14</sup>Notice that we can calculate a relative TFP measure based on real TFP indices, i.e.  $\Delta_{tp} t f p_{i\tau}^* = t f p_{i\tau} - t f p_{i\tau}^*$ , where  $t f p_{i\tau}^* \equiv \sum_j \omega_{ij} t f p_{j\tau}$ , as we add country fixed effects in Equations (23) and (25) so that we only exploit within-country time variation.

<sup>15</sup>Specifically, we derive all WIOD-based variables separately for the 2013 and the 2016 vintages. Then, we chain-link the values for the time period from 1995 to 1999 taken from the 2013 vintage with the values from the time period from 2000 to 2014 taken from the 2016 edition. When we compare the two time series across the vintages for the overlapping time periods, the cross-vintage correlation is very large. While there are inconsistencies in some definitions of sectors and country coverage across the two releases, these inconsistencies pertain mainly to the cross-sectional rather than the time-series dimension. Given that the identifying information in our fixed-effects panel regressions stems exclusively from the time-series dimension, we deem it appropriate to merge the two editions.

Data on total factor productivity measured at constant prices is taken from the Penn World Tables. The share of fuel imports (exports) in total imports (exports) is taken from the World Development Indicators and are based on United Nations COMTRADE data. The sample used for the estimation of Equations (23) and (25) eventually spans the time period from 2000 to 2014 for the baseline sample and from 1995 to 2014 for the robustness checks. Table 2 provides summary statistics for the main variables that we include the regressions.

### 3.4 First-stage regression results

Column (1) in Tables 3 and 4 reports the results for the first-stage regression of Equations (26) and (27).<sup>16</sup> The results suggest that the depth of trade agreements in periods  $t-1$  and  $t-2$  predicts statistically significantly future bilateral cross-border value chain integration: A one standard deviation increase in the average number of bilateral trade agreements is associated with a higher bilateral GVCP as measured by a lower VAX ratio by 4.6 percentage points in the following year and by another 2.9 percentage points in the year thereafter. Likewise, a one standard deviation increase in a country’s trading partners’ average number of bilateral trade agreements is associated with a higher trading partners’ GVCP as measured by a lower trading-partners VAX ratio by around 7 percentage points over the next two years.

The results reported in Tables 3 and 4 also document that the null of instrument validity in the Hansen  $J$ -test cannot be rejected, and that the null of under-identification in the Kleibergen and Paap (2006) test is rejected. Moreover, the first-stage regression results are associated with an effective  $F$ -statistic that is larger than the relevant 10% critical value, suggesting that the trade agreements are unlikely to be weak instruments.<sup>17</sup>

#### 3.4.1 Second-stage results: Effects of GVCP for ERPT

Column (1) in Table 5 reports the results of the regression for the determinants of differences in ERPT to export prices in Equation (23).<sup>18</sup> The coefficient estimate of the average bilateral VAX ratio is statistically significant and has the expected negative sign. The results are thus consistent with the prediction from the structural model in Section 2 that greater GVCP raises the sensitivity of an economy’s export prices in the exporter’s currency to exchange rate movements. Quantitatively, the coefficient estimate implies that the total decline in the average VAX ratio over the baseline sample period (2000 to 2014) by 5 percentage points (see Figure 1) raised ERPT to export prices by about 16 percentage points ( $-0.05 \times -3.22$ , see column (1) in Table 5), which broadly corresponds to the increase in the sample period (see Figure 4).

Column (1) in Table 6 reports the results of the regression for the determinants of cross-country differences in ERPT to import prices in Equation (24). The coefficient

<sup>16</sup>All second stage regressors are included in the first stage regressions but not reported due to space constraints.

<sup>17</sup>As suggested by Montiel Olea and Pflueger (2013) and as in Ramey and Zubairy (2018) we consider critical values at the 5% and 10% significance level for the null hypothesis that the bias of the two-stage least squares estimator is greater than 10% of the “worst-case” benchmark.

<sup>18</sup>In order to save space, we only report coefficient estimates for the VAX ratio and for those variables that reflect alternative explanations for the decline in ERPT to import prices.

estimate for the trade-weighted average of economy  $i$ 's trading-partners' bilateral VAX ratio is statistically significant and has the expected positive sign. Specifically, the results are consistent with the prediction from the structural model in Section 2 that an economy exhibits lower ERPT to its import prices when its trading partners exhibit greater GVCP as measured by their bilateral VAX ratios.<sup>19</sup> Quantitatively, the coefficient estimate implies that the decline in the average trading-partner VAX ratio over the baseline sample period by 5 percentage points reduced ERPT to import prices by about 24 percentage points ( $-0.05 \times 4.837$ , see column (1) in Table 6), which again broadly corresponds to the total decline in the sample period (see Figure 4). The coefficient estimates on the share of fuel imports and relative productivity also have the expected signs. Specifically, we find that ERPT to Home-currency import prices is significantly higher if a higher share of imports is accounted for by fuel products, whose prices exhibit a higher ERPT (see Campa et al., 2005); the coefficient on relative total factor productivity also has the expected sign, but is estimated imprecisely.

### 3.5 Robustness

We report the results of several robustness checks in columns (2) to (5) in Table 5 and columns (2) to (6) in Table 6.<sup>20</sup> First, we replace the estimates of the ERPT to export and import prices by zero if they are not statistically significantly different from zero. The results reported in column (2) of Tables 5 and 6 are very similar to those from the baseline.

Second, recall that in the baseline we restrict the sample to the latest WIOD edition stretching from 2000 to 2014. For a robustness check we use the combination of the 2013 and the 2016 WIOD releases, arguing that the inconsistencies in the definitions of sectors pertain mainly to the cross-sectional rather than the time-series dimension and are hence unlikely to affect to our results. The results for the regressions of Equations (23) and (24) reported in column (3) of Tables 5 and 6 are qualitatively unchanged from the baseline.

Third, recall that while only intermediate inputs imported from a country which has a different currency are relevant for ERPT in the mechanism we explore in this paper, in the baseline we use a GVCP measure that also accounts for production linkages that occur within a currency area. We consider a robustness check in which we disregard the bilateral VAX ratios between euro area countries in the calculation of their average bilateral VAX ratio. The results reported in column (4) of Tables 5 and 6 are very similar to those from the baseline.

Fourth, we test whether our results are driven by omitted heterogeneity in export pricing paradigms rather than differences in GVCP. This is an important robustness check as Chung (2016) as well as Mukhin (2018) show that the choice of export-pricing currency

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<sup>19</sup>Structural ERPT to local-currency export (import) prices as expressed in Section 2 yields a quantitatively smaller elasticity with respect to the (trading partner's) VAX ratio compared to the empirical counterparts in the corresponding regressions. In Appendix G, we employ the structural model in Section 2 to emphasise that nominal wage dynamics can amplify the spelled out mechanism underlying the link between ERPT and GVCP. In the simulated model, given an appreciation of the local currency, there is larger downward pressure on nominal wages under higher GVCP; thereby larger pass-through to local-currency export prices, which translates into lower pass-through to trading partner's local-currency import prices.

<sup>20</sup>The corresponding first-stage regression results are reported in Tables 3 and 4

may be determined by exporters’ cost structure in terms of the importance of imported intermediates. In this case, even though GVCP would still be the ultimate reason for differences in ERPT, the mechanism would work indirectly through differences in the choice of pricing currency rather than directly through differences in the use of imported intermediates. In order to account for the possible role of differences in export-pricing currencies, we include in our baseline specification in Equation (23) as an additional control the estimated ERPT to import prices,  $\hat{\beta}_{i\tau}^m$ , to account for variations in ERPT to export prices that are driven by—time-varying, recall that we include country fixed effects—differences in ERPT to import prices *over and above* GVCP, such as differences in local vs. foreign-currency pricing of imports. For example, for a given level of mark-ups, a higher level of ERPT to import prices—for instance reflecting a low share of imports priced in the domestic currency, which echoes the finding in Section 2 that ERPT differs across PCP, LCP and DCP for a given level of GVCP—leads to a stronger decline of the local-currency costs of imported intermediates in response to an appreciation of the domestic currency.<sup>21</sup> Likewise, we add to our baseline specification in Equation (24) the estimated ERPT to import prices of economy  $i$ ’s trading partners. The results reported in column (6) of Tables 5 and 6 are qualitatively unchanged relative to the baseline. Moreover, the signs of the coefficients on the ERPT estimates are consistent with what one would expect: Higher ERPT to import prices raises ERPT to export prices, and higher ERPT to import prices in an economy’s trading partners lowers domestic ERPT to import prices.

Finally, in the regressions for the determinants of ERPT to import prices in Table 6 we additionally include on the right-hand side the domestic economy’s average bilateral VAX with its trading partners in order to control for the possible effect of strategic complementarities under GVCP as discussed by Gopinath et al. (2020). Recall that in the presence of strategic complementarities and GVCP a depreciation of the Home currency that raises marginal costs of domestic producers induces Foreign exporters to raise their Home-currency prices, raising Home ERPT to import prices and thus generating a positive relationship between *Home* GVCP and Home ERPT to import prices. Qualitatively, our estimates in column (7) in Table 6 are consistent with the predictions from this mechanism. Most importantly, however, our baseline results concerning the relationship between *trading-partner* GVCP and Home ERPT to import prices are unchanged.

## 4 Conclusion

This paper draws a causal link between the rise of GVCP and the decline of ERPT to import prices over the last two decades. We first illustrate in a structural two-country model with trade in intermediate goods and staggered price setting that higher GVCP results in higher ERPT to local-currency export prices in the Home economy. In turn, the increase in the Home economy’s ERPT to export prices as it increases its GVCP translates into a lower ERPT to local-currency import prices in its trading partners. Second, using input-output data for a sample of 22 advanced economies over the time period from 1995 to

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<sup>21</sup>Gopinath et al. (2020) as well as Chen, Chung, and Novy (2018) document that ERPT estimates are much higher when import prices are regressed on the exchange rate of the local currency against the dominant/vehicle currency instead of or in addition to the currency of the trading partner.

2014, we document that in line with the theoretical predictions (1) estimates of economies' ERPT to local-currency export prices are increasing in their GVCP, and (2) estimates of economies' ERPT to local-currency import prices are decreasing in the GVCP of their trading partners. Against the background of the large share of intermediate goods in total trade and the international integration of global production chains, our findings have implications for the understanding of important issues in international macroeconomics, such as the movements of relative prices, the adjustment of global imbalances, business cycle co-movements and the transmission and effectiveness of monetary policy.

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## A Tables

Table 1: Sample periods for estimation of ERPT to export and import prices

	Sample period	
Australia	1986 Q1	2014Q4
Austria	1995 Q1	2014Q4
Belgium	1995 Q1	2014Q4
Canada	1986 Q1	2014Q4
Denmark	1995 Q1	2014Q4
Finland	1995 Q1	2014Q4
France	1995 Q1	2014Q4
Germany	1995 Q1	2014Q4
Greece	1995 Q1	2014Q4
Ireland	1995 Q1	2014Q4
Italy	1995 Q1	2014Q4
Japan	1994 Q1	2014Q4
Netherlands	1995 Q1	2014Q4
Norway	1986 Q1	2014Q4
Portugal	1995 Q1	2014Q4
Spain	1995 Q1	2014Q4
Sweden	1993 Q1	2014Q4
Switzerland	1986 Q1	2014Q4
USA	1986 Q1	2014Q4
UK	1986 Q1	2014Q4

Table 2: Summary statistics

	mean	sd	min	max
ERPT to export prices	0.27	0.24	0.00	0.80
ERPT to import prices	0.28	0.26	-0.14	0.89
Average bilateral VAX	0.76	0.14	0.41	1.03
Trading partner average bilateral VAX	0.80	0.06	0.67	0.93
VAX	0.80	0.10	0.41	0.93
RoW VAX	0.79	0.13	0.32	0.95
Core	1.31	0.84	-4.04	1.83
Trading partner Core	1.23	0.26	0.52	1.61
Exported fuel share	11.00	15.04	0.37	70.00
Imported fuel share	13.25	6.36	3.50	37.61
Real TFP rel. to trading partner	0.01	0.04	-0.09	0.20

Table 3: First-stage regression results—ERPT to export prices

	(1)	(2)	(3)	(4)	(5)
	Baseline	Insign to zero	Both WIOD	VAX ex. intra-EA	Invoicing
Core <sub>t-1</sub>	-0.046*** (0.00)	-0.046*** (0.00)	-0.027* (0.06)	-0.054*** (0.00)	-0.047*** (0.00)
Core <sub>t-2</sub>	-0.029** (0.03)	-0.029** (0.03)	-0.036*** (0.01)	-0.032** (0.04)	-0.029** (0.03)
Country fixed effects	Yes	Yes	Yes	Yes	Yes
Time fixed effects	Yes	Yes	Yes	Yes	Yes
Adj. R-squared	0.96	0.96	0.94	0.91	0.96
Observations	293	293	318	293	290
Hansen-J (p-value)	0.44	0.77	0.16	0.45	0.52
Kleibergen-Paap-Test (p-value)	0.00	0.00	0.00	0.00	0.00
F-Stat (1st-stage)	14.08	14.08	8.08	16.11	15.78
Effective F-statistic	19.41	19.41	10.07	21.65	20.69
5% crit. value	16.31	16.25	12.41	16.72	14.79
10% crit. value	10.19	10.16	7.99	10.40	9.32

*p*-values in parentheses

Standard errors are robust to the presence of heteroskedasticity.

\*  $p < 0.1$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

Table 4: First-stage regression results—ERPT to import prices

	(1)	(2)	(3)	(4)	(5)	(6)
	Baseline	Insign to zero	Both WIOD	VAX ex intra-EA	Invoicing	Home VAX
Trad. partner Core <sub>t-1</sub>	-0.026*** (0.01)	-0.026*** (0.01)	-0.030** (0.03)	-0.041*** (0.00)	-0.024** (0.02)	-0.028** (0.02)
Trad. partner Core <sub>t-2</sub>	-0.046*** (0.00)	-0.046*** (0.00)	-0.035*** (0.01)	-0.026*** (0.01)	-0.035*** (0.00)	-0.039*** (0.00)
Country fixed effects	Yes	Yes	Yes	Yes	Yes	Yes
Time fixed effects	Yes	Yes	Yes	Yes	Yes	Yes
Adj. R-squared	0.98	0.98	0.97	0.96	0.98	0.98
Observations	343	343	376	343	343	328
Hansen-J (p-value)	0.98	0.76	0.78	0.48	0.77	0.57
Kleibergen-Paap-Test (p-value)	0.00	0.00	0.00	0.00	0.00	0.00
F-Stat (1st-stage)	33.06	33.06	18.28	32.60	14.11	22.43
Effective F-statistic	36.49	36.49	15.88	29.48	17.00	23.43
5% crit. value	7.89	8.34	9.23	7.57	11.48	5.81
10% crit. value	5.40	5.65	6.17	5.22	7.45	4.22

*p*-values in parentheses

Standard errors are robust to the presence of heteroskedasticity.

\*  $p < 0.1$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

Table 5: Determinants of ERPT to export prices

	(1)	(2)	(3)	(4)	(5)
	Baseline	Insign to zero	Both WIOD	VAX ex. intra-EA	Invoicing
Average bilateral VAX	-3.220*** (0.00)	-3.429*** (0.00)	-3.354*** (0.00)		-2.378*** (0.00)
Average bil VAX (ex. intra-EA GVC)				-2.791*** (0.00)	
ERPT to import prices					0.487*** (0.00)
Country fixed effects	Yes	Yes	Yes	Yes	Yes
Time fixed effects	Yes	Yes	Yes	Yes	Yes
Adj. R-squared	0.64	0.53	0.62	0.52	0.72
Observations	293	293	318	293	290

*p*-values in parentheses

Standard errors are robust to the presence of heteroskedasticity.

\*  $p < 0.1$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

Table 6: Determinants of ERPT to import prices

	(1)	(2)	(3)	(4)	(5)	(6)
	Baseline	Insign to zero	Both WIOD	VAX ex intra-EA	Invoicing	Home VAX
Trad part avg bilateral VAX	4.837*** (0.00)	3.639*** (0.01)	3.622* (0.05)		7.312*** (0.00)	8.999*** (0.00)
Trad. partner avg bil VAX (ex intra-EA GVC)				5.312*** (0.01)		
Imported fuel share	0.014*** (0.00)	0.015*** (0.00)	0.014*** (0.00)	0.012*** (0.00)	0.014*** (0.00)	0.013*** (0.00)
Real TFP rel. to trading partner	0.270 (0.26)	0.588*** (0.00)	0.323 (0.12)	0.305 (0.20)	0.037 (0.89)	-0.054 (0.85)
Trad. partner ERPT imp prices					-1.027*** (0.00)	
Average bilateral VAX						-0.593** (0.04)
Country fixed effects	Yes	Yes	Yes	Yes	Yes	Yes
Time fixed effects	Yes	Yes	Yes	Yes	Yes	Yes
Adj. R-squared	0.86	0.87	0.86	0.86	0.85	0.82
Observations	343	343	376	343	343	328

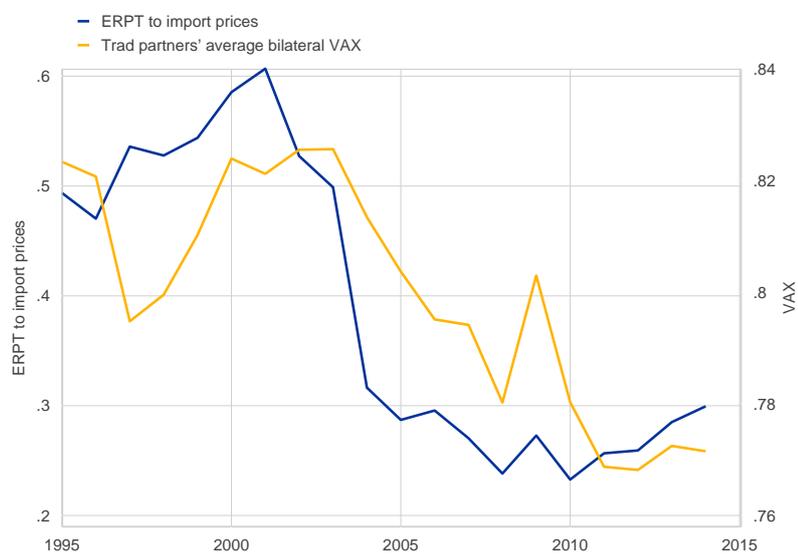
*p*-values in parentheses

Standard errors are robust to the presence of heteroskedasticity.

\*  $p < 0.1$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

## B Figures

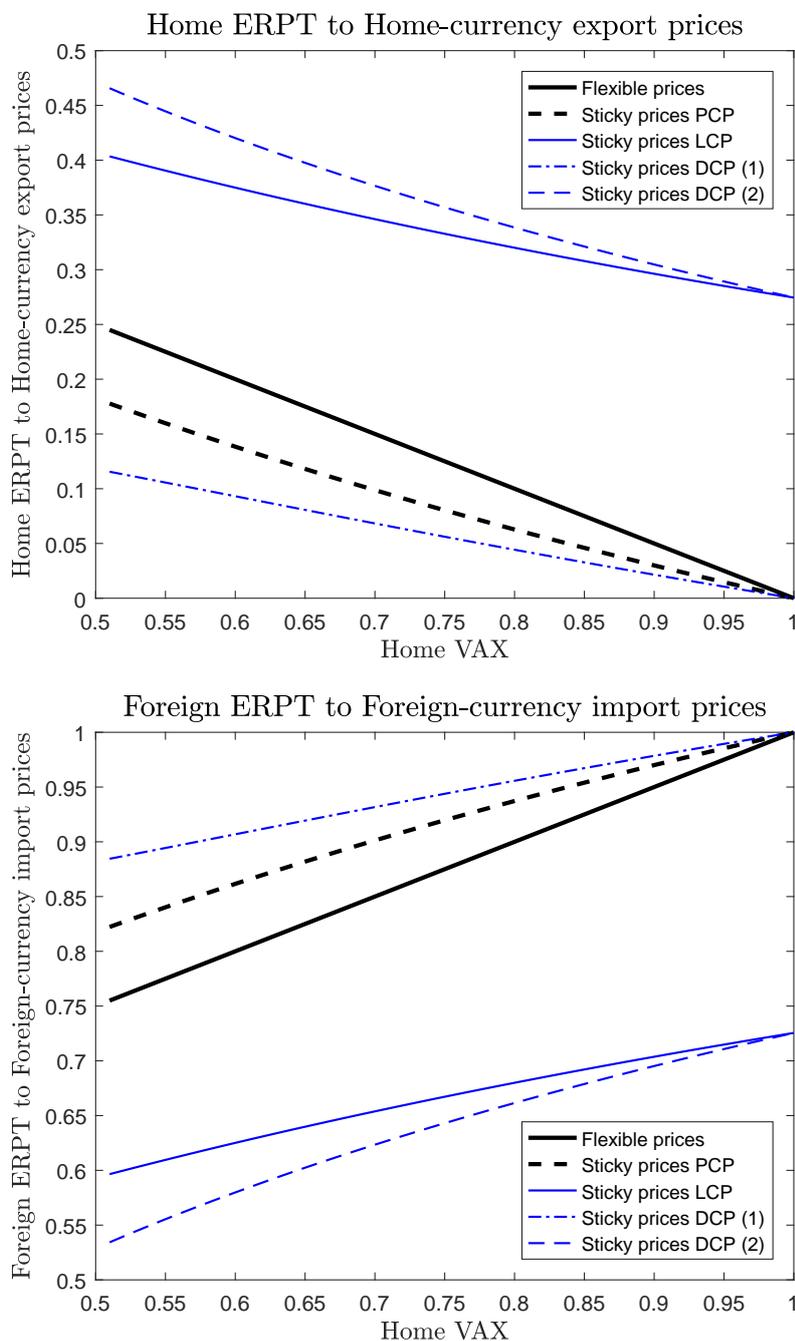
Figure 1: ERPT to import prices and trading partners' VAX



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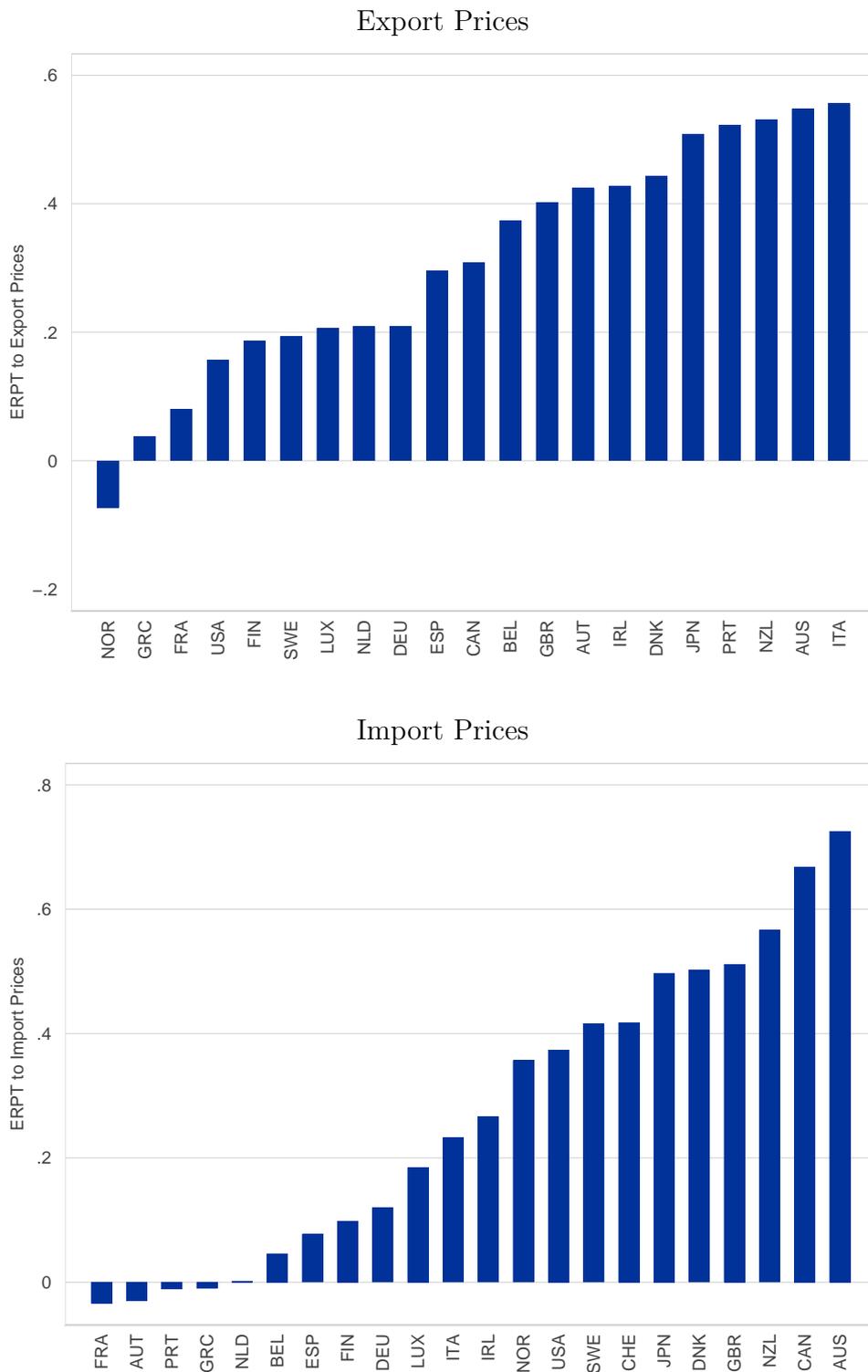
*Note: The figure presents the evolution of our estimate of ERPT to import prices (blue line, left-hand side axis) defined in Section 3 and the cross-country average of countries' trading-partners' value added in exports (VAX) ratio (yellow line, right-hand side axis).*

Figure 2: Relationship between structural Home ERPT to Home-currency export prices/Foreign ERPT to Foreign-currency import prices and Home GVCP



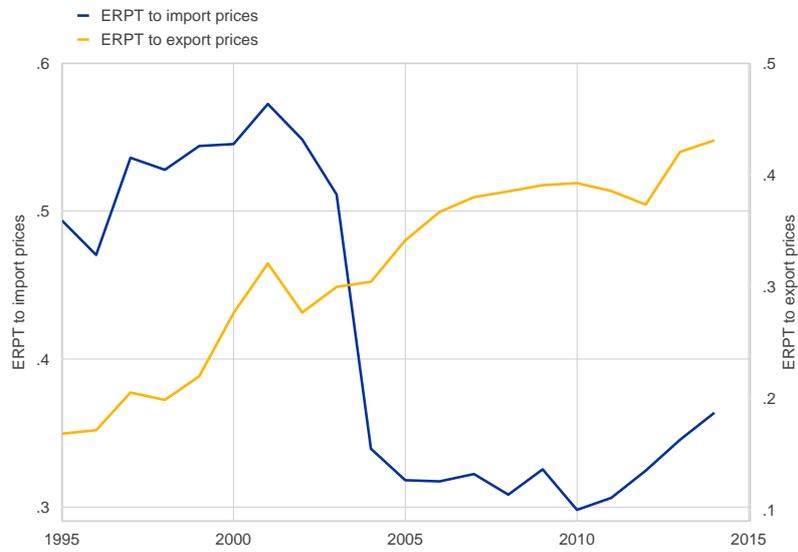
Note: The figure shows the relationship between structural Home ERPT to Home-currency export prices  $ERPT^x$  (top panel) and Foreign ERPT to Foreign-currency import prices  $ERPT^{m*}$  (bottom panel) and Home GVCP as reflected by the Home VAX ratio (a lower Home VAX ratio indicates greater Home GVCP). The relationship is presented for different versions of the structural model regarding price stickiness (flexible vs. sticky prices) and the export pricing currency paradigm (PCP, LCP and DCP). Home and Foreign are of equal size.

Figure 3: Average ERPT to export and import prices over the sample period



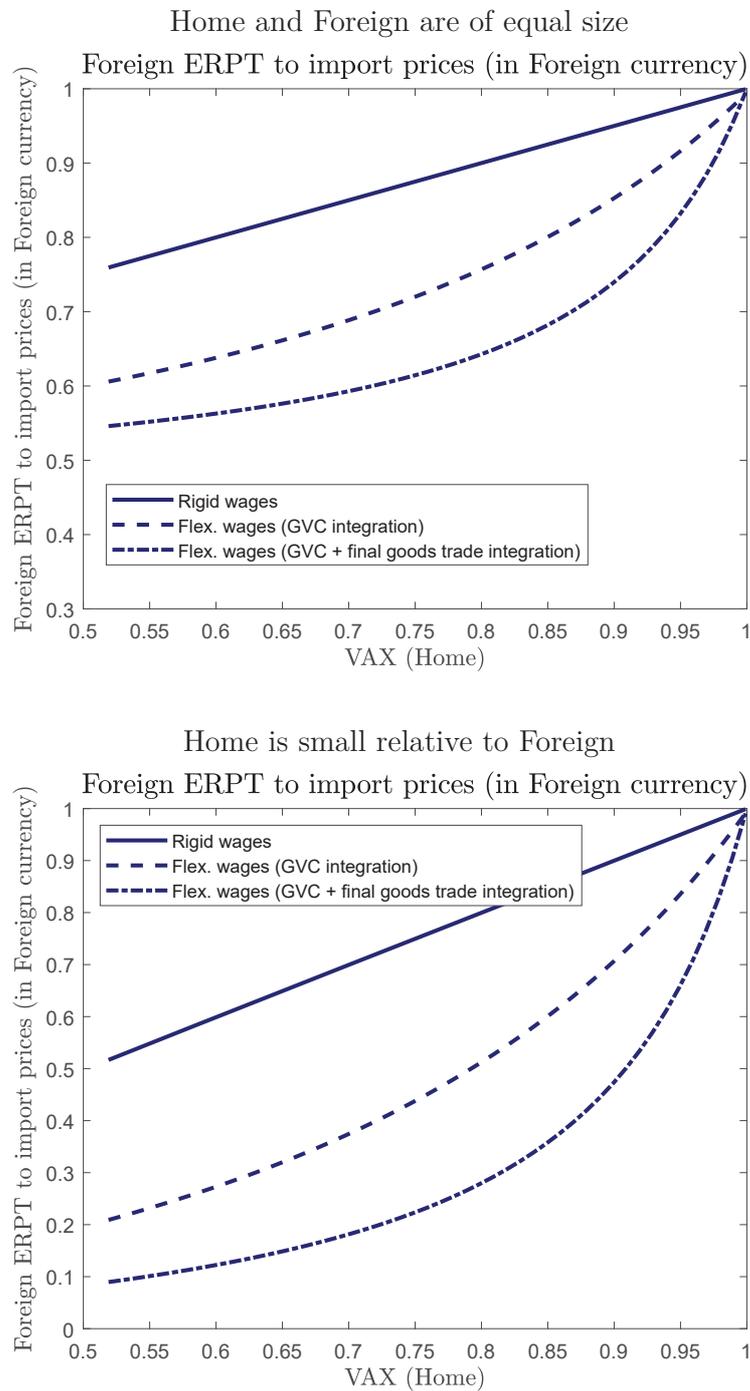
*Note: The figure presents time averages of our estimates of ERPT to export (top panel) and import (bottom) prices obtained from rolling regressions of Equations (22) and (24).*

Figure 4: ERPT to Import and Export Prices



*Note: The figure presents the evolution of our estimates of ERPT to export and import prices obtained from rolling regressions of Equations (22) and (24). The magnitude of ERPT to import (export) prices is depicted on the left-hand (right-hand) side vertical axis. The year indicated on the horizontal axis refers to the last year in the ten-year rolling window over which the corresponding ERPT estimate is obtained.*

Figure 5: Relationship between Foreign ERPT to Foreign-currency import prices and Home GVCP in the structural model



*Note: The figure shows the relationship between Foreign ERPT to Foreign-currency import prices  $ERPT^{m*}$  and Home GVCP as reflected by the Home VAX ratio (a lower Home VAX ratio indicates greater Home GVCP). ERPT is defined as the correlation between the responses of Foreign local-currency import prices and the exchange rate to a UIP shock over the first four quarters. In the top panel Home and Foreign are of equal size, while in the bottom panel Home is small relative to Foreign. The relationship is presented for different extended versions of the structural model introduced in Section 2 regarding wage rigidities and the nature of cross-border value chain integration.*

## C Details on the structural model

For expositional convenience and given that the structure of the two economies is symmetric we present only the equations for Home.

### C.1 Household consumption and budget constraint

The utility function of the representative agent in Home is separable in consumption  $C_t$  and labour  $N_t$  and is given by

$$U_0 = E_0 \sum_{t=0}^{\infty} \beta^t \left( \frac{C_t^{1-\sigma}}{1-\sigma} - \frac{N_t^{1+\rho}}{1+\rho} \right), \quad (\text{C.1})$$

where  $E_0$  denotes the expectation operator,  $\sigma$  is the relative risk aversion,  $\rho$  the inverse elasticity of labour supply with respect to the real wage, and  $\beta \in (0, 1)$  the discount factor. We assume that Home and Foreign final goods are bundled into a consumption good according to

$$C_t = \left[ (1-\delta)^{1/\theta} (C_{H,t})^{\frac{\theta-1}{\theta}} + \delta^{1/\theta} (C_{F,t})^{\frac{\theta-1}{\theta}} \right]^{\frac{\theta}{\theta-1}}, \quad (\text{C.2})$$

where  $\delta$  denotes the steady-state share of Foreign goods in Home final consumption and  $\theta$  the consumption elasticity of substitution between goods produced in Home,  $C_{H,t}$ , and goods produced in Foreign,  $C_{F,t}$ . The specification of the consumption bundle in Equation (C.2) implies the consumer price index  $P_t = [(1-\delta)(P_{H,t})^{1-\theta} + \delta(P_{F,t})^{1-\theta}]^{1/(1-\theta)}$ . Households provide differentiated labour and face nominal rigidity in their wage income à la Calvo (1983), i.e. only a fraction  $1 - \varphi_w$  of all wages can be adjusted every period.

Assuming full use of resources, the inter-temporal budget constraint of a representative Home household is given by

$$\frac{B_{H,t}}{R_t P_t} + \frac{S_t B_{F,t}}{R_t^* P_t \Phi\left(\frac{S_t \bar{B}_{F,t}}{P_t}\right)} = \frac{B_{H,t-1}}{P_t} + \frac{S_t B_{F,t-1}}{P_t} + \frac{W_t}{P_t} N_t - C_t + \Omega_t + T_t, \quad (\text{C.3})$$

where  $B_{H,t}$  and  $B_{F,t}$  denote holdings of Home-issued and Foreign-issued bonds,  $R_t$  and  $R_t^*$  are Home and Foreign gross nominal interest rates,  $W_t$  the nominal wage,  $S_t$  the nominal bilateral exchange rate measured as the price of Home currency per unit of Foreign currency,  $\Omega_t$  redistributed profits, and  $T_t$  net taxes. We assume financial markets are incomplete such that Home and Foreign agents can hold Foreign-issued bonds. Additionally, in order to avoid having to model portfolio choice, we follow Benigno and Thoenissen (2003) and assume that only Home agents can hold Home-issued bonds. The function  $\Phi(\cdot)$  represents a small financial intermediation cost that depends on the aggregate holdings of bonds issued abroad,  $\bar{B}_F$ , transformed in local currency and scaled by the consumer price level  $P_t$ .<sup>22</sup> The profits from financial intermediation are reimbursed lump-sum to

<sup>22</sup>The introduction of this cost ensures stationarity of the net foreign asset position (see, for instance, Schmitt-Grohé and Uribe, 2003). As in Benigno and Thoenissen (2003), we assume that the cost function  $\Phi(\cdot)$  takes the value of unity when the net foreign asset position approaches its steady-state value, which we assume to be zero. We also assume the function  $\Phi(\cdot)$  is differentiable and decreasing in the neighborhood

households. We assume Foreign households only have access to Foreign bonds, so their budget constraint differs accordingly.

## C.2 Market clearing

Recall that output is used in Home and Foreign as intermediate input in production and to produce a composite final good. Therefore, and accounting for differences in country size, aggregate goods market clearing requires  $Y_t = C_{H,t} + M_{H,t} + \frac{n_F}{n_H}(C_{H,t}^* + M_{H,t}^*)$ , and  $Y_t^* = C_{F,t}^* + M_{F,t}^* + \frac{n_H}{n_F}(C_{F,t} + M_{F,t})$ . For markets for Foreign-issued bonds to clear it is required that  $n_H B_{F,t} + n_F B_{F,t}^* = 0$ , and for Home-issued bonds that  $B_t = 0$ .

## C.3 Monetary policy

We assume monetary policy targets consumer-price inflation and the output growth rate according to

$$R_t = R_{t-1}^{\nu_r} \cdot \left[ \bar{R} \left( \frac{P_t/P_{t-1}}{\Pi} \right)^{\kappa_\pi} \left( \frac{Y_t}{Y_{t-1}} \right)^{\kappa_y} \right]^{(1-\nu_r)}, \quad (\text{C.4})$$

where  $\nu_r$  governs the degree of interest-rate smoothing,  $\kappa_\pi$  and  $\kappa_y$  denote coefficients multiplying consumer-price inflation and output growth, and  $\Pi$  the steady-state gross consumer-price inflation rate.

## C.4 Model solution

In the steady state, markets clear, international trade is balanced and net inflation is zero. All firms which can re-set their prices choose the same price, and the fiscal subsidy  $\eta$  is set such that the distortion from monopolistic competition is offset.

## D Calibration of the VAX ratio

Johnson and Noguera (2012) compute the VAX for the case of a two-country model

$$VAX = \frac{1 - a_{11} - a_{21}}{1 - a_{11}} \left( \frac{x_{12} - a_{12}y_{21}}{x_{12}} \right) \quad (\text{D.1})$$

$$x_{12} - a_{12}y_{21} = (1 - a_{11})y_{12} \quad (\text{D.2})$$

where  $a_{ij} \forall i,j$  denotes the amount of intermediate inputs that are produced in country  $i$  and serve as input in production in country  $j$ , expressed as a share of total output in country  $j$ .  $x_{12}$  are gross exports from country 1 to country 2,  $y_{21}$  is output of country 2 absorbed in country 1 and  $y_{12}$  is output of country 1 absorbed in country 2.

In the calibration of our two-country model, we have  $a_{11} = (1 - \tilde{\alpha})(1 - \omega)$ ,  $a_{12} = (1 - \tilde{\alpha}^*)\omega^*$ ,  $a_{21} = (1 - \tilde{\alpha})\omega$ . Also, in steady state, we assume that the two countries have a symmetric production structure and balanced trade  $y_{12} = y_{21}$ .

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of zero.

By substitution of equation (D.2) into equation (D.1), one obtains

$$VAX = \frac{1 - a_{11} - a_{21}}{1 - a_{11}} \frac{(1 - a_{11})y_{12}}{(1 - a_{11} + a_{12})y_{12}} = \frac{1 - a_{11} - a_{21}}{1 - a_{11} + a_{12}}. \quad (\text{D.3})$$

Plugging in  $a_{ij} \forall ij$ , we get

$$VAX = \frac{\tilde{\alpha}}{1 - (1 - \tilde{\alpha})(1 - \omega) + (1 - \tilde{\alpha}^*)\omega^*}. \quad (\text{D.4})$$

## D.1 Properties of the calibrated VAX ratio

Because of the assumption of a symmetric production structure and balanced trade, we have  $\tilde{\alpha}^* = \tilde{\alpha}$  and  $n_H\omega = n_F\omega^*$ , which implies

$$\begin{aligned} VAX &= \frac{\tilde{\alpha}}{1 - (1 - \tilde{\alpha})(1 - \omega) + (1 - \tilde{\alpha})\frac{n_H}{n_F}\omega} \Leftrightarrow \\ &\Leftrightarrow VAX = \frac{\tilde{\alpha}}{\tilde{\alpha} + (1 - \tilde{\alpha})(1 + \frac{n_H}{n_F})\omega}. \end{aligned} \quad (\text{D.5})$$

From this expression it becomes immediately clear that the VAX ratio is decreasing in the share of imported intermediates in total intermediates

$$\frac{\partial VAX}{\partial \omega} < 0. \quad (\text{D.6})$$

On the other hand, the VAX ratio is increasing in the labour share

$$\frac{\partial VAX}{\partial \tilde{\alpha}} > 0. \quad (\text{D.7})$$

The last expression follows from taking the derivative of D.5 with respect to the labour share  $\tilde{\alpha}$ ,

$$\frac{\partial VAX}{\partial \tilde{\alpha}} = \frac{\tilde{\alpha} + (1 - \tilde{\alpha})(1 + \frac{n_H}{n_F})\omega - \tilde{\alpha}(1 - (1 + \frac{n_H}{n_F})\omega)}{\left[\tilde{\alpha} + (1 - \tilde{\alpha})(1 + \frac{n_H}{n_F})\omega\right]^2},$$

and noting that  $(1 + \frac{n_H}{n_F})\omega > 0$ .

## E Structural ERPT in the calibrated model

ERPT to local-currency export prices (ERPT to local currency import prices) is defined as the contemporaneous effect of a one percent change in the bilateral nominal exchange rate for local-currency export prices (local-currency import prices), other things equal (as in Corsetti et al., 2008; Burlon et al., 2018). In the following, we derive ERPT for the case of fully flexible prices and for the the case of sticky prices with different assumptions regarding the denomination of currencies. Under producer currency pricing (PCP) exports are always denominated in exporter's currency, whereas with local currency pricing (LCP),

exports are priced in destination currency. The dominant currency paradigm (DCP) refers to the case that Home and Foreign exports are priced in US dollar as a third-party currency. Variables are expressed in log-linearised form which is expressed by hats and small letters.

## E.1 Flexible goods prices

In the case of flexible prices ( $\varphi \rightarrow 0$ ) the NK Phillips curve for Home local-currency export prices is

$$\begin{aligned}\hat{p}_{H,t} &= n\hat{m}c_t, \\ n\hat{m}c_t &= \tilde{\alpha}\hat{w}_t + (1 - \tilde{\alpha})(1 - \omega)\hat{p}_{H,t} + (1 - \tilde{\alpha})\omega(\hat{s}_t + \hat{p}_{F,t}^*).\end{aligned}$$

with  $n\hat{m}c_t = \hat{m}c_t + \hat{p}_t$  describing the evolution of nominal marginal cost denominated in local-currency. Rearranging gives

$$\hat{p}_{H,t} = \frac{1}{1 - (1 - \tilde{\alpha})(1 - \omega)} [\tilde{\alpha}\hat{w}_t + (1 - \tilde{\alpha})\omega(\hat{s}_t + \hat{p}_{F,t}^*)].$$

The corresponding expression for Foreign local-currency import prices is

$$\hat{p}_{H,t}^* = \frac{1}{1 - (1 - \tilde{\alpha})(1 - \omega)} (\tilde{\alpha}\hat{w}_t + (1 - \tilde{\alpha})\omega\hat{p}_{F,t}^* - \tilde{\alpha}\hat{s}_t).$$

Foreign-produced foreign-consumed goods prices in local currency evolve according to

$$\hat{p}_{F,t}^* = \frac{\tilde{\alpha}^*}{1 - (1 - \tilde{\alpha}^*)(1 - \omega^*)} \hat{w}_t^* + \frac{(1 - \tilde{\alpha}^*)\omega^*}{1 - (1 - \tilde{\alpha}^*)(1 - \omega^*)} \hat{p}_{H,t}^*.$$

Substitution of the two equations results in

$$\hat{p}_{H,t}^* = \frac{\Omega_{flex}^{-1}}{1 - (1 - \tilde{\alpha})(1 - \omega)} \left( \tilde{\alpha}\hat{w}_t + \frac{(1 - \tilde{\alpha})\omega\tilde{\alpha}^*}{1 - (1 - \tilde{\alpha}^*)(1 - \omega^*)} \hat{w}_t^* - \tilde{\alpha}\hat{s}_t \right),$$

where  $\Omega_{flex} = 1 - \frac{(1 - \tilde{\alpha})\omega}{1 - (1 - \tilde{\alpha})(1 - \omega)} \frac{(1 - \tilde{\alpha}^*)\omega^*}{1 - (1 - \tilde{\alpha}^*)(1 - \omega^*)}$ .

Fixing nominal wages in Home and Foreign at their current levels ( $\hat{w}_t = 0$ , and  $\hat{w}_t^* = 0$ ) gives following expression for ERPT to Foreign's local-currency import prices

$$ERPT^{m*} = \Omega_{flex}^{-1} \frac{\tilde{\alpha}}{1 - (1 - \tilde{\alpha})(1 - \omega)} = \frac{\hat{p}_{H,t}^*}{-\hat{s}_t}. \quad (E.1)$$

Similarly, ERPT to Home local-currency export prices is

$$ERPT^x = 1 - \Omega_{flex}^{-1} \frac{\tilde{\alpha}}{1 - (1 - \tilde{\alpha})(1 - \omega)} = \frac{\hat{p}_{H,t}}{\hat{s}_t}. \quad (E.2)$$

## E.2 Proof of propositions 1 and 2

Using the definition of the *VAC* ratio in the text, taking the derivative of  $ERPT^x$  with respect to the share of imported intermediates in total intermediates  $\omega$  gives

$$\frac{\partial ERPT^x}{\partial \omega} = -\frac{VAC^* \frac{\partial VAC}{\partial \omega} - VAC(1 - VAC) \frac{\partial VAC^*}{\partial \omega}}{[1 - (1 - VAC)(1 - VAC^*)]^2}.$$

We use  $\frac{\partial VAC}{\partial \omega} = -\frac{VAC^2}{\tilde{\alpha}}(1 - \tilde{\alpha})$  and  $\frac{\partial VAC^*}{\partial \omega} = -\frac{VAC^{*2}}{\tilde{\alpha}}(1 - \tilde{\alpha})\frac{n_H}{n_F}$  and the definition of the VAC ratio. Then

$$\begin{aligned} \frac{\partial ERPT^x}{\partial \omega} > 0 &\Leftrightarrow -VAC^* \frac{\partial VAC}{\partial \omega} + VAC(1 - VAC) \frac{\partial VAC^*}{\partial \omega} > 0 \\ VAC - (1 - VAC)VAC^* \frac{n_H}{n_F} &> 0 \\ \frac{n_H}{n_F} \left( \frac{VAC^*}{VAC} - VAC^* \right) &< 1 \\ \frac{\omega \frac{n_H}{n_F} (1 - \tilde{\alpha})}{\tilde{\alpha} + \omega \frac{n_H}{n_F} (1 - \tilde{\alpha})} &< 1. \end{aligned}$$

As the range of the parameters is given by  $\tilde{\alpha} \in (0, 1)$ ,  $\omega \in (0, 1)$ ,  $n_H, n_F > 0$ , for all possible parameter combinations

$$\frac{\partial ERPT^x}{\partial \omega} > 0.$$

Holding the country sizes  $n_H$  and  $n_F$  as well the labour share  $\tilde{\alpha}$  fixed, the VAX ratio in D.5 is only determined by the share of imported intermediates  $\omega$ . Then, from D.6 it follows that

$$\frac{\partial ERPT^x}{\partial VAX} < 0. \quad (\text{E.3})$$

With equivalent steps it can be shown that

$$\frac{\partial ERPT^{m*}}{\partial VAX} > 0. \quad (\text{E.4})$$

### E.3 PCP

We start with defining  $\kappa \equiv \frac{(1-\beta\varphi)(1-\varphi)}{\varphi}$ ,  $\kappa^* \equiv \frac{(1-\beta^*\varphi^*)(1-\varphi^*)}{\varphi^*}$ , and

$\Omega_{sticky} \equiv \left\{ 1 - \frac{\kappa(1-\tilde{\alpha})\omega}{(1+\beta)+\kappa(1-(1-\tilde{\alpha})(1-\omega))} \frac{\kappa^*(1-\tilde{\alpha}^*)\omega^*}{(1+\beta^*)+\kappa^*(1-(1-\tilde{\alpha}^*)(1-\omega^*))} \right\}$ . The NK Phillips curve for Home-produced Home-consumed goods is given by

$$\hat{p}_{H,t}(1 + \beta + \kappa) = \beta E_t \hat{p}_{H,t+1} + \hat{p}_{H,t-1} + \kappa n \hat{m}c_t,$$

$$n \hat{m}c_t = \tilde{\alpha} \hat{w}_t + (1 - \tilde{\alpha})(1 - \omega) \hat{p}_{H,t} + (1 - \tilde{\alpha})\omega (\hat{p}_{F,t})$$

with  $n \hat{m}c_t = \hat{m}c_t + \hat{p}_t$  describing the evolution of nominal marginal cost denominated in local-currency.

Substitution gives

$$n \hat{m}c_t = \tilde{\alpha} \hat{w}_t + \frac{(1 - \tilde{\alpha})(1 - \omega)}{(1 + \beta + \kappa)} [\beta E_t \hat{p}_{H,t+1} + \hat{p}_{H,t-1} + \kappa n \hat{m}c_t] + (1 - \tilde{\alpha})\omega (\hat{p}_{F,t}).$$

Rearranging (and ignoring nominal wage, technology as well as all lag and lead terms) results in

$$n\hat{m}c_t = \dots + \frac{(1 + \beta + \kappa)(1 - \tilde{\alpha})\omega}{(1 + \beta) + \kappa(1 - (1 - \tilde{\alpha})(1 - \omega))}(\hat{p}_{F,t}).$$

Equivalently, for Foreign

$$n\hat{m}c_t^* = \dots + \frac{(1 + \beta^* + \kappa^*)(1 - \tilde{\alpha}^*)\omega^*}{(1 + \beta^*) + \kappa^*(1 - (1 - \tilde{\alpha}^*)(1 - \omega^*))}(\hat{p}_{H,t}^*).$$

The NK Phillips curves for Home-produced Foreign-consumed goods as well as Foreign-produced Home-consumed goods are given by

$$\begin{aligned} (\hat{p}_{H,t}^* + \hat{s}_t)(1 + \beta + \kappa) &= \beta E_t(\hat{p}_{H,t+1}^* + \hat{s}_{t+1}) + (\hat{p}_{H,t-1}^* + \hat{s}_{t-1}) + \kappa n\hat{m}c_t, \\ (\hat{p}_{F,t} - \hat{s}_t)(1 + \beta^* + \kappa^*) &= \beta^* E_t(\hat{p}_{F,t+1} - \hat{s}_{t+1}) + (\hat{p}_{F,t-1} - \hat{s}_{t-1}) + \kappa^* n\hat{m}c_t^*. \end{aligned}$$

Rearranging (and ignoring nominal wage, technology as well as all lag and lead terms) results in

$$\hat{p}_{H,t}^* = \dots + \frac{\kappa}{1 + \beta + \kappa} \left[ \frac{(1 + \beta + \kappa)(1 - \tilde{\alpha})\omega}{(1 + \beta) + \kappa(1 - (1 - \tilde{\alpha})(1 - \omega))}(\hat{p}_{F,t}) \right] - \hat{s}_t.$$

After substitutions we obtain Foreign ERPT to local currency import prices

$$\begin{aligned} \hat{p}_{H,t}^* \Omega_{sticky} &= \dots + \hat{s}_t \left\{ \frac{\kappa}{1 + \beta + \kappa} \frac{(1 + \beta + \kappa)(1 - \tilde{\alpha})\omega}{(1 + \beta) + \kappa(1 - (1 - \tilde{\alpha})(1 - \omega))} - 1 \right\}, \\ ERPT^{m*} &= (-1) * \Omega_{sticky}^{-1} \left\{ \frac{\kappa(1 - \tilde{\alpha})\omega}{(1 + \beta) + \kappa(1 - (1 - \tilde{\alpha})(1 - \omega))} - 1 \right\}. \end{aligned} \quad (E.5)$$

With some more steps, one can also obtain Home ERPT to local currency export prices

$$ERPT^x = \Omega_{sticky}^{-1} \left\{ \frac{\kappa(1 - \tilde{\alpha})\omega}{(1 + \beta) + \kappa(1 - (1 - \tilde{\alpha})(1 - \omega))} - 1 \right\} + 1. \quad (E.6)$$

## F Structural ERPT in the case of LCP and DCP

### F.1 LCP

The NK Phillips curves for Home-produced Foreign-consumed goods as well as Foreign-produced Home-consumed goods are given by

$$\begin{aligned} \hat{p}_{H,t}^*(1 + \beta + \kappa) &= \beta E_t \hat{p}_{H,t+1}^* + \hat{p}_{H,t-1}^* + \kappa n\hat{m}c_t - \kappa \hat{s}_t, \\ \hat{p}_{F,t}(1 + \beta^* + \kappa^*) &= \beta^* E_t \hat{p}_{F,t+1} + \hat{p}_{F,t-1} + \kappa^* n\hat{m}c_t^* + \kappa^* \hat{s}_t. \end{aligned}$$

Rewriting the equations (and ignoring nominal wage, technology as well as all lag and lead terms) yields

$$\hat{p}_{F,t} = \dots + \frac{\kappa^*}{1 + \beta^* + \kappa^*} n \hat{m} c_t^* + \frac{\kappa^*}{1 + \beta^* + \kappa^*} \hat{s}_t,$$

$$\hat{p}_{H,t}^* = \dots + \frac{\kappa}{1 + \beta + \kappa} n \hat{m} c_t - \frac{\kappa}{1 + \beta + \kappa} \hat{s}_t.$$

Plugging in nominal marginal cost (see Section E.3) gives Foreign ERPT to local-currency import prices

$$\hat{p}_{H,t}^* \Omega_{sticky} = \dots + \hat{s}_t \left[ \frac{\kappa(1 - \tilde{\alpha})\omega}{(1 + \beta) + \kappa(1 - (1 - \tilde{\alpha})(1 - \omega))} \frac{\kappa^*}{1 + \beta^* + \kappa^*} - \frac{\kappa}{1 + \beta + \kappa} \right],$$

$$ERPT^{m*} = (-1) * \Omega_{sticky}^{-1} \left[ \frac{\kappa(1 - \tilde{\alpha})\omega}{(1 + \beta) + \kappa(1 - (1 - \tilde{\alpha})(1 - \omega))} \frac{\kappa^*}{1 + \beta^* + \kappa^*} - \frac{\kappa}{1 + \beta + \kappa} \right]. \quad (\text{F.1})$$

Home ERPT to local currency export prices is given by

$$ERPT^x = \Omega_{sticky}^{-1} \left[ \frac{\kappa(1 - \tilde{\alpha})\omega}{(1 + \beta) + \kappa(1 - (1 - \tilde{\alpha})(1 - \omega))} \frac{\kappa^*}{1 + \beta^* + \kappa^*} - \frac{\kappa}{1 + \beta + \kappa} \right] + 1. \quad (\text{F.2})$$

Figure 2 documents that the relationships between GVCP and ERPT to export and import prices are also qualitatively identical under LCP. In order to grasp the underlying intuition, assume again for simplicity that Home is small relative to Foreign. As regards ERPT to Home export prices, notice first that under LCP and an appreciation of the Home currency, Home-currency export prices mechanically fall, implying a large ERPT to export prices in Home. This mechanical ERPT to export prices in Home is mitigated by price increases by those Home exporters which can adjust prices, which is optimal for them because they aim at stabilising mark-ups over marginal costs. Importantly, this mitigation is obviously less relevant if marginal costs of Home exporters fall in response to the appreciation of the Home currency. The mechanism through which Home marginal costs fall in response to the appreciation of the Home currency is as follows. Analogously to Home, the appreciation of the Home currency and the stickiness of Foreign export prices in Home currency imply that Foreign-currency export prices in Foreign rise. As Foreign exporters also aim at stabilizing mark-ups, those Foreign exporters which can adjust reduce their Foreign-currency prices. When Home uses imported intermediates from Foreign, the reduction in Foreign-currency export prices by those Foreign exporters which can adjust implies a fall in Home-currency import prices, and therefore a fall in Home marginal costs. Hence, Home ERPT to export prices rises with Home GVCP under LCP. Understanding the relationship between Home GVCP and ERPT to import prices in Foreign under LCP is simpler. Specifically, as a stronger Home GVCP implies a stronger reduction in Home-currency export prices in Home, the already only small increase in Foreign-currency import prices in Foreign is mitigated further. Hence, Home GVCP reduces ERPT to import prices in Foreign also under LCP.

## F.2 DCP

In order to explore the case of DCP, we consider an extension of the benchmark model presented above in which we introduce the US as a third economy.<sup>23</sup> Home, Foreign and the US differ in size as measured by  $n_H$ ,  $n_F$  and  $n_{US}$ , with  $n_H + n_F + n_{US} = 1$ . The structure of each economy in the three-country model is identical to the structure of an economy in the benchmark two-country model.

Under DCP we assume that Home and Foreign firms price their exports in US dollar.<sup>24</sup> Specifically, a firm  $f$  in Home sets prices for domestically consumed goods  $P_{H,t}(f)$  and for exported goods  $\tilde{P}_{H,t}(f)$  so as to maximise

$$E_0 \sum_{j=0}^{\infty} (\varphi\beta)^j \Lambda_{t,t+j} \times \left\{ \frac{P_{H,t}(f)}{P_{t+j}} Y_{H,t+j}(f) + \frac{S_{t+j}^{us} \tilde{P}_{H,t}(f)}{P_{t+j}} [Y_{H,t+j}^*(f) + Y_{H,t+j}^{us}(f)] - (1 - \eta) MC_{t+j} [Y_{H,t+j}(f) + Y_{H,t+j}^*(f) + Y_{H,t+j}^{us}(f)] \right\}, \quad (\text{F.3})$$

subject to the endogenous discount factor  $\Lambda_{t,t+j}$ , the consumer price level  $P_t$ , real marginal costs measured in terms of the aggregate consumption good,  $MC_t$ , a fiscal subsidy to all factors of production  $\eta$ , Home, Foreign and US demand for goods of firm  $f$  given by  $Y_{H,t}(f) = C_{H,t}(f) + M_{H,t}(f)$ ,  $Y_{H,t}^*(f) = C_{H,t}^*(f) + M_{H,t}^*(f)$  and  $Y_{H,t}^{us}(f) = C_{H,t}^{us}(f) + M_{H,t}^{us}(f)$ , respectively, as well as the nominal exchange rate vis-à-vis the US dollar,  $S_t^{us}$ .

The case of DCP entails several conceptual complications. First, in order to ensure comparability of the case of DCP with those of PCP and LCP, we need to base the analysis on the same measure of GVCP. Specifically, in order to be able to measure Home GVCP by the VAX ratio in Equation (5) also in the three-country model, we assume that Home and Foreign trade volumes with the US are close to zero. While this is counterfactual empirically, it facilitates grasping the intuition underlying the mechanisms under DCP, similarly to the assumption of Home being small maintained in part above. Second, under DCP we need to make an assumption regarding the behaviour of the exchange rate of the US dollar when the bilateral exchange rate between Home and Foreign changes. Intuitively, under DCP, if the Home currency appreciates only against the Foreign currency but not against the US dollar — i.e. a scenario with a multilateral depreciation of the Foreign currency — Home-currency Home import prices do not change contemporaneously, as prices of Home imports from Foreign are sticky in US dollar. In contrast, Foreign-currency Foreign import prices rise because of the multilateral depreciation of the Foreign currency and because prices of Foreign imports from Home are sticky in US dollar. If the Home currency instead appreciates multilaterally — that is including against the US dollar — Home-currency Home import prices fall, while Foreign-currency Foreign import prices are unchanged. Hence, under DCP the mechanisms differ depending on the scenario specification in terms of the correlation of the US dollar exchange rate with the

<sup>23</sup>The setting shares features with the models of [Casas et al. \(2017\)](#) as well as [Boz, Gopinath, and Plagborg-Møller \(2017\)](#). However, again for simplicity, we do not assume strategic complementarities in price setting that give rise to variable mark-ups.

<sup>24</sup>Domestically consumed goods are still priced in the local currency. US firms price all their goods in US dollar.

exchange rate between Home and Foreign.

Against this background, we derive structural ERPT under DCP for two scenarios: (1) The bilateral exchange rate between Home and Foreign moves one to one with the Foreign currency exchange rate against the US dollar, reflecting a scenario of a multilateral exchange rate change of the Foreign currency; (2) the bilateral exchange rate between Home and Foreign moves one to one with the Home currency exchange rate against the US dollar, reflecting a scenario of a multilateral exchange rate change of the Home currency.

Ignoring lag and lead terms, the NK Phillips curves for Home-produced Foreign-consumed goods as well as Foreign-produced Home-consumed goods are described by

$$\hat{p}_{H,t}^* = \hat{p}_{H,USD,t}^* + \hat{s}_t^{*USD} = \dots + \frac{\kappa}{1 + \beta + \kappa} n\hat{m}c_t - \frac{\kappa}{1 + \beta + \kappa} (\hat{s}_t^{USD}) + \hat{s}_t^{*USD},$$

$$\hat{p}_{F,t} = \hat{p}_{F,USD,t} + \hat{s}_t^{USD} = \dots + \frac{\kappa^*}{1 + \beta^* + \kappa^*} n\hat{m}c_t^* + \frac{\kappa^*}{1 + \beta^* + \kappa^*} (-\hat{s}_t^{*USD}) + \hat{s}_t^{USD}.$$

Substituting the expressions for nominal marginal costs from above (see Section E.3) gives the dynamics of Foreign import prices in local-currency

$$\begin{aligned} & \hat{p}_{H,t}^* \left\{ 1 - \frac{\kappa(1 - \tilde{\alpha})\omega}{(1 + \beta) + \kappa(1 - (1 - \tilde{\alpha})(1 - \omega))} \frac{\kappa^*(1 - \tilde{\alpha}^*)\omega^*}{(1 + \beta^*) + \kappa^*(1 - (1 - \tilde{\alpha}^*)(1 - \omega^*))} \right\} = \\ & = \dots + \frac{\kappa(1 - \tilde{\alpha})\omega}{(1 + \beta) + \kappa(1 - (1 - \tilde{\alpha})(1 - \omega))} \left[ \frac{\kappa^*}{1 + \beta^* + \kappa^*} (-\hat{s}_t^{*USD}) + \hat{s}_t^{USD} \right] - \frac{\kappa}{1 + \beta + \kappa} (\hat{s}_t^{USD}) + \hat{s}_t^{*USD}. \end{aligned}$$

### DCP (1) (US third country, Foreign currency appreciates versus all currencies)

Assuming  $\hat{s}_t^{USD} = 0$  and  $\hat{s}_t^{*USD} = -\hat{s}_t$  implies that Foreign ERPT to local-currency import prices follows

$$\hat{p}_{H,t}^* \Omega_{sticky} = \dots + \frac{\kappa(1 - \tilde{\alpha})\omega}{(1 + \beta) + \kappa(1 - (1 - \tilde{\alpha})(1 - \omega))} \left[ \frac{\kappa^*}{1 + \beta^* + \kappa^*} \hat{s}_t \right] - \hat{s}_t,$$

$$ERPT^{m*} = (-1) * \Omega_{sticky}^{-1} \left[ \frac{\kappa(1 - \tilde{\alpha})\omega}{(1 + \beta) + \kappa(1 - (1 - \tilde{\alpha})(1 - \omega))} \frac{\kappa^*}{1 + \beta^* + \kappa^*} - 1 \right]. \quad (F.4)$$

Accordingly, Home ERPT to local-currency export prices is given by

$$ERPT^x = \Omega_{sticky}^{-1} \left[ \frac{\kappa(1 - \tilde{\alpha})\omega}{(1 + \beta) + \kappa(1 - (1 - \tilde{\alpha})(1 - \omega))} \frac{\kappa^*}{1 + \beta^* + \kappa^*} - 1 \right] + 1. \quad (F.5)$$

As Figure 2 shows, for both scenarios the effect of GVCP on ERPT to import and export prices under DCP is similar to the PCP and LCP cases. In order to facilitate grasping the intuition underlying the mechanisms we again consider, the polar case in which Home is small relative to Foreign ( $n_H \rightarrow 0$ ,  $n_F \gg 0$ ). In scenario (1), the multilateral depreciation of the Foreign currency produces an increase in Foreign-currency Foreign export prices — as it would be the case if Foreign exporters operated under LCP — and a rise in mark-ups. In order to stabilise mark-ups, those exporters in Foreign

that can adjust reduce their Foreign-currency export prices, again similar to the case of LCP. The reduction in Foreign-currency export prices in Foreign implies a fall in Home-currency import prices in Home. As a result, Home marginal costs fall, which induces those firms that can adjust to decrease their Home-currency export prices. Importantly, this effect is stronger the larger the share of imported intermediate inputs used in Home production, i.e. the stronger Home GVCP. In sum, the positive relationship between ERPT to export prices in Home and Home GVCP documented for the case of flexible prices, PCP and LCP also obtains under DCP scenario (1). Similarly, also the negative relationship between ERPT to import prices in Foreign and Home GVCP also obtains under DCP scenario (1). In particular, as the Home-US dollar exchange rate does not change, the decrease of Home-currency export prices in Home discussed above partially offsets the rise in Foreign-currency import prices in Foreign implied by the depreciation of the Foreign currency against the US dollar. Importantly, this effect is stronger the larger the share of imported intermediate goods used in Home production, i.e. the stronger Home GVCP.

**DCP (2) (US third country, Home currency appreciates versus all currencies)**

Under the assumption of  $\hat{s}_t^{USD} = \hat{s}_t$  and  $\hat{s}_t^{*USD} = 0$ , Foreign ERPT to local-currency import prices is

$$ERPT^{m*} = (-1) * \Omega_{sticky}^{-1} \left[ \frac{\kappa(1 - \tilde{\alpha})\omega}{(1 + \beta) + \kappa(1 - (1 - \tilde{\alpha})(1 - \omega))} - \frac{\kappa}{1 + \beta + \kappa} \right]. \quad (F.6)$$

Home ERPT to local currency export prices is given by

$$ERPT^x = \Omega_{sticky}^{-1} \left[ \frac{\kappa(1 - \tilde{\alpha})\omega}{(1 + \beta) + \kappa(1 - (1 - \tilde{\alpha})(1 - \omega))} - \frac{\kappa}{1 + \beta + \kappa} \right] + 1. \quad (F.7)$$

In DCP scenario (2), again similar to the case of LCP, the multilateral appreciation of the Home currency implies a fall in Home-currency export prices in Home and hence mark-ups, which induces those firms that can adjust to raise Home-currency export prices. However, to the extent that Home uses imported intermediates from Foreign, Home marginal costs fall, which reduces the need to raise Home-currency export prices in order to stabilise mark-ups. Hence, stronger Home GVCP is associated with higher ERPT to Home-currency export prices in Home also under DCP scenario (2). Similarly, also the negative relationship between ERPT to import prices in Foreign and Home GVCP documented for the cases of flexible prices, PCP and LCP also obtains under DCP scenario (2). In particular, since the bilateral exchange rate between the Foreign currency and the US dollar is unchanged, Foreign-currency import prices in Foreign only rise to the extent that Home exporters increase Home-currency and hence US dollar export prices. As discussed above, Home-currency export prices in Home are raised less the stronger Home GVCP. Hence, ERPT to Foreign-currency import prices in Foreign is lower the stronger Home GVCP.

### F.3 PCP/LCP (two-country case and Foreign issues a dominant currency): Home operates under LCP, Foreign under PCP

Under Home LCP we have

$$\hat{p}_{H,t}^* = \dots + \frac{\kappa}{1 + \beta + \kappa} n \hat{m} c_t - \frac{\kappa}{1 + \beta + \kappa} \hat{s}_t.$$

Foreign PCP implies

$$\hat{p}_{F,t} = \dots + \frac{\kappa^*}{1 + \beta^* + \kappa^*} n \hat{m} c_t^* + \hat{s}_t.$$

Plugging in nominal marginal cost from above we get

$$ERPT^{m*} = (-1) * \Omega_{sticky}^{-1} \times \left[ \frac{\kappa(1 - \tilde{\alpha})\omega}{(1 + \beta) + \kappa(1 - (1 - \tilde{\alpha})(1 - \omega))} - \frac{\kappa}{1 + \beta + \kappa} \right], \quad (F.8)$$

which results in the same ERPT relations as in the DCP (2) case.

The predictions from the model regarding the relationship between ERPT and GVCP are also unchanged when assuming that one economy is subject to PCP while the other economy is subject to LCP. This configuration — at best, see for example Table 1 in [Gopinath, Itskhoki, and Rigobon \(2010\)](#) — only applies to trade between the US and the rest of the world but not to trade between economies in the rest of the world.

## G What is the role of nominal wages?

In defining structural ERPT throughout the paper we kept nominal wages fixed for expositional clarity. Nevertheless, it is interesting to discuss the role of nominal wages for the relationship between GVCP and ERPT. In the general equilibrium model, besides nominal prices of imported and domestically produced goods, they are the only endogenous force that directly affect marginal cost of the firm and thereby the dynamics of nominal export prices in relation to exchange rate changes. As is standard in New Keynesian models, nominal wage dynamics are key for the transmission of general equilibrium responses — such as shifts in goods demand — to nominal prices.

Importantly, for reasonable parameter values, in the general equilibrium model nominal wage dynamics can amplify the spelled out mechanism underlying the link between ERPT and GVCP. This becomes clearer by inspecting the log-linearized approximation of the optimality condition for the nominal wage  $\hat{w}_t$  which is positively related to employment  $\hat{n}_t$ , real consumption  $\hat{c}_t$ , and the consumer price level  $\hat{p}_t$

$$\hat{w}_t = \varphi \hat{n}_t + \sigma \hat{c}_t + \hat{p}_t. \quad (G.1)$$

For better grasping the main channels, it is instructive to assume that ERPT to *Home's import prices* is fixed. Then, in line with the mechanism spelled out above for export prices, the sensitivity of consumer prices  $\hat{p}_t$  also increases in GVCP. Domestic producers pass on costs for their intermediate inputs to consumers. As the cost of imported intermediates decline in the case of an appreciation of the local currency, also goods prices fall, more so when GVCP is higher. Nevertheless, real consumption  $\hat{c}_t$  tends to increase

when consumer prices fall.<sup>25</sup> The effect of a domestic appreciation on real consumption is thereby positive and stronger with higher GVCP. Still, under reasonable parameters, this latter effect is outweighed, also due to the response of the labour market to exchange rate movements. On the firm’s side of the labour market, employment depends on input factor demand. In particular, firms can substitute to a certain extent intermediate goods and labour. In the case of a depreciation of the Foreign currency against the Home currency, the price of intermediates falls stronger under higher GVCP. Therefore, under higher GVCP labour input is substituted to a greater degree with intermediate goods and there is stronger labour market response to exchange rates. Overall, within a reasonable parameter range, pass-through of exchange rates to nominal wages is larger under higher GVCP.

For the case of Home being a small open economy – when ERPT to *Home’s* local currency import prices is per construction full, Figure 5 plots the link between *Foreign’s* ERPT to local currency import prices and the VAX ratio of the Home economy in the numerical solution of the fully specified model in which we simulate an exogenous shock to the uncovered interest rate parity condition.<sup>26</sup> We vary the share of imported intermediate goods in total intermediate goods used in production which results in different values for the VAX ratio. Importantly, in the simulation ERPT to import prices is found to decline in GVCP. Compared to the numerical solution under fully rigid nominal wages – that is equal to structural ERPT expressed in equation (8), for high initial levels of the VAX ratio there is a relatively steep decline in ERPT to import prices as the share of intermediates in production rises.

In the exercise above, we assumed – without loss of generality – that there is no integration in final goods trade and all international trade consists of intermediate goods. This means that final goods trade integration does not change when GVCP is intensified. Nevertheless, it could well be that deepening integration in global value chains also leads to stronger final goods trade linkages. In this case the share of imported final goods in total final goods would rise with the corresponding share of imported intermediate goods. Modeling such a scenario by assuming  $\omega = \delta$  – i.e. equalizing the import shares in total final goods consumption and intermediate goods use – in each step of trade integration that lowers the VAX ratio, does, however, not change the results qualitatively (cf. Figure 5). The decline in ERPT is even steeper at relatively low values of the VAX ratio. In the case of a depreciation of the Foreign currency, global goods demand is shifted away from Home-produced goods towards Foreign-produced goods, and aggregate output in Home is lowered – thereby also labour demand. A higher share of intermediate goods in production gives rise to stronger international expenditure switching and a larger decline

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<sup>25</sup>In the model, because of the Euler equation, real consumption is negatively related to the future path of the real interest rate.

<sup>26</sup>ERPT is measured as the cumulative price response relative to the cumulative exchange rate response in the first year after the shock. The model is calibrated to quarterly frequency and nominal prices are fully flexible. Nominal wages are either fully rigid or fully flexible. The relative risk aversion and the inverse of the labour supply elasticity w.r.t. real wages are set to  $\sigma = \rho = 2$ . The elasticity of substitution between Home and Foreign final goods is  $\theta = 1.5$  whereas the elasticity of substitution between Home and Foreign intermediate goods as well as between intermediate goods and labour is below one ( $\phi = \tau = 0.8$ ). The parameters in the Taylor rule governing the monetary policy response to inflation and output growth as well as interest rate persistence are set to  $\kappa_\pi = 1.5$ ,  $\kappa_y = 0.75$ , and  $\nu_r = 0.75$ , respectively. The autocorrelation of the shock to the uncovered interest rate parity condition is set to  $\rho_{UIP} = 0.75$ .

in labour demand.<sup>27,28</sup>

While it is useful to spell out the basic mechanism underlying the role of nominal wages for ERPT by assuming Home being a small open economy, we also find an important role of nominal wages for the link between ERPT and GVCP when we simulate the model under the more general assumption of two equally sized economies in the model (cf. Figure 5). Under this country size configuration, nominal wages are also found to amplify the transmission of exchange rates to nominal export prices as it is the case when Home is a small open economy.

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<sup>27</sup>In the model, the sensitivity of export dynamics is dampened with rising GVCP, but this is offset by the accompanying increase in trade openness. This is broadly in line with empirical findings in [Adler, Meleshchuk, and Buitron \(2019\)](#).

<sup>28</sup>Notably, the described pattern explains transitory dynamics. In the long run, however, ERPT for local-currency export prices is full for any given degree of trade integration in intermediate and final goods. After a disturbance, consumption  $\hat{c}_t$  and labour  $\hat{n}_t$  converge to zero as the steady state is approached, therefore nominal wages  $\hat{w}_t$  only change in the consumer price level  $\hat{p}_t$  – which is not necessarily zero in steady state as nominal prices – like the nominal exchange rate – are only stationary in first differences but non-stationary in levels. Plugging in this result in the price setting of the firm, and assuming that Home is a small open economy yields:  $\hat{p}_{H,t} = \tilde{\alpha}((1 - \delta)\hat{p}_H + \delta\hat{s}_t) + (1 - \tilde{\alpha})(1 - \omega)\hat{p}_{H,t} + (1 - \tilde{\alpha})\omega\hat{s}_t$ . After rearranging, this results in  $\hat{p}_{H,t} = \hat{s}_t$ , i.e. full pass-through of exchange rate changes to export prices. The same steady state result also holds for any other country size configuration.